

Massimo Morelli

CURRICULUM VITAE

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•Education:

- Ph.D. in Economics Harvard University, 1996.
- Dottorato in Economia Politica at University of Pavia, 1995.
- Laurea in Economics and Social Sciences (summa cum laude) at Bocconi University, 1991.

•Current Academic position and affiliations:

- Professor of Political Science, Bocconi University, department of Policy Analysis and Public Management, with secondary affiliation in Economics, since 2014;
- Research Fellow in:
 - Innocenzo Gasparini Institute for Economic Research (IGIER);
 - Carlo F. Dondena Centre for Research on Social Dynamics and Public Policies;
 - Center for Economic Policy Research (CEPR), Public Economics group.
- *European Economic Association Council Member* until 2022.

•Previous academic positions and affiliations:

- Professor of Political Science and Economics, Columbia University, since 2007;

- National Bureau of Economic Research (NBER) Research Associate;
 - Part-time Professor of Economics at the European University Institute, 2009-11;
 - Associate Professor of Economics and Political Science at the Ohio State University (2004-07);
 - Assistant Professor of Economics at The Ohio State University (2000-04);
 - Research Fellow at the Institute for Advanced Study, School of Social Science, Princeton (2001-02);
 - Visiting Professor at University of Minnesota (1999-2000);
 - Assistant Professor of Economics at the Iowa State University (1997-2000);
 - Marie Curie Post-Doctoral Fellow at the Center for Operation Research and Econometrics, CORE (1996-97).
- **Grants and Fellowships:**
- *European Research Council Advanced Grant*, 694583, awarded in 2016: “The Political Economy of Power Relations”;
 - *Framework for Attraction and Strengthening of Excellence* in Italy, grant starting in October 2017;
 - *Prin* grant on “Macroeconomic Management and Consensus Preservation,” awarded in 2016;
 - *National Science Foundation, Grant SES-0519205 and 0811966*, (2005-09): theory and experiments of multilateral bargaining on multi-dimensional policy space with incomplete information. Co-funded by the Economics program and the Decision Risk and Management Science division;
 - *National Science Foundation, Grant SES-0213312* (2002-05): research on electoral systems and incentives for parties, candidates and voters;
 - Deutsche Bank Fellowship (2001-02), as a Fellow of the *Institute for Advanced Study* in Princeton;

- *National Science Foundation Starter Award* (2000-01): for research project on the endogenous quality of elected officials;
 - International Center for Economic Research (Torino) Fellowship, Summer 2001 and Summer 2002;
 - CORE post-doctoral Fellowship and Marie Curie Fellowship (1997);
 - Bocconi Fellowship (1995, 1996);
 - Harvard Graduate Society Fellowship (1994);
 - San Paolo Bank fellowship (1992 to 1994).
- **Awards and Prizes:**
- Lions Club award, 2017;
 - International Geneva Award 2015, for the paper “Strategic Mass Killings”;
 - Bocconi University Research Excellence Award for 2014, 2015 and 2016;
 - 2015 Elinor Ostrom Prize for best paper on the Journal of Theoretical Politics during year 2014;
 - Excellence in refereeing award (2014), *Review of Economic Studies*;
 - Excellence in refereeing award since 2008, *American Economic Review*;
 - *La Canaviglia 2007*: most important prize by the City of Livorno, instituted to recognize every year one citizen of Livorno for his or her general achievements and international recognition;
 - *Koc University Prize* for best paper in the Review of Economic Design in year 2000;
 - Innocenzo Gasparini Prize for best student in the Social and Economic Disciplines (DES) undergraduate program at Bocconi University in 1990.

• **Research interests:** Game theory, mechanism design, political economy, governance institutions, development economics, behavioral and public economics, comparative politics and international relations.

• **Publications on top general interest journals (A+ in Bocconi ranking):**

1. *Journal of Political Economy* (forthcoming): “Dispute Resolution Institutions and Strategic Militarization” (with Adam Meirowitz, Kris Ramsay and Francesco Squintani);
2. *Journal of Political Economy* (forthcoming): “Redistributing Income under Proportional Representation, a Correction” (with Margherita Negri);
3. *American Journal of Political Science* (2016): “Turnout Across Democracies” (with Helios Herrera and Salvatore Nunnari), **Vol.** 60(3), 607-24;
4. *Review of Economic Studies* (2015): “Mediation and Peace” (with Johannes Horner and Francesco Squintani), **Vol.** 82, 1483-501;
5. *Quarterly Journal of Economics* (2015): “The Geography of Inter-State Resource Wars” (with Francesco Caselli and Dominic Rohner) **Vol** 130-1, pp. 267-315;
6. *Journal of Political Economy* (2015): “Strategic Mass Killings” (with Joan Esteban and Dominic Rohner), **Vol.** 123-5, 1087-1132; International Geneva Award winner 2015;
7. *American Journal of Political Science* (2008): “Incumbents’ Interests and Gender Quotas” (with Francois Maniquet and Guillaume R. Fréchet) **Vol.** 52-4, 891-909;
8. *American Economic Review* (2007): “Political Bias and War” (with Matthew O. Jackson), **Vol.** 97-4, 1353-73;
9. *American Economic Review* (2006): “Self-Enforcing Voting in International Organizations” (with Giovanni Maggi), **Vol.** 96-4, 1137-58; also reprinted in *Public International Law* (November 2010), edited by Eric A. Posner, Elgar Publishing;
10. *Econometrica* (2005): “Behavioral Identification in Coalitional Bargaining: an Experimental Analysis of Demand Bargaining and Alternating Offers” (with Guillaume Fréchet and John Kagel), **Vol.** 73-6, 1893-939;

11. *Review of Economic Studies* (2004): “Party Formation and Policy Outcomes under Different Electoral Systems,” Vol. **71-3**, 829-53;
12. *Review of Economic Studies* (2001): “Occupational Choice and Dynamic Incentives” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **68-4**, 781-810;
13. *American Political Science Review* (1999): “Demand Competition and Policy Compromise in Legislative Bargaining,” Vol. **93-4**, 809-20;
14. *American Political Science Review* (2007): “Demand Commitment and Legislative Bargaining: A Response.” Vol. **101(4)**, 851;

• **Publications in other journals:**

15. *Journal of Politics* (2017): “Elections and Divisiveness: Theory and Evidence” (with Elliott Ash and Richard Van Weelden), Vol. **79, 4**: 1268-85;
16. *Journal of Economic Literature* (September 2017): “On Economic Interdependence and War” (with Tommaso Sonno);
17. *Journal of Monetary Economics* (2016): “Credit Market Frictions and Political Failure” (with Madhav S. Aney and Maitreesh Ghatak), **Vol. 81**, 48-64;
18. *Journal of International Economics* (2016): “Cultural Differences and Institutional Integration” (with Luigi Guiso and Helios Herrera), **Vol. 99**, 97-113;
19. *Games and Economic Behavior* (2016): “Internal Hierarchy and Stable Coalition Structures,” (with In-Uck Park), **Vol. 96**, 90-96;
20. *Oxford University Press Handbook: Economic Aspects of Genocide, Mass Atrocities, and Their Prevention, Chapter 6*: “Incentives and Constraints for Government Mass Killings: a Game-Theoretic Approach” (with Joan Esteban and Dominic Rohner);
21. *Journal of Development Economics* (2015): “Resource Concentration and Civil Wars” (with Dominic Rohner), **Vol. 117**, 32-47;
22. *Social Choice and Welfare* (2015): “Approval Quorums Dominate Participation Quorums” (with Francois Maniquet), **Vol. 45-1**, 1-27 (lead article);

23. *Journal of Public Economics* (2014): “A Volatility-Based Theory of Fiscal Union Desirability,” (with Jaime Luque and Jose’ Tavares), **Vol.** 112-C, 1-11 (lead article);
24. *Economic Journal* (2014): “Turnout and Power Sharing” (with Helios Herrera and Tom Palfrey), **Vol.** 124 (issue 574), 131-62;
25. *Journal of Theoretical Politics* (2014): “Ideology and Information in Policy making” (with Richard Van Weelden), **Vol.** 25(3), 412-39 – (awarded the 2015 Elinor Ostrom Prize for the best paper published in JTP during 2014);
26. *Economica* (2014): “The Incumbency Effects of Signalling” (with Francesco Caselli, Tom Cunningham and Ines Moreno de Barreda), **Vol.** 81 (issue 323), 397-418;
27. *Rivista di Politica Economica* (2012): “Union Integration Paths”, lead article, pp 7-25;
28. *Economic Theory* (2012): “Pork vs. Public Good Provision: An Experiment within a Legislative Bargaining Framework” (with Guillaume Fréchet and John Kagel); **Vol.** 49-3, pp. 779-800;
29. *American Economic Journal: Microeconomics* (2012): “Competitive non linear Taxation and Constitutional Choice,” (with Huanxing Yang and Lixin Ye), **Vol.** 4-1, 142-75;
30. *Handbook on the Political Economy of War* (2011), edited by Chris Coyne, Elgar Publishing: “The Reasons for Wars - an Updated Survey” (with Matthew O. Jackson), Chapter 3;
31. *Review of Economic Design* (August 2009): “Institutional Design and Conflict; an Introduction.” **Vol** 13(3), 167-70;
32. *Quarterly Journal of Political Science* (2009): “Strategic Militarization, Deterrence and Wars,” (with Matthew O. Jackson) **Vol.** 4-4, 279-313;
33. *Journal of Economic Theory* (2007): “Entrepreneurial Talent, Occupational Choice and Trickle Up Policies” (with Maitreesh Ghatak and Tomas Sjöström), **Vol.** 137, 27-48; also reprinted in *Entrepreneurship in Recession* (2011), edited by S.C. Parker, as part of “THE INTERNATIONAL LIBRARY OF ENTREPRENEURSHIP Series,” Editor: David B. Audretsch;

34. *Games and Economic Behavior* (2005): “Gamson’s Law versus Noncooperative Bargaining Theories” (with Guillaume Fréchette and John Kagel), Vol. **51-2**, 365-82;
35. *Journal of Public Economics* (2005): “Nominal Bargaining Power, Selection Protocol and Discounting in Legislative Bargaining” (with Guillaume Fréchette and John Kagel), Vol. **89-8**, 1497-1518;
36. *Journal of Public Economics* (2004): “Bad Politicians” (with Francesco Caselli), Vol. **88/3-4**, 759-82;
37. *Journal of Economic Theory* (2004): “Retrading in Market Games” (with Sayantan Ghosal), Vol. **115**, 151-81;
38. *Games and Economic Behavior* (2003): “The Demand Bargaining Set: General Characterization and Application to Majority Games” (with Maria Montero), Vol. **42-1**, 146-64;
39. *Review of Economic Design* (2000): “Network Formation with Sequential Demands” (with Sergio Currarini), Vol. **5-3**, 229-49; (best paper award 2000); also reprinted in *Networks and Groups: Models of Strategic Formation*, edited by B. Dutta and M.O. Jackson, Springer Verlag, Heidelberg 2003;
40. *Research in Economics* (1997): “Game-Theoretic Definitions of Fairness and the Contractualistic Foundations of Justice” (with Pier Luigi Sacco), **Vol.** 51-4, 387-400.

• **Policy articles and opinion pieces:**

41. *Vox EU* October 2017: “The Spread of Populism in Western Countries” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
42. *The Political Economist* (2017): “Populism: Protection Demand and Disinformation Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
43. *Vox EU* (November 26 2016): “The Italian Constitutional Reform and Legislative Efficiency” (with Moritz Osnabrugge);
44. *VoxEU* (November 3 2014): “Fixing Europe in the Short and Long Run: the European Federal Institute” (with Luigi Guiso);

45. *Vox EU* (July 19 2013): “Asymmetric Oil: Fuel for Conflict” (with F. Caselli and D. Rohner);
46. *Middle East Policy* (2014): “The Turkey-KRG Energy Partnership: Assessing Its Implications” (with Costantino Pischedda), **Vol.** 21(1), 107-21;
47. *National Interest* (2013): “Let Turkey and Kurdistan Get Closer,” with Costantino Pischedda. <http://nationalinterest.org/commentary/let-turkey-kurdistan-get-closer-9335>
48. “Oil, Federalism, and Third-party Intervention: An Assessment of Conflict Risk in Iraqi Kurdistan”, in Filippo Andreatta (ed.), *Solutions and Failures in Identity-based Conflicts*, Trento: FBK Press (with C. Pischedda);
49. *Vox EU* (January 2012): “Is this the End of Populism in Europe?” (with Luigi Guiso and Helios Herrera);

• **Working papers and work in progress:**

50. “Populism: Demand and Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), CEPR Discussion Paper 11871 (covered in *Economist*, *Corriere della Sera*, *Sette*);
51. “From Weber to Kafka: Political Instability and the Rise of an Inefficient Bureaucracy,” (with Gabriele Gratton, Luigi Guiso and Claudio Michelacci), under review;
52. “Electoral Systems and Polarization: Evidence from the New Zealand Reform Using Machine Learning Techniques” (with Elliott Ash and Moritz Osnabruegge);
53. “Legislative Activity and Private Benefits: A Natural Experiment in New Zealand” (with Moritz Osnabruegge and Matia Vannoni);
54. “The Survival and Demise of the State: A Dynamic Theory of Secessions” (with Joan Esteban, Sabine Flamand and Dominic Rohner), CEPR DP 12398;
55. “Electoral Systems, Taxation and Immigration Policies: Which System Builds a Wall First?” (with Margherita Negri), CEPR DP 12212;
56. “Language as Data: Natural Language Processing and Information Extraction” (with Elliott Ash and Matia Vannoni);

57. “Public Good Provision and Strategic Fund-raising,” with Lise Vesterlund;
58. “The Institutional and Political Determinants of Legislative Complexity in the US: a Linguistic Approach” (joint with Elliott Ash and Matia Vannoni);
59. “Love Thy Immigrant – A Complementarity Theory of Immigration Policies” (with Joan Esteban and Dominic Rohner);
60. “A Theory of Power Wars” (with Helios Herrera and Salvatore Nunnari);
61. “Optimal Intervention Design in Multilateral Conflict,” with Jun Xiao;
62. “Corruption and Extremism” (with Antonio Nicolo’);
63. “Comparative Bureaucracy” (with Michael Castanhera, Helios Herrera and Michael Ting);
64. “Civil Conflicts and the Mismatch of Powers: an Empirical Analysis” (with Laura Ogliari and Long Hong);
65. “Third Party Intervention and Conflict,” with Adam Meirowitz, Kris Ramsay and Francesco Squintani.

• **Newspaper articles for:** *Il Sole 24Ore; La Repubblica; EuroIntelligence.com; La Voce, Vox, Linkiesta, Noise from Amerika, Columbia Spectator.*

• **Teaching:**

- Graduate courses in Political Economy taught until now:
 - Topics in International Relations and Conflict Theory;
 - The Political Economy of Institutions.
- Graduate courses in Economic Theory taught until now:
 - Game Theory (cooperative and non-cooperative);
 - Mechanism Design and Contract Theory;
 - Public economic theory.

- Undergraduate courses: Political Economy, Game theory, intermediate microeconomics, natural resources and conflict, international relations.

- **Editorial services and organization memberships:**
 - Elected to the Council of the European Economic Association, 2018-22;
 - Executive Board member of the European Political Economy Consortium (EPEC);
 - Coordinator of the Politics and Institutions Unit of the Carlo F. Dondena Center for Research on Social Dynamics and Public Policies, 2015-18;
 - Springer editorial board member, *Review of Economic Design*, since 2009; Editor of special issue on *Institutional Design and Conflict*, 2009, volume 13(3);
 - Associate Editor of *Political Science Research and Methods (PSRM)*, the official journal of the European Political Science Association, 2015-18 ;
 - Associate member of *ThReD*, an organization devoted to frontier *Theoretical Research in Development economics*.

- **Reviewer for:** *American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Economic Theory, Games and Economic Behavior, Journal of the European Economic Association, International Economic Review, Scandinavian Journal of Economics, Review of Economic Design, Journal of Public Economics, Journal of Public Economic Theory, Journal of Development Economics, Journal of Law, Economics and Organization, Journal of Comparative Economics, American Political Science Review, American Journal of Political Science, British Journal of Political Science, International Studies Quarterly, Quarterly Journal of Political Science, Journal of Theoretical Politics, and National Science Foundation.*

- **Ph.D. thesis supervising:** I have supervised 14 Ph.D. dissertations, and 12 of such students now hold academic positions. Most recent placements: postdocs at Toulouse TSE, Princeton (2), EUI, Warwick, Oxford, LSE and Cambridge and assistant professor jobs at St. Andrews, Warwick, Queen Mary, San Paolo, , Bristol, Kings College.

- **Hobbies:** Jazz, rowing and swimming.