

# Making Decisions under Model Misspecification\*

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## Abstract

We use decision theory to confront uncertainty that is sufficiently broad to incorporate “models as approximations.” We presume the existence of a featured collection of what we call “structured models” that have explicit substantive motivations. The decision maker confronts uncertainty through the lens of these models, but also views these models as simplifications, and hence, as misspecified. We extend the max-min analysis under model ambiguity to incorporate the uncertainty induced by acknowledging that the models used in decision-making are simplified approximations. Formally, we provide an axiomatic rationale for a decision criterion that incorporates model misspecification concerns. We then extend our analysis beyond the max-min case allowing for a more general criterion that encompasses a Bayesian formulation.

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*Come l'araba fenice:  
che vi sia, ciascun lo dice;  
dove sia, nessun lo sa.*<sup>1</sup>

## 1 Introduction

The consequences of a decision may depend on exogenous contingencies and uncertain outcomes that are outside the control of a decision maker. This uncertainty takes on many forms. Economic applications typically feature *risk*, where the decision maker knows the correct probabilistic model governing the contingencies but not necessarily the decision outcomes. Yet, this is a demanding assumption. As a result, statisticians and econometricians have long wrestled with how to confront *ambiguity* over models or unknown parameters within a model. Each model is itself a simplification or an approximation designed to guide or enhance our understanding of some underlying phenomenon of interest. Thus, the model, by its very nature, is *misspecified*, but in typically uncertain ways. How should a decision maker acknowledge model misspecification in a way that guides the use of purposefully simplified models sensibly? This concern has certainly been on the radar screen of statisticians and control theorists, but it has been largely absent in formal approaches to decision theory.<sup>2</sup> Indeed, the statisticians Box and Cox have both stated the challenge succinctly in complementary ways:

Since all models are wrong, the scientist must be alert to what is importantly wrong. It is inappropriate to be concerned about mice when there are tigers abroad. Box (1976).

... it does not seem helpful just to say that all models are wrong. The very word “model” implies simplification and idealization. The idea that complex physical, biological or sociological systems can be exactly described by a few formulae is patently absurd. The construction of idealized representations that capture important stable aspects of such systems is, however, a vital part of general scientific analysis and statistical models, especially substantive ones ... Cox (1995).

While there are formulations of decision and control problems that intend to confront model misspecification, the aim of this paper is: (i) to develop an axiomatic approach that will provide a rigorous guide for applications and (ii) to enrich formal decision theory when applied to environments with uncertainty through the guise of models.

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<sup>1</sup>“Like the Arabian phoenix: that it exists, everyone says; where it is, nobody knows.” A passage from a libretto of Pietro Metastasio.

<sup>2</sup>In Hansen (2014) and Hansen and Marinacci (2016) three kinds of uncertainty are distinguished based on the knowledge of the decision maker, the most challenging being model misspecification viewed as uncertainty induced by the approximate nature of the models under consideration.

The protagonist of our analysis is a decision maker who is able to formulate models – for instance a policy maker having to decide a climate policy based on existing alternative climate models – but is concerned about their misspecification and wants to use a decision criterion which accounts for that. Our axiomatic analysis, which has a normative nature, aims to derive a criterion of this kind to help the decision maker to cope with model misspecification in a principled way. In this endeavour, we follow Hansen and Sargent (2022) by referring to the formulated models as “structured models.” These structured models are ones that are explicitly motivated or featured, such as ones with substantive motivation or scientific underpinnings, consistent with the use of the term “models” by Box and Cox. They may be based on scientific knowledge relying on empirical evidence and theoretical arguments or on revealing parameterizations of probability models with parameters that are interpretable to the decision maker. In posing decision problems formally, it is often assumed, following Wald (1950), that the correct model belongs to the set of models that decision makers posit. The presumption that a decision maker identifies, among their hypotheses, the correct model is often questionable – recalling the initial quotation, the correct model is often a decision maker phoenix. We embrace, rather than push aside, the “models are approximations” perspective of many applied researchers, as articulated by Box, Cox and others. To explore misspecification formally, we introduce a potentially rich collection of probability distributions that depict possible representations of the data without formal substantive motivation. We refer to these as “unstructured models.” We use such alternative models as a way to capture how models could be misspecified.<sup>3</sup>

This distinction between structured and unstructured is central to the analysis in this paper and is used to distinguish aversion to ambiguity over models and aversion to potential model misspecification. At a decision-theoretic level, a proper analysis of misspecification concerns has remained elusive so far. Indeed, many studies dealing with economic agents confronting model misspecification still assume that they are conventional expected utility decision makers who do not address formally potential model misspecification concerns in their preference ordering.<sup>4</sup> We extend the analysis of Hansen and Sargent (2022) by providing an axiomatic underpinning for a corresponding decision theory along with a representation of the implied preferences that can guide applications. In so doing, we show an important connection with the analysis of subjective and objective rationality of Gilboa et al. (2010).

**Criterion** This paper proposes a first decision-theoretic analysis of decision making under model misspecification. We consider a classical setup in the spirit of Wald (1950), but relative to his seminal work we explicitly remove the assumption that the correct model belongs to the set of posited models and we allow for nonneutrality toward this feature. More formally, in our purely normative approach we assume that decision makers posit a set  $Q$  of *structured*

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<sup>3</sup>Such a distinction is also present in earlier work by Hansen and Sargent (2007) and Hansen and Miao (2018) but without specific reference to the terms “structured” and “unstructured.”

<sup>4</sup>See, e.g., Esponda and Pouzo (2016) and Fudenberg et al. (2017).

(probabilistic) *models*  $q$  on states, motivated by their information, but they are afraid that none of them is correct and so face model misspecification. For this reason, decision makers contemplate what we call *unstructured models* in ranking acts  $f$ , according to a conservative decision criterion

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \quad (1)$$

where  $\Delta$  denotes the set of all probabilities. To interpret this criterion, let

$$C(p, Q) = \min_{q \in Q} c(p, q)$$

where we presume that  $C(q, Q) = 0$  if and only if  $q \in Q$ . In this construction,  $C(p, Q)$  is what we call a Hausdorff statistical set distance between a model  $p$  and the posited set  $Q$  of structured models. This distance is nonzero if and only if  $p$  is unstructured, that is,  $p \notin Q$ . More generally,  $p$ 's that are closer to the set of structured models  $Q$  have a less adverse impact on the preferences, as is evident by rewriting (1) as:

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + C(p, Q) \right\}$$

The unstructured models are statistical artifacts that allow the decision maker to assess formally the potential consequences of misspecification as captured by the construction of  $C(\cdot, Q)$ . In this paper we provide a formal interpretation of  $C(\cdot, Q)$  as an index of misspecification fear: the lower the index, the higher the fear.<sup>5</sup>

It is because of the ability to posit a set  $Q$  that the decision maker confronts uncertainty in the guise of models, so what we may call a decision problem under model uncertainty. In our normative approach, it is natural to enrich the standard decision-theoretic setting by taking  $Q$  as a given, a *datum* of the decision problem. For instance, in the climate policy problem,  $Q$  is the set of climate models that the policy maker considers. In this regard, observe that we are not after detecting which choice behavior of the decision maker may reveal model misspecification concerns, a different revealed preference exercise that would indeed require an endogenous  $Q$ .<sup>6</sup> In line with standard practice in applied economics, we imagine that the substantive modeling that underlies the construction of the elements of  $Q$  is simplified with an explicit structure imposed to facilitate interpretation. Applied researchers commonly avoid reducing model building to the construction of the complex black boxes that a purely nonparametric exercise might well involve, especially in multivariate settings.

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<sup>5</sup>To ease terminology, we often refer to “misspecification” rather than “model misspecification.”

<sup>6</sup>In this exercise, the findings of Denti and Pomatto (2022) may be useful.

**A protective belt** When  $c$  takes the entropic form  $\lambda R(p||q)$ , with  $\lambda > 0$ , criterion (1) takes the form

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \quad (2)$$

proposed by Hansen and Sargent (2022). It is the most tractable version of criterion (1), which for a singleton  $Q$  further reduces to a standard multiplier criterion a la Hansen and Sargent (2001, 2008). By exchanging orders of minimization, we preserve this tractability and provide a revealing link to this earlier research,

$$\min_{q \in Q} \left\{ \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \right\} \quad (3)$$

The inner minimization problem gives rise to the minimization problem featured by Hansen and Sargent (2001, 2008) to confront the potential misspecification of a given probability model  $q$ .<sup>7</sup> Unstructured models lack the substantive motivation of structured models, yet in (1) they act as a protective belt against model misspecification. The importance of their role is proportional – as quantified by  $\lambda$  in (2) – to their proximity to the set  $Q$ , a measure of their plausibility in view of the decision maker information. The outer minimization over structured models is the counterpart to the Wald (1950) and the more general Gilboa and Schmeidler (1989) max-min criterion.

Our analysis provides a decision-theoretic underpinning for incorporating misspecification concerns in a distinct way from ambiguity aversion. Observe that misspecification fear is absent when the index  $\min_{q \in Q} c(p, q)$  equals the indicator function  $\delta_Q$  of the set of structured models  $Q$ , that is,

$$\min_{q \in Q} c(p, q) = \begin{cases} 0 & \text{if } p \in Q \\ +\infty & \text{else} \end{cases}$$

In this case, which corresponds to  $\lambda = +\infty$  in (2), criterion (1) takes a max-min form:

$$V(f) = \min_{q \in Q} \int u(f) dq$$

This max-min criterion thus characterizes decision makers who confront model misspecification but are not concerned by it, so are misspecification neutral (see Section 4.3). The criterion in (1) may thus be viewed as representing decision makers who use a more prudential variational criterion (1) than if they were to max-minimize over the set of structured models which they posited. In particular, the farther away an unstructured model is from the set  $Q$  (so the less plausible it is), the less it is weighted in the minimization.

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<sup>7</sup>The Hansen and Sargent (2001, 2008) formulation of preferences builds on extensive literature in control theory starting with Jacobson (1973)'s deterministic robustness criterion and a stochastic extension given by Petersen et al. (2000), among several others.

**Axiomatics** Our axiomatic analysis considers as in Gilboa et al. (2010) a mental preference  $\succsim_Q^*$ , describing the decision maker genuine ranking over acts, and a behavioral preference  $\succsim_Q$  governing choices. The former is typically incomplete as the decision maker may find it difficult to rank all acts, the latter is instead complete because, at the end, a choice has to be made.

As it should become clear as our analysis unfolds, this modelling choice is conceptually important for the study of misspecification because it is the mental preference that, interestingly, turns out to be the one relevant for the analysis of misspecification attitudes. In particular, the flexibility of our two-preference setting allows us to capture misspecification sensitivity via a suitable weakening of the independence axiom, the weak certainty-independence axiom, for the mental preference. We show that this weak form of independence, which underlies variational representations, is needed to account for misspecification sensitivity. Indeed, stronger weakenings of the independence axiom, like the certainty-independence axiom, would force misspecification neutrality. These key decision-theoretic points, which underlie the importance of a two-preference setting, are discussed in detail in Sections 4.2 and 4.3.

Another key feature of our axiomatization is the use of a family  $\mathcal{Q}$  of sets of models  $Q$ . We thus consider preferences  $\succsim_Q^*$  and  $\succsim_Q$  indexed by the sets  $Q$  and introduce axioms ensuring their consistency across different sets of models, each depicting a different possible information that the decision maker may have. In this way, our analysis is able to consistently connect different decision environments in which the decision maker may end up. Besides its inherent motivation, this rich setting also significantly eases the exposition. A derivation for a single given  $Q$  is, however, provided in the Online Appendix B.2.2.

For an outline of our approach, let us consider the entropic case (2). Start with a singleton  $Q = \{q\}$ . Decision makers, being afraid that the reference model  $q$  might not be correct, contemplate also unstructured models  $p \in \Delta$  and rank acts  $f$  according to the multiplier criterion

$$V_{\lambda,q}(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \quad (4)$$

Here the positive scalar  $\lambda$  is interpreted as an index of misspecification fear. When decision makers posit a nonsingleton set  $Q$  of structured models, but are concerned that none of them is correct, the multiplier criterion (4) then gives only an incomplete *dominance relation*:

$$f \succsim_Q^* g \iff V_{\lambda,q}(f) \geq V_{\lambda,q}(g) \quad \forall q \in Q \quad (5)$$

With (5), decision makers can safely regard  $f$  better than  $g$ . Through this ranking, the dominance relation provides a preferential account of the probabilistic information that  $Q$  represents. The dominance relation thus naturally arises when the set  $Q$  is posited.

Yet, the ranking (5) has little traction because of the incomplete nature of  $\succsim_Q^*$ . Nonetheless, the burden of choice will have decision makers select between alternatives, be they rankable by  $\succsim_Q^*$  or not. A cautious way to complete the binary relation  $\succsim_Q^*$  is given by the preference

$\succsim_Q$  represented by (2), or equivalently by (3). This criterion thus emerges in our analysis as a cautious completion of a multiplier dominance relation  $\succsim_Q^*$ . In this way, the probabilistic information gets embedded in the behavioral preference. Suitably extended to a general preference pair  $(\succsim_Q^*, \succsim_Q)$ , we support this approach by axiomatizing criterion (1) as the representation of the behavioral preference  $\succsim_Q$  and the unanimity criterion

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

as the representation of the incomplete dominance relation  $\succsim_Q^*$ .

To sum up, our two-preference approach is motivated by the natural way with which the dominance relation arises when the set  $Q$  is posited. In our approach, we connect the dominance and behavioral preferences to derive their desired representations. We then extend our analysis beyond the max-min case allowing for a more general non-variational criterion that encompasses a Bayesian formulation.

## 2 Preliminaries

### 2.1 Mathematics

**Basic notions** We consider a non-trivial algebra  $\Sigma$  of *events* in a *state space*  $S$ . We denote by  $\Delta$  the set of finitely additive probabilities  $p : \Sigma \rightarrow [0, 1]$  and endow  $\Delta$  and any of its subsets with the weak\* topology (unless otherwise specified, these subsets are to be intended non-empty). Product sets are endowed with the product topology.

We denote by  $\Delta^\sigma$  the subset of  $\Delta$  formed by the countably additive probability measures. Given a probability  $q$  in  $\Delta$ , we denote by  $\Delta^\sigma(q)$  the collection of all probabilities  $p$  in  $\Delta^\sigma$  that are absolutely continuous with respect to  $q$ , i.e.,  $q(A) = 0$  implies  $p(A) = 0$  for all  $A \in \Sigma$ .

The (convex analysis) indicator function  $\delta_C : \Delta \rightarrow [0, \infty]$  of a subset  $C$  of  $\Delta$  is defined by

$$\delta_C(p) = \begin{cases} 0 & \text{if } p \in C \\ +\infty & \text{else} \end{cases}$$

Throughout we adopt the convention  $0 \cdot \pm\infty = 0$ .

**Collections** In what follows  $\mathcal{Q}$  denotes a collection of compact subsets of  $\Delta^\sigma$ . It is often assumed to be *proper*, that is, to contain all singletons and cover all doubletons.<sup>8</sup> Examples of proper collections  $\mathcal{Q}$  are the collection of all finite sets of  $\Delta^\sigma$ , the collection of all its compact subsets, the collection of all its polytopes as well as the collection  $\mathcal{K}$  of its compact and convex subsets.

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<sup>8</sup>That is, for each  $q, q' \in \Delta^\sigma$  there exists some  $Q \in \mathcal{Q}$  such that  $\{q, q'\} \subseteq Q$ .

**Statistical distances** We say that a map  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  is a *statistical distance* if it is lower semicontinuous and satisfies the distance property

$$c(p, q) = 0 \iff p = q$$

Given a statistical distance  $c$  and a family of compact sets  $\mathcal{Q}$  in  $\Delta^\sigma$ , we can define a *Hausdorff statistical set distance*  $C : \Delta \times \mathcal{Q} \rightarrow [0, \infty]$  by

$$C(p, Q) = \min_{q \in Q} c(p, q)$$

It is easy to see that  $C$  is well defined, lower semicontinuous in the first argument and satisfies the following two properties:

(C.i) for each  $Q \in \mathcal{Q}$ ,

$$C(p, Q) = 0 \iff p \in Q$$

(C.ii) for each  $Q, Q' \in \mathcal{Q}$ ,

$$Q \supseteq Q' \implies C(\cdot, Q) \leq C(\cdot, Q')$$

These two properties make possible to interpret  $C$  as a set distance.

**Divergences** We say that a statistical distance  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  is a *divergence* if, for each  $q \in \Delta^\sigma$ ,

$$c(p, q) < \infty \implies p \ll q$$

Divergences thus assign an infinite penalty when  $p$  is not absolutely continuous with respect to  $q$ . To introduce a well-known class of divergences, assume that  $\Sigma$  is a  $\sigma$ -algebra. Given a continuous strictly convex function  $\phi : [0, \infty) \rightarrow [0, \infty)$ , with  $\phi(1) = 0$  and  $\lim_{t \rightarrow \infty} \phi(t)/t = +\infty$ , define  $D_\phi : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  by

$$D_\phi(p||q) = \begin{cases} \int \phi\left(\frac{dp}{dq}\right) dq & \text{if } p \in \Delta^\sigma(q) \\ +\infty & \text{otherwise} \end{cases} \quad (6)$$

under the conventions  $0/0 = 0$  and  $\ln 0 = -\infty$ . It can be proved that  $D_\phi$  is a convex divergence, called  *$\phi$ -divergence*.<sup>9</sup> When  $\phi(t) = t \ln t - t + 1$ ,  $D_\phi$  reduces to the relative entropy  $R(p||q)$ , while when  $\phi(t) = (t - 1)^2/2$  it becomes the Gini index  $\chi^2(p||q)$ .

**Example** Let  $Z$  be a metric space endowed with its Borel  $\sigma$ -algebra. Take  $S = Z^\infty$  with the algebra  $\Sigma$  of cylinders. Given any  $p \in \Delta$ , we denote by  $p_t$  its restriction to the  $\sigma$ -algebra  $\Sigma_t$  of

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<sup>9</sup>For basic properties of  $\phi$ -divergences we refer, for example, to Chapter 1 of Liese and Vajda (1987). As usual,  $dp/dq$  denotes any version of the Radon-Nikodym derivative of  $p$  with respect to  $q$ .



cylinders of length  $t + 1$ . Define the *discounted relative entropy*  $R_\beta : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  by

$$R_\beta(p||q) = (1 - \beta) \sum_{t=0}^{\infty} \beta^t R(p_t||q_t)$$

where  $\beta \in (0, 1)$ . Hansen and Sargent (2008) use this divergence when studying infinite-horizon discounted problems. It is routine to verify that  $R_\beta$  is a convex divergence. Notice that is possible for  $p_t$  to be absolutely continuous with respect to  $q_t$  for all  $t$  without  $p$  being absolutely continuous with respect to  $q$  over the  $\sigma$ -algebra generated by the algebra  $\Sigma$  of cylinders.<sup>10</sup>

## 2.2 Decision theory

**Setup** We consider a generalized Anscombe and Aumann (1963) setup where a decision maker chooses among uncertain alternatives described by (simple) acts  $f : S \rightarrow X$ , which are  $\Sigma$ -measurable simple functions from a *state space*  $S$  to a *consequence space*  $X$ . This latter space is assumed to be a non-empty convex set in a vector space like, for instance, the set of all (simple) lotteries defined on some prize space. The triple

$$(S, \Sigma, X) \tag{7}$$

forms an (Anscombe-Aumann) *decision framework*.

Let us denote by  $\mathcal{F}$  the set of all acts. Given any consequence  $x \in X$ , we denote by  $x \in \mathcal{F}$  also the constant act equal to  $x$ . Thus, under a standard abuse of notation we may identify  $X$  with the subset of constant acts in  $\mathcal{F}$ .

A preference  $\succsim$  is a binary relation on  $\mathcal{F}$  that satisfies the so-called *basic conditions* (cf. Gilboa et al., 2010), i.e., it is:

- (i) *reflexive and transitive*;
- (ii) *monotone*: for all  $f, g \in \mathcal{F}$ ,

$$f(s) \succsim g(s) \quad \forall s \in S \implies f \succsim g$$

- (iii) *c-continuous*: for all  $x, y, z \in X$ , the sets

$$\{\alpha \in [0, 1] : \alpha x + (1 - \alpha) y \succsim z\} \quad \text{and} \quad \{\alpha \in [0, 1] : z \succsim \alpha x + (1 - \alpha) y\}$$

are closed;

- (iv) *non-trivial*: there exist  $f, g \in \mathcal{F}$  such that  $f \succ g$ .

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<sup>10</sup>With an appropriate scaling, a limiting version as  $\beta \uparrow 1$  converges to a divergence that is central to a discrete-time Donsker-Varadhan large deviation theory for ergodic Markov processes.

Moreover, a preference  $\succsim$  is:

1. *continuous* if, for all  $f, g, h \in \mathcal{F}$ , the sets

$$\{\alpha \in [0, 1] : \alpha f + (1 - \alpha) g \succsim h\} \quad \text{and} \quad \{\alpha \in [0, 1] : h \succsim \alpha f + (1 - \alpha) g\}$$

are closed;

2. *unbounded* if, for each  $x, y \in X$  with  $x \succ y$ , there exist  $z, z' \in X$  such that

$$\frac{1}{2}z + \frac{1}{2}y \succsim x \succ y \succsim \frac{1}{2}x + \frac{1}{2}z'$$

Bets are binary acts that play a key role in decision theory. Formally, given any two prizes  $x \succ y$ , a bet on an event  $A$  is the act  $xAy$  defined by

$$xAy(s) = \begin{cases} x & \text{if } s \in A \\ y & \text{else} \end{cases}$$

In words, a bet on event  $A$  is a binary act that yields a more preferred consequence when  $A$  obtains.

**Comparative uncertainty aversion** Let  $\succsim_1$  and  $\succsim_2$  be two preferences on  $\mathcal{F}$ . As in Ghirardato and Marinacci (2002), we say that  $\succsim_1$  is *more uncertainty averse than*  $\succsim_2$  if, for each consequence  $x \in X$  and act  $f \in \mathcal{F}$ ,

$$f \succsim_1 x \implies f \succsim_2 x$$

In words, a preference is more uncertainty averse than another one if, whenever this preference is “bold enough” to prefer an uncertain alternative over a sure one, so does the other one.

An absolute notion of uncertainty aversion can be defined in this comparative setting once an uncertainty neutral preference is identified. In this case, a preference is declared to be uncertainty averse when more uncertainty averse than the neutral one.

**Decision criteria** We say that a complete preference  $\succsim$  on  $\mathcal{F}$  is *variational* when it is represented by a decision criterion  $V : \mathcal{F} \rightarrow \mathbb{R}$  given by

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} \quad (8)$$

where the affine utility function  $u : X \rightarrow \mathbb{R}$  is non-constant and the index of uncertainty aversion  $c : \Delta \rightarrow [0, \infty]$  is grounded (i.e.,  $\min_{\Delta} c = 0$ ), lower semicontinuous and convex. In

particular, given two unbounded variational preferences  $\succsim_1$  and  $\succsim_2$  on  $\mathcal{F}$  that share the same  $u$ , we have that  $\succsim_1$  is more uncertainty averse than  $\succsim_2$  if and only if  $c_1 \leq c_2$  (see Maccheroni et al., 2006, Propositions 6 and 8).

When the function  $c$  has the entropic form  $c(p, q) = \lambda R(p||q)$  under a reference probability  $q \in \Delta^\sigma$  and a coefficient  $\lambda > 0$ , criterion (8) takes the *multiplier* form

$$V_{\lambda, q}(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\}$$

analyzed by Hansen and Sargent (2001, 2008).<sup>11</sup> If, instead, the function  $c$  has the indicator form  $\delta_C$ , with  $C$  compact and convex, criterion (8) takes the *max-min* form

$$V(f) = \min_{p \in C} \int u(f) dp$$

axiomatized by Gilboa and Schmeidler (1989).

All these criteria are here considered in their classical interpretation, so Waldean for the max-min criterion, in which the elements of  $\Delta$  are interpreted as models.

## 3 Models and preferences

### 3.1 Models

The consequences of the acts among which decision makers have to choose depend on the exogenous states  $s$  that are outside their control. They know, however, that states obtain according to a probabilistic model described by a probability measure in  $\Delta$ , the so-called *true* or *correct model*. If decision makers knew the true model, they would confront only risk (as in the last example), which is the randomness inherent to the probabilistic nature of the model. Our decision makers, unfortunately, may not know the true model. Yet, they are able to posit a set of *structured* probabilistic models  $Q$ , based on their information (possibly including existing scientific theories, say economic or physical), that forms a set of alternative hypotheses regarding the true model. It is a classical assumption, in the spirit of Wald (1950), in which  $Q$  is a set of posited hypotheses about the probabilistic behavior of a, natural or social, phenomenon of interest.

A *decision framework under model uncertainty* is described by a quartet:

$$(S, \Sigma, X, Q) \tag{9}$$

in which a set  $Q$  of models is added to a standard decision framework (7), as discussed in the

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<sup>11</sup>Strzalecki (2011) provides the behavioral assumptions that characterize multiplier preferences among variational preferences.

Introduction. The true model might not be in  $Q$ , that is, the decision makers information may be unable to pin it down. Throughout the paper we assume that decision makers are aware of this limitation of their information and so confront model misspecification.<sup>12</sup> This is in contrast with Wald (1950) and most of the subsequent decision-theoretic literature, which assumes that decision makers either know the true model and so face risk or, at least, know that the true model belongs to  $Q$  and so face model ambiguity.<sup>13</sup>

**Example (continued)** We consider an example of a real investment problem with a single stochastic option for transferring goods from one period to another. This problem could be a planner’s problem supporting a competitive equilibrium outcome associated with a stochastic growth model with a single capital good. We introduce an exogenous stochastic technology process that has an impact on the growth rate of capital as an example of what we call a structured model. This stochastic technology process captures what a previous literature in macro-finance has referred to as “long-run risk.” For instance, see Bansal and Yaron (2004).<sup>14</sup>

We extend this formulation by introducing an unknown parameter  $\theta$  used to index members of a parameterized family of stochastic technology processes. The investor’s exploration of the entire family of these processes reflects uncertainty among possible structured models. We also allow the investor to entertain misspecification concerns over the parameterized models of the stochastic technology.<sup>15</sup> Later in this paper we will reconsider this example by allowing the investor to also be a statistician endowed with Bayesian priors over the parameter space  $\Theta$ .

To represent this example formally, consider the Euclidean spaces  $W$ ,  $Z$  and  $\Theta$ , modelling respectively a random shock process, a stochastic technology (inclusive of a long-run risk component) and a parameter specification. We take the state space  $S = Z^\infty$ , endowed with the algebra  $\Sigma = \bigcup_{t \geq 0} \Sigma_t$  of cylinders. A probability measure  $r$  on  $W^\infty$ , known to the investor, captures risk in the economy. For instance, the implied process for the random shocks could be i.i.d. and distributed as a multivariate standard normal at each date  $t$ .

The exogenous (system) state vector  $z_t$  used to capture fluctuations in the technological opportunities has realizations in  $Z$  and the shock vector  $w_t$  has realizations in  $W$ . We build the exogenous technology process from the shocks in a parameter dependent way:

$$z_{t+1} = \psi(z_t, w_{t+1}, \theta) \tag{10}$$

for a given initial condition  $z_0$ . For instance, in long-run risk modeling one component of  $z_t$

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<sup>12</sup>Aydogan et al. (2023) propose an experimental setting that reveals the relevance of model misspecification for decision making.

<sup>13</sup>The model ambiguity (or uncertainty) literature is reviewed in Marinacci (2015).

<sup>14</sup>While this and some of the papers we cite, assume an endowment economy, their insights extend to a model with production.

<sup>15</sup>Hansen and Sargent (2021) give a (continuous time) example of such a specification with time varying parameters residing in a convex subset of an infinite-dimensional parameter space.

evolves as a first-order autoregression:

$$z_{t+1}^1 = a_\theta z_t^1 + b_\theta^1 \cdot w_{t+1}$$

and another component is given by:

$$z_{t+1}^2 = b_\theta^2 \cdot w_{t+1}$$

At each time  $t$  the investor observes past and current values  $z^t = \{z_0, z_1, \dots, z_t\}$  of the technology process, but does not know  $\theta$  and does not directly observe the random shock vector  $w_t$ . The recursive formulation (10) implies, for a given observed  $z^t$ , a mapping  $\tau_\theta : W^\infty \rightarrow S = Z^\infty$  defined by

$$\tau_\theta((w_t))_{t+1} = \begin{bmatrix} \sum_{s=0}^t a_\theta^{t-s} b_\theta^1 \cdot w_{s+1} + a_\theta^{t+1} z_0 \\ b_\theta^2 \cdot w_{t+1} \end{bmatrix} \quad \forall t \geq 0$$

The probability  $r$  on  $W^\infty$  then induces for each  $\theta$  a structured model  $q_\theta$  on  $S$  via the pushforward distribution

$$q_\theta(C) = r(\tau_\theta^{-1}(C))$$

for each cylinder  $C$  of  $S$ . As the shocks' distribution  $r$  is known, the parameter  $\theta$  is the only source of model uncertainty. A nonsingleton parameter set  $\Theta$  then translates in a nonsingleton set  $Q = \{q_\theta\}_{\theta \in \Theta}$  of structured models.

Similarly, we consider a recursive representation of capital evolution given by

$$k_{t+1} = k_t \varphi(i_t/k_t, z_{t+1})$$

where consumption  $c_t \geq 0$  and investment  $i_t \geq 0$  are constrained by an output relation:

$$c_t + i_t = \kappa k_t$$

for a pre-specified initial condition  $k_0$ . The parameter  $\kappa$  captures the productivity of capital. By design this technology is homogenous of degree one, which opens the door to stochastic growth as assumed in long-run risk models. Both  $i_t$  and  $c_t$  are constrained to be functions of  $z^t$  at each date  $t$  reflecting the observational constraint that  $\theta$  is unknown to the investor in contrast to the history  $z^t$  of the technology process.<sup>16</sup> Formally, they are  $\Sigma_t$ -measurable functions.

Preferences are defined over consumption processes. Thus, the consequence space  $X$  consists of the simple lotteries defined over streams of consumption levels  $(c_t)$ . An act  $f$  associates, to

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<sup>16</sup>Note that the endogenous state variable,  $k_t$ , reveals no new information in addition to current and past values of the technology process. This means that there is no incentive for the investor to experiment in this setting.

each realized sequence of the technology process, a lottery over streams of consumption levels restricted to depend on technology histories. When such a lottery is degenerate, at each period  $t$  the act returns a consumption level  $c_t$ .

In this intertemporal setting, we consider an investor who solves a date 0 static problem with consumptions and investments that depend on information as it gets realized.<sup>17</sup> The affine utility function  $u$  over  $X$  is a discounted expected utility over lotteries. In particular, by considering degenerate lotteries, the utility of a consumption stream  $(c_t)$  is  $(1 - \beta) \sum_{t=0}^{\infty} \beta^t v(c_t)$ , where  $\beta \in (0, 1)$  is a subjective discount rate and  $v : \mathbb{R} \rightarrow \mathbb{R}$  is a utility function over consumption levels. The production technology further constraints the consumption and hence acts of interest, which form a collection  $C$  dependent on the initial condition  $k_0$  for capital. These feasible acts  $f$  feature  $\Sigma_t$ -measurable sections  $f_t$  because of the observational constraints.

In a traditional analysis, the agent is assumed to know the true parameter  $\theta^*$ , thus facing only risk. At the decision time  $t = 0$ , when only  $z_0$  is known, the agent uses the standard expected utility objective function

$$\int_S u(f(s)) dq_{\theta^*}(s) = (1 - \beta) \sum_{t=0}^{\infty} \beta^t \int_S v(f_t(s)) dq_{\theta^*}(s) \quad (11)$$

to solve the decision problem

$$\max_f \int u(f) dq_{\theta^*} \quad \text{sub } f \in C \quad (12)$$

Here the agent confronts risk via a singleton set  $Q = \{q_{\theta^*}\}$  consisting of the true model, used in an expected utility criterion. Yet, typically agents do not know the true model and confront model uncertainty via a nonsingleton set  $Q$  of structured models. In the rest of the section we present a preferential analysis of a rational agent coping with model uncertainty, yielding the decision criterion discussed in the Introduction that extends traditional expected utility analysis under risk to model uncertainty.

## 3.2 Preferences

We consider a two-preference setup as in Gilboa et al. (2010). In our first axiomatization, we allow the set of structured models to vary within a collection of sets of models  $\mathcal{Q}$  which we assume to be proper (as defined in Section 2.1). In the second approach, developed in the Online Appendix,  $Q$  will be fixed.

For each  $Q \in \mathcal{Q}$  we thus consider a mental preference  $\succsim_Q^*$  and a behavioral preference  $\succsim_Q$ .

**Definition 1** *A preference  $\succsim_Q$  is (subjectively) rational if it is:*

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<sup>17</sup>Since we are taking a static perspective, we deliberately avoid dynamic consistency questions and instead consider a date zero commitment problem.

- a. *complete*;
- b. *solvable*: for each  $f \in \mathcal{F}$  there exists  $x \in X$  such that  $f \sim_Q x$ ,<sup>18</sup>
- c. *risk independent*: for all  $x, y, z \in X$  and  $\alpha \in (0, 1)$ ,

$$x \sim_Q y \implies \alpha x + (1 - \alpha) z \sim_Q \alpha y + (1 - \alpha) z$$

The behavioral preference  $\succsim_Q$  governs the decision maker choice behavior and so it is natural to require it to be complete as, eventually, the decision maker has to choose between alternatives (burden of choice). It is subjectively rational because, in an “argumentative” perspective, the decision maker cannot be convinced that it leads to incorrect choices. Risk independence ensures that  $\succsim_Q$  is represented on the space of consequences  $X$  by an affine utility function  $u : X \rightarrow \mathbb{R}$ , for instance an expected utility functional when  $X$  is the set of lotteries. So, risk is addressed in a standard way and we abstract from non-expected utility issues.

The mental preference  $\succsim_Q^*$  on  $\mathcal{F}$  represents the decision maker “genuine” preference over acts, so it has the nature of a dominance relation for the decision maker. As such, it might well not be complete because of the decision maker inability to compare some pairs of acts. These preferences have an antecedent in statistical decision theory in the study of admissibility, where decision rules are evaluated using a partial ordering based on their *ex ante* performance over a family of possible parameter values.

**Definition 2** *A continuous preference  $\succsim_Q^*$  is a dominance relation (or is objectively rational) if it is:*

- a. *c-complete*: for all  $x, y \in X$ ,  $x \succsim_Q^* y$  or  $y \succsim_Q^* x$ ;
- b. *completeness*:  $\succsim_Q^*$  is complete when  $Q$  is a singleton;
- c. *weak c-independent*: for all  $f, g \in \mathcal{F}$ ,  $x, y \in X$  and  $\alpha \in (0, 1)$ ,

$$\alpha f + (1 - \alpha)x \succsim_Q^* \alpha g + (1 - \alpha)x \implies \alpha f + (1 - \alpha)y \succsim_Q^* \alpha g + (1 - \alpha)y$$

- d. *convex*: for all  $f, g, h \in \mathcal{F}$  and  $\alpha \in (0, 1)$ ,

$$f \succsim_Q^* h \text{ and } g \succsim_Q^* h \implies \alpha f + (1 - \alpha)g \succsim_Q^* h$$

When  $f \succsim_Q^* g$  we say that  $f$  *dominates*  $g$ . The dominance relation is objectively rational because the decision maker can convince others of its reasonableness, for instance through arguments based on scientific theories (a case especially relevant for our purposes). Momentarily,

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<sup>18</sup>As well-known, a complete continuous preference relation that satisfies risk independence is solvable.

axiom A.3 will further clarify the nature of the dominance relation. Axiomatically, it is a variational preference not required to be complete, unless  $Q$  is a singleton.<sup>19</sup> In the singleton  $Q$  case the dominance relation is complete and yet, because of model misspecification, satisfies only a weak form of independence. Hence in our approach, model misspecification may cause violations of the independence axiom for the dominance relation. Later in the paper, Proposition 4 will show that relaxing independence to weak c-independence is conceptually necessary as, otherwise, the behavioral preference would be misspecification neutral. This is a key decision-theoretic observation for our analysis.

By adding preferences  $\succsim_Q^*$  and  $\succsim_Q$  to (9) we form a *two-preference decision environment under model uncertainty*

$$(S, \Sigma, X, Q, \succsim_Q^*, \succsim_Q) \tag{13}$$

The next two assumptions, which we take from Gilboa et al. (2010), connect the two preferences  $\succsim_Q^*$  and  $\succsim_Q$ .

A.1 *Consistency*: for all  $f, g \in \mathcal{F}$ ,

$$f \succsim_Q^* g \implies f \succsim_Q g$$

Consistency asserts that, whenever possible, the mental ranking informs the behavioral one. The next condition, caution, says that the decision maker opts by default for a sure alternative  $x$  over an uncertain one  $f$ , unless the dominance relation says otherwise.

A.2 *Caution*: for all  $x \in X$  and  $f \in \mathcal{F}$ ,

$$f \not\succeq_Q^* x \implies x \succsim_Q f$$

Unlike the previous assumptions, the next two are peculiar to our analysis. They both link the posited set  $Q$  to the two preferences  $\succsim_Q^*$  and  $\succsim_Q$  of the decision maker. We begin with the dominance relation  $\succsim_Q^*$ . Here we write  $f \stackrel{Q}{=} g$  when  $q(f = g) = 1$  for all  $q \in Q$ , i.e.,  $f$  and  $g$  are equal almost everywhere according to each structured model.

A.3 *Objective Q-coherence*: for all  $f, g \in \mathcal{F}$ ,

$$f \stackrel{Q}{=} g \implies f \sim_Q^* g$$

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<sup>19</sup>Convexity is stronger than uncertainty aversion a la Schmeidler (1989), which merely requires that  $f \sim_Q^* g$  implies  $\alpha f + (1 - \alpha)g \succsim_Q^* g$  for all  $\alpha \in (0, 1)$ . Yet, convexity and uncertainty aversion coincide under completeness (see, e.g., Lemma 56 of Cerreia-Vioglio et al., 2011b). Nascimento and Riella (2011) study incomplete variational preferences, but their result is not applicable to our setting because their axioms are over lotteries of acts (and their state space is finite).



This axiom provides a preferential translation of the special status of structured models over unstructured ones: if they all regard two acts to be almost surely identical, the decision maker’s “genuine” preference  $\succsim_Q^*$  follows suit and ranks them indifferent.

In what follows we will see that, though the set  $Q$  of structured models might not to be convex per se, its closed convex hull  $\overline{\text{co}}Q$  that contains “hybrid models” might be of interest.<sup>20</sup> This is also mirrored in our next axiom. Even when  $Q$  is not convex, we assign a special role to the probabilities in its convex hull relative to other unstructured models. Our rationale is that hybrid models retain an epistemic status and are more than just statistical artifacts used to assess model misspecification.

To introduce our next axiom, recall that a rational preference  $\succsim_Q$  satisfies risk independence and thus admits an affine utility function  $u : X \rightarrow \mathbb{R}$  over consequences.<sup>21</sup> Given a model  $p \in \Delta$  and an act  $f$ , we define an indifference class  $X_f^p \subseteq X$  of consequences  $x_f^p$  via the equality

$$u(x_f^p) = \int u(f) dp \tag{14}$$

We can interpret each  $x_f^p$  as a consequence that would be indifferent, so equivalent, to act  $f$  if  $p$  were the correct model. By constructing these equivalent consequences for alternative acts and models, our next axiom relates the posited set of models  $Q$  with the behavioral preference  $\succsim_Q$ .

A.4 *Subjective  $Q$ -coherence*: for all  $f \in \mathcal{F}$  and  $x \in X$ ,

$$x \succ_Q^* x_f^p \implies x \succ_Q f$$

if and only if  $p \in \overline{\text{co}}Q$ .

In words,  $p \in \Delta$  is a structured or hybrid model, so belongs to  $\overline{\text{co}}Q$ , if and only if decision makers take it seriously, that is, they never choose an act  $f$  that would be strictly dominated if  $p$  were the correct model. Such a salience of  $p$  for the decision makers’ preference is the preferential footprint of a structured or hybrid model that decision makers take seriously under consideration because of its epistemic status – as opposed to a purely unstructured model, which they regard as a mere statistical artifact with no epistemic content.

To conclude, observe that in traditional purely subjective axiomatizations there is no way – actually, no language – to embed the probabilistic information that  $Q$  represents in the decision maker preference.<sup>22</sup> The last two axioms provide the needed embedding, as the representation theorems will show momentarily.

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<sup>20</sup>Loosely speaking, hybrid models are probabilities obtained as mixture of structured models. Subsequently, we will suggest a robust Bayesian perspective that can justify this convexity.

<sup>21</sup>Under the usual identification of constant acts with consequences. Though in principle  $u$  might depend on  $Q$ , in our analysis it will turn out to be constant across  $Q$ ’s.

<sup>22</sup>For instance, in the Gilboa and Schmeidler (1989) seminal axiomatization the derived set of probabilities

**Example (continued)** At the end of the one-sector growth example discussed above, the agent confronted risk via a singleton set  $Q = \{q_{\theta^*}\}$  consisting of the true model, used in the expected utility criterion (11). When the agent still entertains a single model, but now has doubts about it being correct, our approach prescribes that  $\succsim_Q^*$  is a complete variational preference and  $\succsim_Q$  coincides with it. In this case, we still have a singleton  $Q = \{q_{\theta}\}$  but we dropped the star since the investor no longer knows whether the single structured model is correct. As a consequence, the preference  $\succsim_Q^*$  considers other probabilities besides  $q_{\theta}$ , but they are penalized by a cost function. The  $Q$ -coherence axioms discipline such a penalization as we will discuss below. For example,  $\succsim_Q^*$  could be described by the discounted entropic criterion

$$V_{\theta,\beta}(f) = \min_{p \in \Delta^\sigma} \left\{ \int u(f) dp + \lambda R_\beta(p||q_\theta) \right\}$$

When  $Q = \{q_\theta\}_{\theta \in \Theta}$  is not a singleton,  $\succsim_Q^*$  is not complete and has, as it will be seen in both our axiomatizations, a multi-variational form. For example,

$$f \succsim_Q^* g \iff V_{\theta,\beta}(f) \geq V_{\theta,\beta}(g) \quad \forall \theta \in \Theta \quad (15)$$

Consistency and caution help to connect the evaluations that represent  $\succsim_Q^*$  to the decision criterion that represents  $\succsim_Q$ . Specifically, consistency imposes that when each evaluation of  $\succsim_Q^*$  deems  $f$  better than  $g$ , so does  $\succsim_Q$ . As we will see, it implies that  $\succsim_Q$  is represented by a rule that aggregates these evaluations (cf. Proposition 8). We will also show that caution singles out the “min” as the aggregation rule (cf. Theorem 1). Thus, when  $Q = \{q_\theta\}_{\theta \in \Theta}$  is compact, the agent decision problem (12) becomes

$$\max_f \min_{p \in \Delta^\sigma} \left\{ \int u(f) dp + \lambda \min_{\theta \in \Theta} R_\beta(p||q_\theta) \right\} \quad \text{sub } f \in C$$

The dominance relation (15) proves to be useful in solving this problem by ruling out all strongly dominated acts.<sup>23</sup>

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$C$  is purely subjective. There is no formal connection with any underlying probabilistic information, something left to the decision maker personal, unmodelled, elaborations. A notable exception is Gajdos et al. (2008), which considers probabilistic information. Its analysis proceeds along lines very different from ours.

<sup>23</sup>That is, all acts  $g \in C$  for which there exist  $f \in C$  and  $\varepsilon > 0$  with  $V_{\theta,\beta}(f) \geq V_{\theta,\beta}(g) + \varepsilon$  for all  $\theta \in \Theta$ .

## 4 Decision criteria and model misspecification

### 4.1 Main criterion

We introduced a two-preference decision environment under model uncertainty (13) as a tuple

$$(S, \Sigma, X, Q, \succsim_Q^*, \succsim_Q)$$

with the dependence of preferences on  $Q$  highlighted. Decision environments, however, may share common state and consequence spaces, but differ on the posited sets of structured models because of the different information that decision makers may have. It then becomes important to ensure that decision makers use decision criteria that, across such environments, are consistent.

To provide our first foundation of our main decision criterion, in this section we consider a family

$$\{(S, \Sigma, X, Q, \succsim_Q^*, \succsim_Q)\}_{Q \in \mathcal{Q}}$$

of decision environments that differ in the set  $Q$  of posited models, which vary in a collection  $\mathcal{Q}$  that we continue to assume to be proper. Next we introduce three axioms on the family  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  that connect these environments.

A.5 *Monotonicity (in model ambiguity)*: for all  $f, g \in \mathcal{F}$  and all  $Q' \subseteq Q$ ,

$$f \succsim_Q^* g \implies f \succsim_{Q'}^* g$$

According to this axiom, when the “structured” information underlying a set  $Q$  is good enough for the decision maker to establish that an act dominates another one, a better information which decreases model ambiguity can only confirm such judgement. Its reversal would be, indeed, at odds with the objective rationality spirit of the dominance relation.

Next we consider a separability assumption.

A.6 *Q-separability*: for all  $f, g \in \mathcal{F}$ ,

$$f \succsim_q^* g \quad \forall q \in Q \implies f \succsim_Q^* g$$

In words, an act dominates another one when it does, separately, through the lenses of each structured model. In this axiom the incompleteness of  $\succsim_Q^*$  arises as that of a Paretian order over the, complete but possibly misspecification averse, preferences  $\succsim_q^*$  determined by the elements of  $Q$ .

We close with a continuity axiom. To state it, we need a last piece of notation: we denote by  $x_{f,q}$  the consequence indifferent to act  $f$  for the preference  $\succsim_q^*$ .<sup>24</sup>

A.7 *Lower semicontinuity*: for all  $x \in X$  and  $f \in \mathcal{F}$ , the set  $\{q \in \Delta^\sigma : x \succsim_q^* x_{f,q}\}$  is closed.

Next we introduce a class

$$P_{\mathcal{Q}} = \{(\succsim_Q^*, \succsim_Q)\}_{Q \in \mathcal{Q}}$$

of two-preference families that builds on the properties that we have introduced.

**Definition 3** *A two-preference family  $P_{\mathcal{Q}}$  is (misspecification) robust if:*

- (i)  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone, separable and lower semicontinuous;
- (ii) for each  $Q \in \mathcal{Q}$ ,  $\succsim_Q^*$  is an unbounded dominance relation,  $\succsim_Q$  is a rational preference, both are  $Q$ -coherent and jointly satisfy caution and consistency.

We can now state our first representation result.

**Theorem 1** *Let  $P_{\mathcal{Q}}$  be a two-preference family. The following statements are equivalent:*

- (i)  $P_{\mathcal{Q}}$  is robust;
- (ii) there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$ , convex in  $p$ , such that, for each  $Q \in \mathcal{Q}$ ,

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (16)$$

and

$$f \succsim_Q g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\} \quad (17)$$

for all acts  $f, g \in \mathcal{F}$ .

Moreover,  $u$  is cardinal and, given  $u$ ,  $c$  is unique.

A robust  $P_{\mathcal{Q}}$  is thus characterized by a utility and divergence pair  $(u, c)$  that, consistently across decision environments, represents each  $\succsim_Q^*$  via the unanimity rule (16) and each  $\succsim_Q$  via the decision criterion

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \quad (18)$$

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<sup>24</sup>In symbols,  $f \sim_q^* x_{f,q}$ . In particular,  $x_{f,q}$  should not be confused with  $x_f^q$  as in (14).

The Hausdorff statistical set distance

$$p \mapsto C(p, Q) = \min_{q \in Q} c(p, q)$$

between  $p$  and  $Q$  is strictly positive if and only if  $p$  is an unstructured model, i.e.,  $p \notin Q$ . In particular, the more distant from  $Q$  is an unstructured model, the more it is penalized and so the smaller is its role in the minimization problem that criterion (18) features. An unstructured model  $p$  may play a role in this criterion when  $c(p, q) < \infty$  for some structured model  $q$ , that is, when it has a finite distance from a structured model. Momentarily, we engage in a comparative analysis of misspecification aversion that will permit us to interpret  $C$  as an index of misspecification aversion.

A few remarks are now in order. Before moving to them, observe that in this representation theorem there is no convexity assumption on the sets of structured models. In Section 4.4, we will study the convex case.

**Unstructured penalization** Objective  $Q$ -coherence has important implications for the cost functions used to impose misspecification aversion. Consider first the case where  $Q$  is a singleton  $\{q\}$ . Objective  $Q$ -coherence imposes that all the unstructured models which are not absolutely continuous with respect to  $q$  are infinitely penalized. In contrast, subjective  $Q$ -coherence prescribes that all the unstructured models are penalized, i.e.,  $c(p, q) > 0$  whenever  $p \neq q$ .

When  $Q$  is not a singleton, the absolute continuity restriction entailed by objective  $Q$ -coherence continues to apply when all the probabilities in  $Q$  are mutually absolutely continuous. Though it is a restriction that we do not make, it is commonly imposed in statistical problems when constructing a likelihood function. For such problems we may think of the potential misspecification of each model as a way to represent a misspecified likelihood function.<sup>25</sup> Finally, subjective  $Q$ -coherence imposes that all the unstructured models, i.e., models not in  $Q$ , are strictly penalized.

**Admissibility** Since the dominance relation  $\succsim_Q^*$  requires unanimity across structured models as stated in (16), it implies a counterpart to admissibility extended to accommodate misspecification aversion. Analogous to the outcome from the standard formulation of statistical decision theory, the partial ordering  $\succsim_Q^*$  alone suffices to rule out a collection of acts as potential solutions to decision problems.<sup>26</sup>

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<sup>25</sup>Removing objective  $Q$ -coherence from Theorem 1 is equivalent to requiring  $c$  to be solely a statistical distance and not necessarily a divergence. A similar observation applies to Proposition 8.

<sup>26</sup>We further elaborate in the working paper version.

**Specifications and computability** Two specifications of our representation are noteworthy. First, when  $c$  is the entropic statistical distance  $\lambda R(p||q)$ , with  $\lambda \in (0, \infty]$ , we have the following important tractable version of our representation

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \quad (19)$$

Specifically, for  $\lambda \in (0, \infty)$ ,<sup>27</sup>

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} -\lambda \log \int e^{-\frac{u(f)}{\lambda}} dq \quad (20)$$

This result is well known when  $Q$  is a singleton, that is, when (19) is a standard multiplier criterion.

A second noteworthy special case of our representation is the Gini criterion

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} \chi^2(p||q) \right\} \quad (21)$$

Remarkably, we have

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} \chi^2(p||q) \right\} = \min_{q \in Q} \left\{ \int u(f) dq - \frac{1}{2\lambda} \text{Var}_q(u(f)) \right\} \quad (22)$$

for all acts  $f$  for which the *mean-variance* (in utils) criteria on the r.h.s. are monotone. So, the Gini criterion is a monotone version of the max-min mean-variance criterion.<sup>28</sup>

As to computability, in the important case when criterion (18) features a  $\phi$ -divergence, like the specifications just discussed, we need only to know the set  $Q$  to compute it, no integral with respect to unstructured models is needed. This is proved in the next result, a consequence of a duality formula of Ben-Tal and Teboulle (2007).<sup>29</sup>

**Proposition 1** *Let  $Q \subseteq \Delta^\sigma$  and  $\lambda \in (0, \infty)$ . If  $Q$  is compact, for each act  $f \in \mathcal{F}$ ,*

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} D_\phi(p||q) \right\} = \lambda \min_{q \in Q} \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^* \left( \eta - \frac{u(f)}{\lambda} \right) dq \right\}$$

By using integrals only under structured models, the r.h.s. formula substantially simplifies computations and thus confirms the analytical tractability of the previous specifications.

<sup>27</sup>When  $\lambda = \infty$ , we have  $\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} \int u(f) dq$ . See Appendix B.2.1 for the simple proof of (20).

<sup>28</sup>At the end of Appendix B.2.1 we further discuss this point.

<sup>29</sup>Here  $\phi^*$  denotes the convex Fenchel conjugate of  $\phi$ , once extended to  $\mathbb{R}$  by setting  $\phi(t) = +\infty$  if  $t < 0$ . In particular,  $\phi^*$  is real valued and increasing.

## 4.2 Comparative misspecification aversion

We now turn to the study of comparative misspecification aversion. From an axiomatic point of view, we identified nonneutrality toward model misspecification with the dominance relation  $\succsim_Q^*$  violating the independence axiom and only satisfying weak c-independence. This suggests that, in our approach, model misspecification aversion is captured by the dominance relation  $\succsim_Q^*$ .

**Definition 4** *A robust two-preference family  $P_{1,\mathcal{Q}}$  is more (model) misspecification averse at  $Q$  than  $P_{2,\mathcal{Q}}$  if, for each  $x \in X$  and  $f \in \mathcal{F}$ ,*

$$f \succsim_{1,Q}^* x \implies f \succsim_{2,Q}^* x$$

*We say that  $P_{1,\mathcal{Q}}$  is more misspecification averse than  $P_{2,\mathcal{Q}}$  if this implication holds for all  $Q \in \mathcal{Q}$ .*

In words, a decision maker is more misspecification averse at  $Q$  when her dominance relation is more uncertainty averse. In a similar way we define *more uncertainty aversion (at  $Q$ )* by replacing  $\succsim_{i,Q}^*$  with  $\succsim_{i,Q}$  for  $i = 1, 2$ .

Throughout the section, the two decision makers' preferences are represented by the pairs  $(u_1, c_1)$  and  $(u_2, c_2)$  identified in Theorem 1. With this, we can now state an important equivalence result.

**Proposition 2** *Let  $P_{1,\mathcal{Q}}$  and  $P_{2,\mathcal{Q}}$  be robust two-preference families and  $Q \in \mathcal{Q}$ . The following statements are equivalent:*

- (i)  $P_{1,\mathcal{Q}}$  is more misspecification averse at  $Q$  than  $P_{2,\mathcal{Q}}$ ;
- (ii)  $P_{1,\mathcal{Q}}$  is more uncertainty averse at  $Q$  than  $P_{2,\mathcal{Q}}$ .

*When the maps  $p \mapsto C_1(p, Q)$  and  $p \mapsto C_2(p, Q)$  are convex, this is equivalent to*

- (iii)  $u_1$  is cardinally equivalent to  $u_2$  and  $C_1(\cdot, Q) \leq C_2(\cdot, Q)$ , provided  $u_1 = u_2$ .

This characterization immediately yields that higher aversion to misspecification is equivalent to higher uncertainty aversion. Functionally it translates, under a minor convexity assumption,<sup>30</sup> into a lower statistical set distance. For this reason, in our main representation we may interpret

$$C(\cdot, Q) = \min_{q \in \mathcal{Q}} c(\cdot, q)$$

as an index of misspecification aversion at each  $Q$ .

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<sup>30</sup>Used only to prove that (ii) implies (iii).

In our main criterion uncertainty attitudes are thus equated to misspecification attitudes, something that will not happen for the less extreme criteria that will be discussed in Section 5. To understand why this is the case, we further elaborate on the equivalence between points (i) and (ii) above. The consistency assumption yields

$$f \succ_Q^* x \implies f \succ_Q x \quad (23)$$

that can be read as saying that the mental preference is more uncertainty averse than the behavioral preference one. At the same time, by the continuity of  $\succ_Q^*$  and  $\succ_Q$ , the caution assumption can be rewritten as

$$f \succ_Q x \implies f \succ_Q^* x \quad (24)$$

that we can read in the opposite way. As a consequence, in our main model  $\succ_Q^*$  and  $\succ_Q$  share the same uncertainty aversion attitudes. Since in our main representation the preference  $\succ_Q$  turns out to be variational, this immediately yields the inequality  $C_1(\cdot, Q) \leq C_2(\cdot, Q)$ .

This observation allows us to better understand how misspecification aversion affects uncertainty aversion. Let us consider again relation (23). Intuitively, the extra uncertainty aversion of  $\succ_Q^*$  can be ascribed to two factors: a genuine extra aversion of  $\succ_Q^*$  or its incompleteness. Indeed, consider a consequence  $x$  and an act  $f$  with  $f \succ_Q x$  and  $f \not\succeq_Q^* x$ . The fact that  $x$  is not preferred to  $f$  by  $\succ_Q^*$  can happen because either  $x \succ_Q^* f$  or  $x$  and  $f$  are not comparable. To further elaborate, assume that either  $Q$  is finite or  $Q$  is the convex hull of a finite set and  $c$  is convex. Consistency then rules out the first possibility, i.e.,  $x \succ_Q^* f$ . In fact, even for our general model (cf. Proposition 8),  $\succ_Q^*$  admits a Paretian representation as in (16). Given our assumptions on  $Q$  and the properties of  $c$ , this would imply the existence of a consequence  $y$  such that  $x \succ_Q^* y \succ_Q^* f$ . In turn, consistency would yield that  $x \succ_Q y \succ_Q f$ , which is not compatible with  $f \succ_Q x$ . Therefore, even without caution, the extra uncertainty aversion featured by  $\succ_Q^*$  is due to its incompleteness, which in turn follows from model ambiguity ( $Q$  not being a singleton). Thus, the lower uncertainty aversion featured by  $\succ_Q$  relative to  $\succ_Q^*$  can be imputed to how this incompleteness is resolved, in other words to the decision makers attitudes toward model ambiguity. Functionally, under caution for each act  $f$  the worst evaluation given by  $\succ_Q^*$  is the one followed by  $\succ_Q$ . In such an extreme case,  $\succ_Q$  is as uncertainty averse as  $\succ_Q^*$ , as we have already seen preferentially. Later in the paper, Section 5 will discuss less extreme criteria.

In our last result, we characterize comparative uncertainty attitudes at a global level.

**Corollary 1** *Let  $P_{1,Q}$  and  $P_{2,Q}$  be robust two-preference families. The following statements are equivalent:*

- (i)  $P_{1,Q}$  is more misspecification averse than  $P_{2,Q}$ ;
- (ii)  $P_{1,Q}$  is more uncertainty averse than  $P_{2,Q}$ ;



(iii)  $u_1$  is cardinally equivalent to  $u_2$  and  $c_1 \leq c_2$ , provided  $u_1 = u_2$ ;

(iv)  $u_1$  is cardinally equivalent to  $u_2$  and  $C_1 \leq C_2$ , provided  $u_1 = u_2$ .

### 4.3 Misspecification neutrality

As it should be clear by now, it is the dominance relation  $\succsim_Q^*$  that captures misspecification attitudes. It is then natural to expect that misspecification neutrality should be a notion that pertains to  $\succsim_Q^*$ . At the same time, we just learned that in our main criterion the uncertainty attitudes of  $\succsim_Q^*$  and  $\succsim_Q$  coincide, so one might want to discuss misspecification neutrality also at the level of  $\succsim_Q$ . We thus have three different approaches: (i) an axiomatic one for  $\succsim_Q^*$ , (ii) a functional one for  $\succsim_Q$ , (iii) a “combo” one for  $\succsim_Q$ . Next we discuss each of them and show that, remarkably, they lead to the same conclusions. Besides its own interest, this can be seen as a consistency check for our analysis.

#### 4.3.1 Axiomatic approach for $\succsim_Q^*$

In our analysis, we identified the presence of model misspecification concerns with violations of the independence axiom by  $\succsim_Q^*$ . This prompts us to the following definition.

**Definition 5** *Let  $P_Q$  be a robust two-preference family and  $Q \in \mathcal{Q}$ . The preference  $\succsim_Q^*$  is (model) misspecification neutral at  $Q$  if it satisfies independence.*

We next show that misspecification neutrality leads to the models in  $Q$  being fully trusted by both  $\succsim_Q^*$  and  $\succsim_Q$ .

**Proposition 3** *Let  $P_Q$  be a robust two-preference family and  $Q \in \mathcal{Q}$ . The following statements are equivalent:*

(i)  $\succsim_Q^*$  is misspecification neutral at  $Q$ ;

(ii) for each  $f, g \in \mathcal{F}$ ,

$$f \succsim_Q^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in Q \quad (25)$$

In this case, we have, for each  $f, g \in \mathcal{F}$ ,

$$f \succsim_Q g \iff \min_{q \in Q} \int u(f) dq \geq \min_{q \in Q} \int u(g) dq \quad (26)$$

This result shows that when  $\succsim_Q^*$  satisfies independence, the models are fully trusted and, in turn, the behavioral preference becomes Waldean. In other words, the uncertainty aversion

featured by  $\succsim_Q$  is just the result of model ambiguity and misspecification neutrality leads to the max-min Waldean criterion.

Not to have all models fully trusted, we therefore need to weaken independence. The next result will show that moving to weak c-independence is a necessary step. To discuss this key point, we need to introduce a classical weakening of independence which is stronger than weak c-independence.

A.8 *C-independence*: for all  $f \in \mathcal{F}$ ,  $x, y \in X$  and all  $\alpha \in (0, 1]$ ,

$$f \succsim_Q^* x \iff \alpha f + (1 - \alpha) y \succsim_Q^* \alpha x + (1 - \alpha) y$$

Clearly, this axiom can also be stated for the preference  $\succsim_Q$ . When  $\succsim_Q$  is a rational preference or the dominance relation  $\succsim_Q^*$  is complete, our version of this axiom is equivalent to the original one of Gilboa and Schmeidler (1989). Otherwise, ours is weaker.

**Proposition 4** *Let  $P_Q$  be a robust two-preference family and  $Q \in \mathcal{Q}$ . The following statements are equivalent:*

- (i)  $\succsim_Q^*$  satisfies c-independence;
- (ii)  $\succsim_Q$  satisfies c-independence;
- (iii) for each  $f, g \in \mathcal{F}$ ,

$$f \succsim_Q g \iff \min_{q \in Q} \int u(f) dq \geq \min_{q \in Q} \int u(g) dq$$

(iv)  $\delta_{\overline{\text{co}}Q} \leq C(\cdot, Q) \leq \delta_Q$ . In particular,  $C(\cdot, Q) = \delta_Q$  when  $Q$  is convex;

(v)  $c(p, q) = \infty$  for all  $p \notin \overline{\text{co}}Q$  and all  $q \in Q$ .

Weakening independence to c-independence would thus lead to a behavioral preference that still fully trusts the models in  $Q$ , as point (iii) shows. From a statistical distance angle, this suggests that misspecification neutrality is the attitude of a decision maker who confronts model misspecification, but does not care about it: all the unstructured models that are not hybrid are infinitely penalized, as points (iv) and (v) indicate.

This angle becomes relevant here because it also shows that the representation (16) of the dominance relation becomes

$$f \succsim_Q^* g \iff \min_{q' \in \overline{\text{co}}Q} \left\{ \int u(f) dq' + c(q', q) \right\} \geq \min_{q' \in \overline{\text{co}}Q} \left\{ \int u(g) dq' + c(q', q) \right\} \quad \forall q \in Q$$

Unstructured models play no role here. Only structured and hybrid models are relevant.

### 4.3.2 Functional approach for $\succsim_Q$

In the Introduction we outlined a “protective belt” interpretation of decision criterion

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\}$$

In Proposition 2 we observed that  $p \mapsto C(p, Q) = \min_{q \in Q} c(p, q)$  is an index of misspecification aversion: the higher the fear, the lower the index. This misspecification index has the following bounds

$$0 \leq \min_{q \in Q} c(p, q) \leq \delta_Q(p) \quad \forall p \in \Delta \quad (27)$$

The upper bound  $\delta_Q$  suggests that fear of misspecification is absent when the misspecification index is  $\delta_Q$  – e.g., when  $\lambda = +\infty$  in (19) – in which case criterion (18) takes a Wald (1950) max-min form

$$V_Q(f) = \min_{q \in Q} \int u(f) dq \quad (28)$$

This max-min criterion characterizes a decision maker who confronts model misspecification, but is not concerned by it and exhibits only aversion to model ambiguity. In other words, this Waldean decision maker is again a natural candidate to be (model) misspecification neutral for  $\succsim_Q$ . The next limit result further corroborates this insight by showing that, when the fear of misspecification vanishes, the decision maker becomes Waldean.<sup>31</sup>

**Proposition 5** *If  $Q$  is compact, then for each  $f \in \mathcal{F}$ ,*

$$\lim_{\lambda \uparrow \infty} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} \int u(f) dq$$

### 4.3.3 Combo approach for $\succsim_Q$

As misspecification aversion arises when structured models are not trusted, the following notion that combines functional and preferential ingredients seems natural.

**Definition 6** *Let  $P_Q$  be a robust two-preference family and  $Q \in \mathcal{Q}$ . The preference  $\succsim_Q$  is (model) misspecification neutral at  $Q$  if*

$$\int u(f) dq \geq \int u(g) dq \quad \forall q \in Q \implies f \succsim_Q g$$

for all  $f, g \in \mathcal{F}$ .

Here the decision maker trusts models enough so to follow them when they unanimously rank pairs of acts. Fear of misspecification thus becomes decision-theoretically irrelevant. For this

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<sup>31</sup>To ease matters, we state the result in terms of criterion (19). A general version can be easily established via an increasing sequence of misspecification indexes.

reason, we classify this decision maker as model misspecification neutral. The next result shows that this neutral attitude characterizes a decision maker who adopts the max-min criterion (28).

**Theorem 2** *Let  $P_{\mathcal{Q}}$  be a robust two-preference family and  $Q \in \mathcal{Q}$ . The preference  $\succsim_Q$  is misspecification neutral at  $Q$  if and only if it is represented by the max-min criterion (28).*

It is easy to see that the misspecification neutrality of  $\succsim_Q^*$  at  $Q$  implies that of  $\succsim_Q$ . At a global level they become equivalent, as the next result shows.

**Corollary 2** *Let  $P_{\mathcal{Q}}$  be a robust two-preference family. The following statements are equivalent:*

- (i)  $\succsim_Q^*$  is misspecification neutral at all  $Q \in \mathcal{Q}$ ;
- (ii)  $\succsim_Q$  is misspecification neutral at all  $Q \in \mathcal{Q}$ ;
- (iii)  $c(p, q) = \delta_{\{q\}}(p)$  for all  $p \in \Delta$  and for all  $q \in \Delta^\sigma$ .

In this case, we have, for each  $Q \in \mathcal{Q}$ ,

$$f \succsim_Q^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in Q \quad (29)$$

and

$$f \succsim_Q g \iff \min_{q \in Q} \int u(f) dq \geq \min_{q \in Q} \int u(g) dq \quad (30)$$

#### 4.3.4 Discussion

These results provide the sought-after decision-theoretic argument for the interpretation of the max-min criterion as the special case of our decision criterion (18) that corresponds to aversion to model ambiguity, with no fear of misspecification. As remarked in the Introduction, under this interpretation a decision maker using criterion (18) may be viewed as a decision maker who, under model ambiguity, would max-minimize over the set of structured models which she posited but that, for fear of misspecification, ends up using the more prudential variational criterion (18). Unstructured models lack the informational status of structured models, yet in criterion (18) they act as a “protective belt” against model misspecification.

In particular, the special multiplier case of a singleton  $Q = \{q\}$  then corresponds to a decision maker who, with no fear of misspecification, would adopt the expected utility criterion  $\int u(f) dq$  to confront the risk inherent to  $q$ . In other words, a singleton  $Q$  in (18) corresponds to an expected utility decision maker who fears misspecification.

Summing up, in our analysis decision makers adopt the max-min criterion (30) when they either confront only model ambiguity (an information trait) or are averse to model ambiguity with no fear of model misspecification (a taste trait).

### 4.3.5 Misspecification aversion (absolute)

Having identified misspecification neutrality at  $Q$  of  $\succsim_Q^*$  and  $\succsim_Q$  respectively with the expected utility dominance relation (29) and the Waldean criterion (30), we may declare a robust two-preference family  $P_Q$  *misspecification averse at  $Q$*  when either  $\succsim_Q^*$  is more uncertainty averse than the dominance relation (29) or  $\succsim_Q$  is more uncertainty averse than the Waldean criterion (30). No matter which choice we make, a robust two-preference family  $P_Q$  is misspecification averse.

That said, we conclude this subsection by studying a mild form of misspecification aversion: models are trusted in some specific cases. To this end, note that structured models may be incorrect, yet useful as Box (1976) famously remarked. This motivates the next notion. Recall that act  $xAy$ , with  $x \succ_Q y$ , represents a bet on event  $A$ .

**Definition 7** *A preference  $\succsim_Q$  is bet-consistent if, given any  $x \succ_Q y$ ,*

$$q(A) \geq q(B) \quad \forall q \in Q \implies xAy \succsim_Q xBy$$

for all events  $A, B \in \Sigma$ .

Under bet-consistency, a decision maker may fear model misspecification, yet regards structured models as good enough to choose to bet on events that they unanimously rank as more likely. Preferences that are bet-consistent can be classified as exhibiting a mild form of fear of model misspecification. The following result shows that an important class of preferences, ones for which the cost specification is a scaled  $\phi$ -divergence as in (6), are bet consistent.

**Proposition 6** *If  $\lambda \in (0, \infty]$  and  $c = \lambda D_\phi$ , then a preference  $\succsim_Q$  represented by (18) is bet-consistent.*

This result applies to criterion (19) as a special case. More generally, it sheds light on the decision-theoretic nature of the tractable specifications of our criterion based on  $\phi$ -divergences.

## 4.4 Convex sets of models

In this final subsection we sharpen Theorem 1 by assuming that the sets of models are compact and convex. To do so, we first need to discuss the role of convexity.

We previously encountered a closed convex hull of a set of models in the statement of axiom A.4 and in the discussion that followed. Conceptually it is not an innocuous operation: a hybrid model that mixes two structured models can only be less well motivated than either of them. Decision criterion (18) accounts for the lower appeal of hybrid models when  $c$  is convex, like for instance when it is a  $\phi$ -divergence. To see why, observe that  $\min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\}$  is, for each act  $f$ , convex in  $q$ . In turn, this implies that hybrid models negatively affect criterion (18).

This negative impact of mixing thus features an “aversion to model hybridization” attitude, behaviorally captured by axiom A.9 below. Remarkably, the relative entropy criterion turns out to be neutral to model hybridization. In this important special case, convexity of  $Q$  plays a little role (as Appendix B.2.1 clarifies).

The convexification of  $Q$  can be also justified by building a convex family of probability distributions from a set of “structured building block” or primitive models weighted by possible prior distributions. The convexity can then be imposed on the set of priors used in the weighting. For instance, each of the primitive models could each have an i.i.d. representation. By entertaining a prior weighting over these we obtain an exchangeable process. As is known from the Hewitt and Savage (1955) version of the de Finetti Representation Theorem, conversely we may represent any exchangeable process as probability weighted average of i.i.d. processes. By entertaining uncertainty about the weighting captured by a convex set of prior distributions, we can in this way obtain a convex specification of  $Q$ . Incorporating misspecification concerns provides a protective shield for each of the resulting exchangeable processes. In Section 6, we will describe alternative extensions of our analysis that allow for conceptually distinct ways to confront model misspecification and prior uncertainty.

We introduce a new axiom based on this added convexity structure on sets of models (it features the same terminology of axiom A.7). Observe that under the hypotheses of Theorem 1, all dominance relations  $\succsim_Q^*$  agree on  $X$  and so we can just write  $\succsim^*$ , dropping the subscript  $Q$ .

A.9 *Model hybridization aversion*: for all  $q, q' \in \Delta^\sigma$ ,  $\lambda \in (0, 1)$  and  $f \in \mathcal{F}$ ,

$$\lambda x_{f,q} + (1 - \lambda) x_{f,q'} \succsim^* x_{f,\lambda q + (1-\lambda)q'}$$

According to this axiom, the decision maker dislikes, *ceteris paribus*, facing a hybrid structured model  $\lambda q + (1 - \lambda) q'$  that, by mixing two structured models  $q$  and  $q'$ , could only have a less substantive motivation.

The next result extends Theorem 1 by dealing with sets of structured models that are also convex; in particular, here we get a convex divergence. Recall that  $\mathcal{K}$  is the proper collection of compact and convex sets.

**Proposition 7** *Let  $P_{\mathcal{K}}$  be a two-preference family. The following statements are equivalent:*

- (i)  $P_{\mathcal{K}}$  is robust and model hybridization averse;
- (ii) there exist an onto affine  $u : X \rightarrow \mathbb{R}$  and a convex divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  such that, for each  $Q \in \mathcal{K}$ ,

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

and

$$f \succsim_Q g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\}$$

for all acts  $f, g \in \mathcal{F}$ .

Moreover,  $u$  is cardinal and, given  $u$ ,  $c$  is unique.

## 5 Beyond caution

As caution is the axiom behind the prudential nature of our representation result, it is natural to wonder about what happens when we dispense with it. To this end we introduce a new class of two-preference families.

**Definition 8** A two-preference family  $P_Q$  is (misspecification) sensitive if:

- (i)  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone, separable and lower semicontinuous;
- (ii) for each  $Q \in \mathcal{Q}$ ,  $\succsim_Q^*$  is an unbounded dominance relation,  $\succsim_Q$  is a rational preference, both are  $Q$ -coherent when restricted to singletons and jointly satisfy consistency.

Compared to the notion of robust family (Definition 3), we made two changes. The important one is the removal of caution. We also require  $Q$ -coherence to hold only when  $Q$  is a singleton, a change immaterial under caution as we will later discuss (we could have actually considered this weaker version throughout). As a result, given a sensitive two-preference family  $P_Q$  and a set of models  $Q$ , the dominance relation continues to be represented as follows:

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

In particular, an act  $f$  induces an evaluation map

$$q \mapsto \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \tag{31}$$

over the collection  $Q$  of structured models. Our criterion (18) emerges when these evaluations are aggregated via the minimum on  $Q$ . But, in principle, less extreme stances are conceivable. This requires dropping caution, as the next result shows.<sup>32</sup>

**Proposition 8** Let  $P_Q$  be a two-preference family. The following statements are equivalent:

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<sup>32</sup> $B(Q)$  is the space of all real-valued bounded Borel measurable functions with domain  $Q$ .

(i)  $P_Q$  is sensitive;

(ii) there exist an onto affine  $u : X \rightarrow \mathbb{R}$ , a divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$ , convex in  $p$ , and for each  $Q \in \mathcal{Q}$  a normalized and monotone functional  $J_Q : B(Q) \rightarrow \mathbb{R}$  such that

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (32)$$

and

$$f \succsim_Q g \iff J_Q \left( \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, \cdot) \right\} \right) \geq J_Q \left( \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, \cdot) \right\} \right) \quad (33)$$

for all acts  $f, g \in \mathcal{F}$ .

Moreover,  $u$  is cardinal and, given  $u$ ,  $c$  is unique.

Decision-theoretically, Theorem 1 is the special case of this result when  $\succsim_Q^*$  and  $\succsim_Q$  jointly satisfy caution for all  $Q \in \mathcal{Q}$ , as Corollary 3 will momentarily show. Analytically, it corresponds to the special case where  $J_Q$  is the minimum over  $Q$  of the evaluation maps (31). In this case, by exchanging the order of minima, (33) reduces to the decision criterion (18). We will explore an altogether different case of  $J_Q$  in the next section, for instance a quasi-arithmetic specification.

**Corollary 3** *Let  $P_Q$  be a two-preference family. The following statements are equivalent:*

(i)  $P_Q$  is robust;

(ii)  $P_Q$  is sensitive and  $(\succsim_Q^*, \succsim_Q)$  jointly satisfy caution for all  $Q \in \mathcal{Q}$ ;

(iii) there exist an onto affine  $u : X \rightarrow \mathbb{R}$  and a divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$ , convex in  $p$ , such that (16) and (17) hold for all  $Q \in \mathcal{Q}$ .

Moreover,  $u$  is cardinal and, given  $u$ ,  $c$  is unique.

## 6 A Bayesian analysis

With the exception of the Bayesian construction of convex sets of models (Section 4.4), our analysis so far has been conducted in a classical Waldean setting where the decision maker specifies a family of structured models of interest. In contrast, in this section we outline a Bayesian analysis based on prior uncertainty.

Under model ambiguity, the decision maker has, possibly multiple, prior probabilities  $\mu_Q$  over the set of structured models  $Q$ . Typically, each such prior probability  $\mu_Q(q)$  of a structured model  $q \in Q$  quantifies the decision maker belief that  $q$  is the correct model. Under model



misspecification, this interpretation is no longer possible because the decision maker no longer regards the correct probability model to be among the structured models. Thus, they no longer form an exhaustive collection of mutually exclusive uncertain alternatives. Nevertheless, the family of structured models continues to play a central role in the decision theory leaving the door open to imposing subjective priors,  $\mu_Q$ , over these models.

In this section, we consider two approaches. One approach follows the Bayesian approach with a single prior, but entertains preferences for which the uncertainty induced by prior is distinct from that contributed by risk. A second entertains multiple priors as in robust Bayesian analysis. In both cases, potential model misspecification continues to play a central role in our analysis. Interestingly, in his conclusion, Chamberlain (2020) emphasized the importance of sensitivity over both likelihoods and priors. He was led to a very special case of what follows as he chose to remain within previous decision theory under uncertainty, as we will comment below.

## 6.1 A smooth Bayesian criterion

We first consider a functional  $J_Q$  in criterion (33) that is a quasi-arithmetic mean over the evaluation maps (31):

$$V_Q(f) = \phi_Q^{-1} \left( \int_Q \phi_Q \left( \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + c(p, q) \right\} \right) d\mu_Q(q) \right) \quad (34)$$

This is, formally, a Bayesian criterion with the prior probability  $\mu_Q$  interpreted as an averaging device over the structured models. In this representation, the variational criteria indexed by  $Q$  is

$$\min_{p \in \Delta} \left\{ \int_S u(f) dq + c(p, q) \right\}$$

accounts for fear of misspecification about the posited models  $q$ , while the function  $\phi_Q$  addresses the fear of prior misspecification. The Bayesian criterion (34) incorporates model misspecification concerns into the smooth ambiguity criterion of Klibanoff et al. (2005), which is the special case  $c(p, q) = \delta_{\{q\}}(p)$  that imposes model misspecification neutrality. In this regard, observe that our comparative uncertainty aversion analysis extends to this more general setting (in particular, the equivalence in Proposition 3).

An important entropic specification of criterion (34) is

$$V_Q^{\lambda, \xi}(f) = \phi_\xi^{-1} \left( \int_Q \phi_\xi \left( \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + \lambda R(p||q) \right\} \right) d\mu_Q(q) \right) \quad (35)$$

where  $\phi_\xi(t) = -e^{-\frac{1}{\xi}t}$ . The parameter  $\xi > 0$  captures aversion to prior uncertainty, while the parameter  $\lambda > 0$  is a fear of model misspecification index. The lower  $\lambda$  is the more

misspecification averse is  $\succsim_Q^*$  in the sense of Definition 2.<sup>33</sup> Next we show that, as fear of either model or prior misspecification vanishes or explodes, we get the criteria that one would expect. This provides an analytical consistency check for criterion (35).

**Proposition 9** *Let  $\text{supp } \mu_Q = Q$ . For each  $f \in \mathcal{F}$ ,*

$$\lim_{\xi \rightarrow 0^+} V_Q^{\lambda, \xi}(f) = \min_{p \in \Delta} \left\{ \int_S u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \quad \forall \lambda > 0 \quad (36)$$

and

$$\lim_{\xi \rightarrow \infty} V_Q^{\lambda, \xi}(f) = \int_Q \left( \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + \lambda R(p||q) \right\} \right) d\mu_Q(q) \quad \forall \lambda > 0 \quad (37)$$

Moreover,

$$\lim_{\xi \rightarrow \infty} \lim_{\lambda \rightarrow \infty} V_Q^{\lambda, \xi}(f) = \lim_{\lambda \rightarrow \infty} \lim_{\xi \rightarrow \infty} V_Q^{\lambda, \xi}(f) = \int_Q \left( \int_S u(f(s)) dq(s) \right) d\mu_Q(q) \quad (38)$$

In words, the limit (36) shows that, as fear of prior misspecification explodes, criterion (35) gets closer and closer to our criterion (19). In contrast, the limit (37) shows that, when such fear vanishes, we end up with a criterion that averages, via the prior  $\mu_Q$ , multiplier criteria (one per structured model  $q$ ). Finally, the limit (38) shows that, when both fears vanish, at the limit we have the two-stage subjective expected utility criterion.<sup>34</sup> In deriving this result, we focused on the entropic formulation. But the result can be generalized in different directions, for example, by replacing either the relative entropy with a general divergence as in (6) or the conditions on  $\xi$  with similar ones on the Arrow-Pratt index of  $\phi_Q$ .

## 6.2 A variational robust Bayesian criterion

Criterion (35) turns out to have an alternative interpretation as the reduced form of a preference criterion that incorporates a robust prior concern. Specifically, a special case of criterion (35) is the outcome of the minimization over  $\nu$  in:

$$V_Q(f) = \min_{\nu \ll \mu} \left\{ \int_Q \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + c(p, q) \right\} d\nu(q) + \xi R(\nu||\mu_Q) \right\}$$

This has a direct extension to a specification with two divergences, one that captures the aversion to model misspecification and another that depicts aversion to prior misspecification, as proposed by Hansen and Sargent (2023) but without complete axiomatic support. Consistent with Proposition 8, one may replace  $\xi R(\nu||\mu_Q)$  with a generic penalty function  $d(\nu)$ , leading

<sup>33</sup>Recently, Lanzani (2023) used criterion (37) to study learning under model misspecification.

<sup>34</sup>As discussed in Cerreia-Vioglio et al. (2013).

to a robust Bayesian criterion

$$V_Q(f) = \min_{\nu} \left\{ \int_Q \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + c(p, q) \right\} d\nu(q) + d(\nu) \right\} \quad (39)$$

This variational criterion is robust toward prior misspecification because of the minimization over  $\nu$ . For instance, when  $d$  is the (convex analysis) indicator function of a compact set  $\Gamma$  of priors, criterion (39) takes the multiple-prior form à la Gilboa-Schmeidler

$$V_Q(f) = \min_{\nu \in \Gamma} \int_Q \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + c(p, q) \right\} d\nu(q)$$

Compared to a traditional robust Bayesian approach, criterion (39) takes into account also model misspecification via the inner term  $\min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + c(p, q) \right\}$ , which replaces the traditional term  $\int_S u(f(s)) dq(s)$ . Criterion (34) specialized to criterion (35) when a relative entropy penalty specification is used for both aversion to prior misspecification and to model misspecification. When the two relative entropy penalty parameters are equal, we have the preferences suggested by Chamberlain (2020) in his concluding section. That said, we leave a full-fledged analysis of these criteria and of their relationships to future research. We close by observing that if we take  $\Gamma$  to be the set of all possible priors, then the last multiple-prior criterion essentially collapses to the Waldean criterion studied earlier in the paper. This allows for interpreting the Waldean criterion as capturing a maximal specification of aversion to prior misspecification.

### 6.3 Example (concluded)

We now reconsider and complete our running example by incorporating a robust Bayesian perspective in which the parameter vector  $\theta$  becomes learnable over time with observations on the stochastically evolving technology process given a prior distribution over  $\Theta$ . When making decisions at date  $t$ , the investor can use observations on past and current values  $z^t = \{z_0, z_1, \dots, z_t\}$  of the technology process to make inferences about  $\theta$ . Other signal observable to the investor could also be included in the computations. For a given prior, there is typically a separation between prediction and control, meaning that recursive solution to Bayesian learning can be employed while adjusting the objective to accommodate potential misspecification for each of the possible models.

Collin-Dufresne et al. (2016) and Andrei et al. (2019) have explored learning implications in models with long-run risk and a unique prior. As was argued in these papers and in an earlier Hansen (2007) contribution, some of the technology parameters may be hard to estimate making the prior an important input in the calculations. When the posterior distributions are highly sensitivity to priors for extensive period of time, prior uncertainty becomes an important

consideration for an investor.

By exploiting some well known feature of min-max optimization, robust prior adjustments can be implemented with computational approaches that iterate between minimized priors given a decision process and maximizing decisions computed with a given prior. A full exploration of such computational methods is beyond the scope of this paper, although they have been used in other settings. The point here is that our axiomatic formulations open the door to exploring misspecification of models and priors, where the latter would seem particularly important for applications where the data is not sufficient to narrow substantially the scope of prior uncertainty. The extensive literature on partial identification provides another setting where, even asymptotically, prior uncertainty remains a concern in decision making.

## 6.4 On the interpretation of priors

As we previously remarked, under model misspecification a set  $Q$  of structured models is no longer a set of exhaustive and mutually exclusive alternatives, so a logical partition upon which to define a prior probability. What might be a new partition of this kind?

To address this question, denote by  $p^* \in \Delta$  the correct model. The decision makers do not know whether or not it belongs to  $Q$ . Let  $q^*$  be the structured model, assumed to uniquely exist, such that

$$c(p^*, q^*) = \min_{q \in Q} c(p^*, q)$$

Model  $q^*$  best approximates, or best fits, the correct model  $p^*$  according to the statistical distance  $c$  that decision makers adopt. Under model ambiguity, when they know that  $p^*$  is in  $Q$ , we have  $p^* = q^*$  and so  $q^*$  itself is the correct model.

Decision makers are uncertain about  $q^*$ , that is, about which structured model  $q \in Q$  best fits the correct model. But, they know that one of them is, indeed, the best fit. Under this interpretation of its elements,  $Q$  thus forms a collection of exhaustive and mutually exclusive alternatives. Decision makers now regard each element  $q$  of  $Q$  as a “candidate best fitting model”: this is how they interpret  $q$  and what they are uncertain about. The meaning of prior  $\mu_Q(q)$  is then clear: it quantifies the decision maker belief that  $q$  is the best fit of the correct model (see Walker, 2013, for an insightful discussion).

This interpretation of  $\mu_Q$  reduces to the standard one under model ambiguity because, as previously remarked, in this case the best fit coincides with the correct model itself. In the working paper version, we make more rigorous this discussion.

## 7 Conclusion

Quantitative researchers use models to enhance their understanding of economic phenomena and to make policy assessments. In essence, each model tells its own quantitative story. We

refer to such models as “structured models.” Typically, there are more than just one such type of model, with each giving rise to a different quantitative story. Statistical and economic decision theories have addressed how best to confront the ambiguity among structured models. Such structured models are, by their very nature, misspecified. Nevertheless, the decision maker seeks to use such models in sensible ways. This problem is well recognized by applied researchers, but it is typically not part of formal decision theory. In this paper, we extend decision theory to confront model misspecification concerns. In so doing, we recover a variational representation of preferences that includes penalization based on discrepancy measures between “unstructured alternatives” and the set of structured probability models.

A natural generalization of our criterion is

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + C(p, Q) \right\}$$

where  $C$  is a general statistical set distance, not necessarily Hausdorff (so not necessarily characterized by an underlying statistical distance). This variational criterion still leads to a preference which is uncertainty averse. Though the analysis of this general criterion is beyond the scope of this paper and left for future research, we close our exposition with it, as its form should help to put our exercise in a final perspective. A further topic left for future research is a proper axiomatic analysis of the robust Bayesian criteria that we discussed in the last section.

## A Proofs and related analysis

In this appendix, we provide the proofs of our representation results (Theorem 1 and Proposition 8). We relegate to the Online Appendix B all the remaining proofs as well as some ancillary results that are instrumental in proving our representation results. In the same appendix, we also formally discuss the alternative axiomatic foundation of our main decision criterion with fixed  $Q$ .

In all appendices, we denote by  $B_0(\Sigma)$  the space of  $\Sigma$ -measurable simple functions  $\varphi : S \rightarrow \mathbb{R}$ , endowed with the supnorm  $\|\cdot\|_\infty$ . The norm dual of  $B_0(\Sigma)$  can be identified with the space  $ba(\Sigma)$  of all bounded finitely additive measures on  $(S, \Sigma)$ . Given a subset  $C \subseteq \Delta$ , the *effective domain* of  $f : C \rightarrow (-\infty, \infty]$ , denoted by  $\text{dom } f$ , is the set  $\{p \in C : f(p) < \infty\}$  where  $f$  takes finite values. Recall that the function  $f$  is *grounded* if the infimum of its image is 0, i.e.,  $\inf_C f = 0$ . With the usual abuse of notation, throughout the paper, we denote by  $k$  both the real number and the constant function taking value  $k$ .

**Proof of Theorem 1** We only prove (i) implies (ii), the converse being routine.<sup>35</sup> We proceed

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<sup>35</sup>The only exception is the proof that the representation implies subjective  $Q$ -coherence. This is a consequence of Theorem 2.4.18 in Zalinescu (2002) paired with Lemma 32 of Maccheroni et al. (2006).

by steps.

*Step 1.*  $\succsim_Q^*$  agrees with  $\succsim_{Q'}^*$  on  $X$  for all  $Q, Q' \in \mathcal{Q}$ . In particular, there exists an affine and onto function  $u : X \rightarrow \mathbb{R}$  representing  $\succsim_Q^*$  on  $X$  for all  $Q \in \mathcal{Q}$ .

*Proof of the Step* Let  $Q, Q' \in \mathcal{Q}$  be such that  $Q \supseteq Q'$ . Note that  $\succsim_Q^*$  and  $\succsim_{Q'}^*$ , restricted to  $X$ , satisfy weak order, continuity and risk independence.<sup>36</sup> By Herstein and Milnor (1953) and since  $\succsim_Q^*$  and  $\succsim_{Q'}^*$  are non-trivial, there exist two non-constant affine functions  $u_Q, u_{Q'} : X \rightarrow \mathbb{R}$  which represent  $\succsim_Q^*$  and  $\succsim_{Q'}^*$ , respectively. Since  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone in model ambiguity, we have that

$$u_Q(x) \geq u_Q(y) \implies u_{Q'}(x) \geq u_{Q'}(y)$$

By Corollary B.3 of Ghirardato et al. (2004),  $u_Q$  and  $u_{Q'}$  are equal up to an affine and positive transformation, proving that  $\succsim_Q^*$  and  $\succsim_{Q'}^*$  agree on  $X$ . Next, fix  $\bar{q} \in \Delta^\sigma$ . Set  $u = u_{\bar{q}}$ . Given any other  $q \in \Delta^\sigma$ , consider  $\bar{Q} \in \mathcal{Q}$  such that  $\bar{Q} \supseteq \{\bar{q}, q\}$ . By the previous part, it follows that  $u_{\bar{Q}}, u_q$  and  $u_{\bar{q}}$  are equal up to an affine and positive transformation. Given that  $q$  was arbitrarily chosen, we can set  $u = u_q$  for all  $q \in \mathcal{Q}$ . Similarly, given a generic  $Q \in \mathcal{Q}$ , select  $q \in \mathcal{Q}$ . Since  $Q \supseteq \{q\}$ , it follows that we can set  $u = u_Q$ , proving the main part of the statement. By Lemma 59 of Cerreia-Vioglio et al. (2011b) and since  $\succsim_Q^*$  is non-trivial and unbounded for all  $Q \in \mathcal{Q}$ , we can conclude that  $u$  is onto.  $\square$

*Step 2.* For each  $q \in \Delta^\sigma$  there exists a normalized, monotone, translation invariant and concave functional  $\hat{I}_q : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succsim_q^* g \iff \hat{I}_q(u(f)) \geq \hat{I}_q(u(g)) \quad (40)$$

Moreover, there exists a unique grounded, lower semicontinuous and convex function  $c_q : \Delta \rightarrow [0, \infty]$  such that

$$\hat{I}_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c_q(p) \right\} \quad \forall \varphi \in B_0(\Sigma) \quad (41)$$

*Proof of the Step* Fix  $q \in \Delta^\sigma$ . Since  $\succsim_q^*$  is an unbounded dominance relation which is complete, we have that  $\succsim_q^*$  is axiomatically a variational preference. By the proof of Theorem 3 and Proposition 6 of Maccheroni et al. (2006) and Step 1, there exists an onto and affine function  $u_q : X \rightarrow \mathbb{R}$ , which can be set to be equal to  $u$ , and, given  $u$ , a unique, grounded, lower semicontinuous and convex function  $c_q : \Delta \rightarrow [0, \infty]$  such that (40) and (41) hold.  $\square$

Define  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  by  $c(p, q) = c_q(p)$  for all  $(p, q) \in \Delta \times \Delta^\sigma$ .

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<sup>36</sup>To prove that  $\succsim_Q^*$  satisfies risk independence, it suffices to deploy the same technique of Lemma 28 of Maccheroni et al. (2006) and observe that  $\succsim_Q^*$  is complete and transitive, that is a weak order, on  $X$ . This yields that

$$x \sim_Q^* y \implies \frac{1}{2}x + \frac{1}{2}z \sim_Q^* \frac{1}{2}y + \frac{1}{2}z \quad \forall z \in X$$

By Theorem 2 of Herstein and Milnor (1953) and since  $\succsim_Q^*$  satisfies continuity, we can conclude that  $\succsim_Q^*$  satisfies risk independence.

Step 3. For each  $Q \in \mathcal{Q}$  we have that  $f \succsim_Q^* g$  if and only if  $f \succsim_q^* g$  for all  $q \in Q$ . In particular, we have that

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (42)$$

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ . Since  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone in model ambiguity, we have that

$$f \succsim_Q^* g \implies f \succsim_q^* g \quad \forall q \in Q$$

Since  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is separable, we can conclude that  $f \succsim_Q^* g$  if and only if  $f \succsim_q^* g$  for all  $q \in Q$ . By Step 2 and the definition of  $c$ , (42) follows.  $\square$

Step 4.  $\succsim_Q^*$  agrees with  $\succsim_Q$  on  $X$  for all  $Q \in \mathcal{Q}$ . Moreover,  $\succsim_Q$  is represented on  $X$  by the function  $u$  of Step 1.

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ . Note that  $\succsim_Q^*$  and  $\succsim_Q$ , restricted to  $X$ , satisfy weak order, continuity and risk independence. By Herstein and Milnor (1953) and since  $\succsim_Q$  is non-trivial, there exists a non-constant affine function  $v_Q$  which represents  $\succsim_Q$ . By Step 1,  $\succsim_Q^*$  is represented by  $u$ . Since  $(\succsim_Q^*, \succsim_Q)$  jointly satisfy consistency, it follows that

$$u(x) \geq u(y) \implies v_Q(x) \geq v_Q(y)$$

By Corollary B.3 of Ghirardato et al. (2004),  $v_Q$  and  $u$  are equal up to an affine and positive transformation. So we can set  $v_Q = u$ , proving the statement.  $\square$

Step 5. For each  $Q \in \mathcal{Q}$  there exists a normalized and monotone functional  $I_Q : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succsim_Q g \iff I_Q(u(f)) \geq I_Q(u(g))$$

Moreover, for each  $q \in \Delta^\sigma$  we have that  $I_q = \hat{I}_q$  and, in particular,  $\succsim_q^*$  coincides with  $\succsim_q$ .

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ .<sup>37</sup> By Step 4,  $\succsim_Q$  is represented on  $X$  by the onto and affine function  $u$  of Step 1. Since  $\succsim_Q$  is solvable, for each  $f \in \mathcal{F}$  there exists  $x_{f,Q} \in X$  such that  $f \sim_Q x_{f,Q}$ . Since  $\text{Im } u = \mathbb{R}$ , we have that  $B_0(\Sigma) = \{u(f) : f \in \mathcal{F}\}$ . Define  $I_Q : B_0(\Sigma) \rightarrow \mathbb{R}$  by  $I_Q(\varphi) = u(x_{f,Q})$  where  $f \in \mathcal{F}$  is such that  $u(f) = \varphi$ . Since  $\succsim_Q$  is a complete, transitive and monotone binary relation, we have that  $I_Q$  is well defined and monotone. Moreover, by construction, we have that  $I_Q(k1_S) = k$  for all  $k \in \mathbb{R}$ . By construction, note that

$$I_Q(u(f)) \geq I_Q(u(g)) \iff u(x_{f,Q}) \geq u(x_{g,Q}) \iff x_{f,Q} \succsim_Q x_{g,Q} \iff f \succsim_Q g$$

Next, fix  $q \in \Delta^\sigma$ . By Step 2 and the previous part of the proof, we have that  $f \mapsto \hat{I}_q(u(f))$  and  $f \mapsto I_q(u(f))$  represent, respectively,  $\succsim_q^*$  and  $\succsim_q$ . Since  $(\succsim_q^*, \succsim_q)$  jointly satisfy consistency and

<sup>37</sup>We follow the strategy proof of Proposition 1 in Cerreia-Vioglio et al. (2011a).

the range of both functionals is  $\mathbb{R}$ , we can conclude that there exists a (not necessarily strictly) monotone function  $h : \mathbb{R} \rightarrow \mathbb{R}$  such that  $I_q(u(f)) = h(\hat{I}_q(u(f)))$  for all  $f \in \mathcal{F}$ . Since  $I_q$  and  $\hat{I}_q$  are normalized and  $\text{Im } u = \mathbb{R}$ , we have that  $h(u(x)) = u(x)$  for all  $x \in X$ , proving that  $h$  is the identity. Since  $q \in \Delta^\sigma$  was arbitrarily chosen, it follows that  $I_q = \hat{I}_q$  and, in particular,  $\tilde{\lambda}_q^*$  coincides with  $\tilde{\lambda}_q$  for all  $q \in \Delta^\sigma$ .  $\square$

*Step 6.*  $c(p, q) = 0$  if and only if  $p = q$ .

*Proof of the Step* By Steps 2 and 5, we have that  $I_q = \hat{I}_q$  and  $\tilde{\lambda}_q^*$  coincides with  $\tilde{\lambda}_q$  for all  $q \in \Delta^\sigma$ . By Lemma 1 (in the Online Appendix) and since  $\tilde{\lambda}_q$  is subjectively  $\{q\}$ -coherent, we have that  $\text{argmin } c(\cdot, q) = \text{argmin } c_q = \{q\}$ .  $\square$

*Step 7.*  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(q)$  for all  $q \in \Delta^\sigma$ .<sup>38</sup>

*Proof of the Step* By Step 2 and Lemma 2 (in the Online Appendix) and since  $\tilde{\lambda}_q^*$  is objectively  $\{q\}$ -coherent, we can conclude that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(q)$  for all  $q \in \Delta^\sigma$ .  $\square$

*Step 8.*  $c$  is jointly lower semicontinuous.

*Proof of the Step* Define the map  $J : B_0(\Sigma) \times \Delta^\sigma \rightarrow \mathbb{R}$  by  $J(\varphi, q) = \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$  and for all  $q \in \Delta^\sigma$ . Observe that, for each  $(p, q) \in \Delta \times \Delta^\sigma$ ,

$$c(p, q) = c_q(p) = \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_q(\varphi) - \int \varphi dp \right\} = \sup_{\varphi \in B_0(\Sigma)} \left\{ J(\varphi, q) - \int \varphi dp \right\} \quad (43)$$

We begin by observing that  $J$  is lower semicontinuous in the second argument. Note that for each  $\varphi \in B_0(\Sigma)$  and for each  $q \in \Delta^\sigma$

$$J(\varphi, q) = \hat{I}_q(\varphi) = u(x_{f,q}) \quad \text{where } f \in \mathcal{F} \text{ is s.t. } \varphi = u(f)$$

Fix  $\varphi \in B_0(\Sigma)$  and  $t \in \mathbb{R}$ . By the axiom of lower semicontinuity, the set

$$\{q \in \Delta^\sigma : J(\varphi, q) \leq t\} = \{q \in \Delta^\sigma : u(x) \geq u(x_{f,q})\} = \{q \in \Delta^\sigma : x \tilde{\lambda}_q^* x_{f,q}\}$$

is closed where  $x \in X$  and  $f \in \mathcal{F}$  are such that  $u(x) = t$  as well as  $u(f) = \varphi$ . Since  $\varphi$  and  $t$  were arbitrarily chosen, this yields that  $J$  is lower semicontinuous in the second argument. Since  $J$  is lower semicontinuous in the second argument, the map  $(p, q) \mapsto J(\varphi, q) - \int \varphi dp$ , defined over  $\Delta \times \Delta^\sigma$ , is jointly lower semicontinuous for all  $\varphi \in B_0(\Sigma)$ . By (43) and the definition of  $c$ , we conclude that  $c$  is jointly lower semicontinuous.  $\square$

*Step 9.*  $I_Q(\varphi) \geq \inf_{q \in Q} \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$  and for all  $Q \in \mathcal{Q}$ .

*Proof of the Step* Fix  $Q \in \mathcal{Q}$  and  $\varphi \in B_0(\Sigma)$ . Since each  $\hat{I}_q$  is normalized and monotone and  $u$  is onto, we have that  $\hat{I}_q(\varphi) \in [\min_{s \in S} \varphi(s), \max_{s \in S} \varphi(s)] \subseteq \text{Im } u = \mathbb{R}$  for all  $q \in Q$ . Since  $\varphi \in B_0(\Sigma)$ , it follows that there exists  $f \in \mathcal{F}$  such that  $\varphi = u(f)$  and  $x \in X$  such that  $u(x) = \inf_{q \in Q} \hat{I}_q(\varphi)$ . Note that  $\hat{I}_{q'}(u(f)) = \hat{I}_{q'}(\varphi) \geq \inf_{q \in Q} \hat{I}_q(\varphi) = u(x) = \hat{I}_{q'}(u(x))$  for all

<sup>38</sup>The set  $\Delta^{\ll}(q)$  contains all  $p$  in  $\Delta$  such that if  $A \in \Sigma$  and  $q(A) = 0$ , then  $p(A) = 0$ .



$q' \in Q$ . By Steps 2 and 3,  $f \succsim_Q^* x$ . Since  $(\succsim_Q^*, \succsim_Q)$  jointly satisfy consistency, we have that  $f \succsim_Q x$ . By Step 5, this implies that  $I_Q(\varphi) = I_Q(u(f)) \geq I_Q(u(x)) = u(x) = \inf_{q \in Q} \hat{I}_q(\varphi)$ , proving the step.  $\square$

*Step 10.*  $I_Q(\varphi) \leq \inf_{q \in Q} \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$  and for all  $Q \in \mathcal{Q}$ .

*Proof of the Step* Fix  $Q \in \mathcal{Q}$  and  $\varphi \in B_0(\Sigma)$ . We use the same objects and notation of Step 9. For each  $\varepsilon > 0$  there exists  $x_\varepsilon \in X$  such that  $u(x_\varepsilon) = u(x) + \varepsilon$ . By Steps 2 and 3 and since  $\inf_{q \in Q} \hat{I}_q(\varphi) = u(x)$ , it follows that for each  $\varepsilon > 0$  there exists  $q \in Q$  such that  $\hat{I}_q(u(f)) = \hat{I}_q(\varphi) < u(x_\varepsilon) = \hat{I}_q(u(x_\varepsilon))$ , yielding that  $f \not\succeq_Q^* x_\varepsilon$ . Since  $(\succsim_Q^*, \succsim_Q)$  jointly satisfy caution, we have that  $x_\varepsilon \succsim_Q f$  for all  $\varepsilon > 0$ . By Step 5, this implies that  $u(x) + \varepsilon = u(x_\varepsilon) = I_Q(u(x_\varepsilon)) \geq I_Q(u(f)) = I_Q(\varphi)$  for all  $\varepsilon > 0$ , that is,  $\inf_{q \in Q} \hat{I}_q(\varphi) = u(x) \geq I_Q(\varphi)$ , proving the step.  $\square$

*Step 11.* For each  $Q \in \mathcal{Q}$  we have that

$$f \succsim_Q g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\} \quad \forall q \in Q$$

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ . By Step 5, we have that

$$f \succsim_Q g \iff I_Q(u(f)) \geq I_Q(u(g))$$

By Steps 2, 9 and 10 and the definition of  $c$ , we have that

$$\begin{aligned} I_Q(u(f)) &= \inf_{q \in Q} \hat{I}_q(u(f)) = \inf_{q \in Q} \inf_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} = \inf_{p \in \Delta} \inf_{q \in Q} \left\{ \int u(f) dp + c(p, q) \right\} \\ &= \inf_{p \in \Delta} \left\{ \int u(f) dp + \inf_{q \in Q} c(p, q) \right\} \quad \forall f \in \mathcal{F} \end{aligned}$$

Since  $c$  is lower semicontinuous, we can conclude that both infima are minima and the statement follows.  $\square$

Step 1 proves that  $u$  is affine and onto. Steps 2, 6, 7 and 8 prove that  $c$  is a divergence which is convex in the first argument. Steps 3 and 11 yield the representation of  $\succsim_Q^*$  and  $\succsim_Q$  for all  $Q \in \mathcal{Q}$ . As for uniqueness, cardinal uniqueness of  $u$  is routine. As for  $c$ , assume that the function  $\tilde{c} : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  is a divergence which is convex in the first argument and represents  $\succsim_Q^*$  and  $\succsim_Q$  for all  $Q \in \mathcal{Q}$ . By Proposition 6 of Maccheroni et al. (2006) and since  $\text{Im } u = \mathbb{R}$  and  $\succsim_q^*$  is a variational preference for all  $q \in \Delta^\sigma$ , it follows that  $\tilde{c}(\cdot, q) = c(\cdot, q)$  for all  $q \in \Delta^\sigma$ , yielding that  $c = \tilde{c}$ .  $\blacksquare$

**Proof of Proposition 8** We only prove (i) implies (ii), the converse being routine. We keep the same notation and terminology of the statement and proof of Theorem 1. It is then immediate to note that Steps 1–9 of that proof continue to hold here.<sup>39</sup> In particular, there

<sup>39</sup>The axiom of caution has been used only in the proof of Step 10 and, as a consequence, Step 11. Moreover,

exist an onto and affine function  $u$  and a divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$ , which is convex in the first argument, such that for each  $Q \in \mathcal{Q}$

$$f \succ_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (44)$$

proving (32). Moreover, for each  $Q \in \mathcal{Q}$  there exists a normalized and monotone functional  $I_Q : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succ_Q g \iff I_Q(u(f)) \geq I_Q(u(g)) \quad (45)$$

and for each  $q \in \Delta^\sigma$

$$I_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} \quad \forall \varphi \in B_0(\Sigma)$$

Fix  $Q \in \mathcal{Q}$ . Given  $\varphi \in B_0(\Sigma)$ , note that the map  $q \mapsto I_q(\varphi)$  is such that  $\min_{s \in S} \varphi(s) \leq I_q(\varphi) \leq \max_{s \in S} \varphi(s)$  for all  $q \in Q$ , yielding that the map  $q \mapsto I_q(\varphi)$  is an element of  $B(Q)$ . Consider the set

$$M = \{ \tilde{\varphi} \in B(Q) : \exists \varphi \in B_0(\Sigma) \text{ s.t. } \tilde{\varphi}(q) = I_q(\varphi) \quad \forall q \in Q \}$$

Since  $I_q(k1_S) = k$  for all  $k \in \mathbb{R}$  and for all  $q \in Q$ , we have that  $M$  contains all the constants  $k1_Q$  where  $k \in \mathbb{R}$ . Define  $\tilde{J}_Q : M \rightarrow \mathbb{R}$  by  $\tilde{J}_Q(\tilde{\varphi}) = I_Q(\varphi)$  where  $\varphi \in B_0(\Sigma)$  is such that  $\tilde{\varphi}(q) = I_q(\varphi)$  for all  $q \in Q$ . Note that for each  $\varphi \in B_0(\Sigma)$  there exists  $f \in \mathcal{F}$  such that  $u(f) = \varphi$ . Assume that given  $\tilde{\varphi} \in M$  there exist  $\varphi, \psi \in B_0(\Sigma)$  such that  $\tilde{\varphi}(q) = I_q(\varphi) = I_q(\psi)$  for all  $q \in Q$ . Consider  $f, g \in \mathcal{F}$  such that  $u(f) = \varphi$  and  $u(g) = \psi$ . It follows that  $I_q(u(f)) = I_q(u(g))$  for all  $q \in Q$ . By (44) and consistency, this implies that  $f \sim_Q^* g$  and  $f \sim_Q g$ . By (45), it follows that  $I_Q(\varphi) = I_Q(u(f)) = I_Q(u(g)) = I_Q(\psi)$ , proving that  $\tilde{J}_Q$  is well defined. Next, assume that  $\tilde{\varphi}, \tilde{\psi} \in M$  are such that  $\tilde{\varphi} \geq \tilde{\psi}$ . Let  $\varphi, \psi \in B_0(\Sigma)$  be such that  $\tilde{\varphi}(q) = I_q(\varphi)$  and  $\tilde{\psi}(q) = I_q(\psi)$  for all  $q \in Q$ . Consider  $f, g \in \mathcal{F}$  such that  $u(f) = \varphi$  and  $u(g) = \psi$ . It follows that  $I_q(u(f)) \geq I_q(u(g))$  for all  $q \in Q$ . By (44) and consistency, this implies that  $f \succ_Q^* g$  and  $f \succ_Q g$ . By (45), it follows that

$$\tilde{J}_Q(\tilde{\varphi}) = I_Q(\varphi) = I_Q(u(f)) \geq I_Q(u(g)) = I_Q(\psi) = \tilde{J}_Q(\tilde{\psi})$$

proving that  $\tilde{J}_Q$  is monotone. Moreover, by construction, we have  $\tilde{J}_Q(k1_Q) = I_Q(k1_S) = k$  for

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we only used  $Q$ -coherence for singletons in Steps 6 and 7.

all  $k \in \mathbb{R}$ , proving that  $\tilde{J}_Q$  is normalized. By (45) and definition of  $\tilde{J}_Q$ , we can conclude that

$$f \succsim_Q g \iff \tilde{J}_Q \left( \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, \cdot) \right\} \right) \geq \tilde{J}_Q \left( \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, \cdot) \right\} \right) \quad (46)$$

We next extend  $\tilde{J}_Q$  to the entire set  $B(Q)$ . Define  $J_Q : B(Q) \rightarrow \mathbb{R}$  by

$$J_Q(\tilde{\varphi}) = \sup \left\{ \tilde{J}_Q(\tilde{\psi}) : M \ni \tilde{\psi} \leq \tilde{\varphi} \right\} \quad \forall \tilde{\varphi} \in B(Q)$$

It is routine to check that  $J_Q$  extends  $\tilde{J}_Q$  and is normalized and monotone. Moreover, by (46) and since it is an extension, it satisfies (33), proving the implication. Uniqueness follows from the same arguments of Theorem 1. ■

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## B Online Appendix

The Online Appendix is structured as follows. In the first part, the first three sections contain all the missing proofs. Specifically, in Section B.1.1, we prove the ancillary results we used in deriving our main representation results. In Section B.1.2, we prove all the results about misspecification attitudes and neutrality (so those pertaining to Sections 4.2 and 4.3). Section B.1.3 concludes the first part by reporting all the remaining missing proofs (Propositions 1, 7, and 9 as well as Corollary 3). In the second part, we provide some additional material discussed informally in the main text. We first show the irrelevance of convexity in the entropic model for the set  $Q$  (cf. Section B.2.1). We conclude by providing the axiomatization of our criterion with only one set  $Q$  (cf. Section B.2.2).

### B.1 Missing proofs

#### B.1.1 Ancillary results for the main representation results

We here prove the two ancillary variational lemmas we used in proving Theorem 1.

**Lemma 1** *Let  $\succsim$  be a variational preference represented by  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by*

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} \quad \forall f \in \mathcal{F}$$

and let  $\bar{p} \in \Delta$ . If  $\succsim$  is unbounded, then the following conditions are equivalent:

- (i)  $c(\bar{p}) = 0$ ;
- (ii)  $x_f^{\bar{p}} \succsim f$  for all  $f \in \mathcal{F}$ ;
- (iii) for each  $f \in \mathcal{F}$  and for each  $x \in X$

$$x \succ x_f^{\bar{p}} \implies x \succ f$$

**Proof** We actually prove that (i) $\implies$ (ii) $\iff$ (iii), with equivalence when  $\succsim$  is unbounded.

(i) implies (ii). Let  $f \in \mathcal{F}$ . It is enough to observe that  $c(\bar{p}) = 0$  implies

$$V(x_f^{\bar{p}}) = u(x_f^{\bar{p}}) = \int u(f) d\bar{p} + c(\bar{p}) \geq \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} = V(f)$$

yielding that  $x_f^{\bar{p}} \succsim f$ .

(ii) implies (iii). Assume that  $x_f^{\bar{p}} \succsim f$  for all  $f \in \mathcal{F}$ . Since  $\succsim$  is complete and transitive, it follows that if  $x \succ x_f^{\bar{p}}$ , then  $x \succ f$ .

(iii) implies (ii). By contradiction, suppose that there exists  $f \in \mathcal{F}$  such that  $f \succ x_f^{\bar{p}}$ . Let  $x_f \in X$  be such that  $x_f \sim f$ . This implies that  $x_f \succ x_f^{\bar{p}}$  and so  $x_f \succ f$ , a contradiction.

(ii) implies (i). Let  $\succsim$  be unbounded. Assume that  $x_f^{\bar{p}} \succsim f$  for all  $f \in \mathcal{F}$ , i.e.,  $V(f) \leq \int u(f) d\bar{p}$  for all  $f \in \mathcal{F}$ . So,  $\bar{p}$  corresponds to a SEU preference that is less ambiguity averse than  $\succsim$ . By Lemma 32 of Maccheroni et al. (2006), we can conclude that  $c(\bar{p}) = 0$ . ■

We denote by  $\Delta^{\ll}(Q)$  the collection of all probabilities  $p$  which are absolutely continuous with respect to  $Q$ , that is, if  $A \in \Sigma$  and  $q(A) = 0$  for all  $q \in Q$ , then  $p(A) = 0$ .

**Lemma 2** *Let  $\succsim$  be a variational preference represented by  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by*

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} \quad \forall f \in \mathcal{F}$$

*If  $\succsim$  is unbounded, then the following conditions are equivalent:*

(i) *For each  $f, g \in \mathcal{F}$*

$$f \stackrel{Q}{\equiv} g \implies f \sim g$$

(ii)  *$\text{dom } c \subseteq \Delta^{\ll}(Q)$ .*

**Proof** We begin by observing that in proving the two implications,  $Q$  being either compact or convex plays no role.

(i) implies (ii). Let  $p \in \Delta \setminus \Delta^{\ll}(Q)$ . It follows that there exists  $A \in \Sigma$  such that  $q(A) = 0$  for all  $q \in Q$  as well as  $p(A) > 0$ . Define  $I : B_0(\Sigma) \rightarrow \mathbb{R}$  by  $I(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p) \right\}$  for all  $\varphi \in B_0(\Sigma)$ . Since  $u$  is unbounded, for each  $\lambda \in \mathbb{R}$  there exists  $x_\lambda \in X$  such that  $u(x_\lambda) = \lambda$ . Similarly, there exists  $y \in X$  such that  $u(y) = 0$ . For each  $\lambda \in \mathbb{R}$  define  $f_\lambda = x_\lambda A y$ . By construction, we have that  $f_\lambda \stackrel{Q}{\equiv} y$  for all  $\lambda \in \mathbb{R}$ . This implies that  $I(\lambda 1_A) = V(f_\lambda) = V(y) = I(0) = 0$  for all  $\lambda \in \mathbb{R}$ . By Maccheroni et al. (2006) and since  $u$  is unbounded and  $p(A) > 0$ , we have that

$$c(p) = \sup_{\varphi \in B_0(\Sigma)} \left\{ I(\varphi) - \int \varphi dp \right\} \geq \sup_{\lambda \in \mathbb{R}} \{ I(\lambda 1_A) - \lambda p(A) \} = \infty$$

Since  $p$  was arbitrarily chosen, it follows that  $\text{dom } c \subseteq \Delta^{\ll}(Q)$ .

(ii) implies (i). Assume that  $\text{dom } c \subseteq \Delta^{\ll}(Q)$ . If  $f \stackrel{Q}{\equiv} g$ , then  $u(f) \stackrel{Q}{\equiv} u(g)$ . This implies that  $u(f) \stackrel{p}{\equiv} u(g)$  for all  $p \in \Delta^{\ll}(Q)$  and, in particular,

$$\begin{aligned} V(f) &= \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} = \min_{p \in \Delta^{\ll}(Q)} \left\{ \int u(f) dp + c(p) \right\} \\ &= \min_{p \in \Delta^{\ll}(Q)} \left\{ \int u(g) dp + c(p) \right\} = \min_{p \in \Delta} \left\{ \int u(g) dp + c(p) \right\} = V(g) \end{aligned}$$

proving that  $f \sim g$ . ■

### B.1.2 Misspecification attitudes

**Proof of Proposition 2** (i) is equivalent to (ii). Given a robust two-preference family  $P_Q$  and  $Q \in \mathcal{Q}$ , the arguments leading to (23) and (24) allow us to conclude that  $\succsim_Q^*$  and  $\succsim_Q$  have the same uncertainty attitudes, yielding the equivalence. (ii) is equivalent to (iii). Consider  $i \in \{1, 2\}$ . Since  $c_i$  is a divergence, we have that  $p \mapsto C_i(p, Q)$  is well defined, grounded and lower semicontinuous. By assumption,  $p \mapsto C_i(p, Q)$  is convex for all  $i \in \{1, 2\}$ . By Propositions 6 and 8 of Maccheroni et al. (2006) and since  $u_1$  and  $u_2$  are onto, the equivalence follows. ■

**Proof of Corollary 1** (i) is equivalent to (ii). By Proposition 2, the equivalence follows at each  $Q \in \mathcal{Q}$ , so does in general.

(ii) implies (iii). By Propositions 6 and 8 of Maccheroni et al. (2006) and since  $u_1$  and  $u_2$  are onto and  $c_1$  and  $c_2$  are divergences which are convex in the first argument, the equivalence follows.

(iii) implies (iv). Since  $C_i(p, Q) = \min_{q \in Q} c_i(p, q)$  for all  $p \in \Delta$ , for all  $Q \in \mathcal{Q}$ , and for all  $i \in \{1, 2\}$ , the implication trivially follows.

(iv) implies (ii). Fix  $Q \in \mathcal{Q}$ . Consider  $f \succsim_{1,Q} x$ . Since  $C_1 \leq C_2$ , this implies that

$$\min_{p \in \Delta} \left\{ \int u(f) dp + C_2(p, Q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(f) dp + C_1(p, Q) \right\} \geq u(x)$$

proving that  $f \succsim_{2,Q} x$  and, in particular, the implication. ■

Before proving the next results, it will be useful to make few observations. Consider a robust two-preference family  $P_Q$  and fix  $Q \in \mathcal{Q}$ . By the proof of Proposition 2 (cf. (23) and (24)), recall that for each  $f \in \mathcal{F}$  and for each  $x \in X$

$$f \succsim_Q^* x \iff f \succsim_Q x \quad (47)$$

By Theorem 1, recall also that there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a divergence  $c$ , convex in  $p$ , such that

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (48)$$

and

$$f \succsim_Q g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\} \quad (49)$$

In particular, it is easy to see that  $\succsim_Q$  is axiomatically a variational preference for all  $Q \in \mathcal{Q}$ . By Theorem 3 and Proposition 6 of Maccheroni et al. (2006) and since each  $\succsim_Q$  is axiomatically



a variational preference, for each  $Q \in \mathcal{Q}$  there exists a unique grounded, lower semicontinuous and convex function  $d_Q : \Delta \rightarrow [0, \infty]$  such that (49) holds with  $d_Q$  in place of  $C(\cdot, Q)$ .<sup>40</sup> Moreover, by (7) of Maccheroni et al. (2006) and since  $C(p, Q) = 0$  for all  $p \in Q$ , we have that  $d_Q \leq C(\cdot, Q) \leq \delta_Q$ . By Lemma 1 and since each  $\succsim_Q$  satisfies subjective  $Q$ -coherence and since  $\succsim_Q$  and  $\succsim_Q^*$  coincide on  $X$ , we have that  $d_Q^{-1}(0) = \overline{\text{co}}Q$ .

**Proof of Proposition 3** (ii) implies (i). It is trivial. (i) implies (ii). We prove the implication by only assuming that  $P_Q$  is sensitive. By Proposition 8 and since  $P_Q$  is sensitive, we have that there exist an onto affine  $u : X \rightarrow \mathbb{R}$  and a divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$ , convex in  $p$ , such that

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (50)$$

By Theorem 1 of Gilboa et al. (2010) and since  $\succsim_Q^*$  is a dominance relation and satisfies independence, we have that there exists a unique closed and convex set  $C$  of  $\Delta$  such that

$$f \succsim_Q^* g \iff \int u(f) dp \geq \int u(g) dp \quad \forall p \in C \quad (51)$$

Consider  $f \in \mathcal{F}$ . Define now  $\hat{x}_f, \tilde{x}_f \in X$  by

$$u(\hat{x}_f) = \min_{p \in C} \int u(f) dp \quad \text{and} \quad u(\tilde{x}_f) = \min_{q \in Q} \left\{ \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \right\}$$

By (51) and (50), we have that

$$\begin{aligned} \int u(f) dp \geq u(\hat{x}_f) \quad \forall p \in C &\implies f \succsim_Q^* \hat{x}_f \implies \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq u(\hat{x}_f) \quad \forall q \in Q \\ &\implies u(\tilde{x}_f) = \min_{q \in Q} \left\{ \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \right\} \geq u(\hat{x}_f). \end{aligned}$$

By (50) and (51), we have that

$$\begin{aligned} \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq u(\tilde{x}_f) \quad \forall q \in Q &\implies f \succsim_Q^* \tilde{x}_f \implies \int u(f) dp \geq u(\tilde{x}_f) \quad \forall p \in C \\ &\implies u(\hat{x}_f) = \min_{p \in C} \int u(f) dp \geq u(\tilde{x}_f). \end{aligned}$$

Since  $f$  was arbitrarily chosen, we can conclude that  $u(\hat{x}_f) = u(\tilde{x}_f)$ , that is,  $\min_{p \in C} \int u(f) dp = \min_{q \in Q} \left\{ \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \right\}$  for all  $f \in \mathcal{F}$ . Since  $u$  is onto, this implies that  $B_0(\Sigma) = \{u(f) : f \in \mathcal{F}\}$  and  $I_Q(\varphi) = \min_{p \in C} \int \varphi dp$  for all  $\varphi \in B_0(\Sigma)$  where  $I_Q : B_0(\Sigma) \rightarrow \mathbb{R}$

<sup>40</sup>Recall that  $p \mapsto C(p, Q)$  might not be convex, yielding that a priori  $d_Q \neq C(\cdot, Q)$ .

is defined as

$$I_Q(\varphi) = \min_{q \in Q} \left\{ \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} \right\} = \min_{q \in Q} I_q(\varphi) \quad \forall \varphi \in B_0(\Sigma)$$

and  $I_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\}$  for all  $\varphi \in B_0(\Sigma)$  and for all  $q \in Q$ . By Theorem 2.4.18 in Zalinescu (2002) and since  $p \mapsto c(p, q)$  is lower semicontinuous and convex in  $p$  and such that  $\operatorname{argmin} c(\cdot, q) = \{q\}$  for all  $q \in Q$ , we have that

$$\overline{\operatorname{co}}Q = \overline{\operatorname{co}}(\cup_{q \in Q} \partial I_q(0)) = \overline{\operatorname{co}}(\cup_{q \in Q: I_q(0) = I_Q(0)} \partial I_q(0)) = \partial I_Q(0) = C$$

proving (25).

Finally, by Steps 5, 9, and 10 of the proof of Theorem 1, if  $P_Q$  is robust, then  $f \succsim_Q g$  if and only if  $I_Q(u(f)) \geq I_Q(u(g))$ . Since  $I_Q(\varphi) = \min_{p \in C} \int \varphi dp$  for all  $\varphi \in B_0(\Sigma)$  and  $C = \overline{\operatorname{co}}Q$ , we have that  $I_Q(\varphi) = \min_{p \in \overline{\operatorname{co}}Q} \int \varphi dp = \min_{p \in Q} \int \varphi dp$  for all  $\varphi \in B_0(\Sigma)$ , proving (26).  $\blacksquare$

**Proof of Proposition 4** (i) is equivalent to (ii). Assume that  $\succsim_Q^*$  satisfies c-independence. By (47), we have that if  $f \in \mathcal{F}$ ,  $x, y \in X$ , and  $\alpha \in (0, 1]$ , then

$$f \succsim_Q x \iff f \succsim_Q^* x \iff \alpha f + (1 - \alpha)y \succsim_Q^* \alpha x + (1 - \alpha)y \iff \alpha f + (1 - \alpha)y \succsim_Q \alpha x + (1 - \alpha)y$$

proving that  $\succsim_Q$  satisfies c-independence. If  $\succsim_Q$  were to satisfy c-independence, then the same argument, inverting the roles of  $\succsim_Q$  and  $\succsim_Q^*$ , would yield the opposite implication.

(ii) implies (iv). By Propositions 6 and 19 of Maccheroni et al. (2006) and since  $u$  is onto,  $d_Q^{-1}(0) = \overline{\operatorname{co}}Q$ , and  $\succsim_Q$  satisfies c-independence, we have that  $\delta_Q \geq C(\cdot, Q) \geq d_Q = \delta_{\overline{\operatorname{co}}Q}$ , proving the first part of the implication. Since  $Q$  is compact, if  $Q$  is convex, then  $\overline{\operatorname{co}}Q = Q$  and, in particular,  $\delta_Q \geq C(\cdot, Q) \geq \delta_Q$ , proving the second part.

(iv) implies (iii). Since  $\delta_{\overline{\operatorname{co}}Q} \leq C(\cdot, Q) \leq \delta_Q$ , we have that for each  $f \in \mathcal{F}$

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \delta_{\overline{\operatorname{co}}Q}(p) \right\} \leq \min_{p \in \Delta} \left\{ \int u(f) dp + C(p, Q) \right\} \leq \min_{p \in \Delta} \left\{ \int u(f) dp + \delta_Q(p) \right\}$$

Since for each  $f \in \mathcal{F}$

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \delta_{\overline{\operatorname{co}}Q}(p) \right\} = \min_{p \in \overline{\operatorname{co}}Q} \int u(f) dp = \min_{p \in Q} \int u(f) dp = \min_{p \in \Delta} \left\{ \int u(f) dp + \delta_Q(p) \right\}$$

this implies that

$$\min_{p \in \Delta} \left\{ \int u(f) dp + C(p, Q) \right\} = \min_{q \in Q} \int u(f) dq \quad \forall f \in \mathcal{F}$$

By (49), the implication follows.

(iii) implies (ii). It is routine.

(iv) is equivalent to (v). Since  $C(p, Q) = \min_{q' \in Q} c(p, q') \leq c(p, q)$  for all  $p \in \Delta$  and for all  $q \in Q$ , if  $\delta_{\overline{c}Q} \leq C(\cdot, Q) \leq \delta_Q$ , then  $\infty = \delta_{\overline{c}Q}(p) \leq C(p, Q) \leq c(p, q)$  for all  $p \notin \overline{c}Q$  and for all  $q \in Q$ . Vice versa, since  $C(p, Q) = \min_{q' \in Q} c(p, q')$  for all  $p \in \Delta$ , if  $c(p, q) = \infty$  for all  $p \notin \overline{c}Q$  and for all  $q \in Q$ , then  $C(p, Q) = \infty = \delta_{\overline{c}Q}(p)$  for all  $p \notin \overline{c}Q$ . Since  $0 \leq C(\cdot, Q) \leq \delta_Q$ , this implies that  $\delta_{\overline{c}Q} \leq C(\cdot, Q) \leq \delta_Q$ .  $\blacksquare$

**Proof of Proposition 5** First, note that  $\min_{q \in Q} R(p||q) = 0$  if and only if  $p \in Q$ . Indeed, we have that

$$\min_{q \in Q} R(p||q) = 0 \iff \exists \bar{q} \in Q \text{ s.t. } R(p||\bar{q}) = 0 \iff \exists \bar{q} \in Q \text{ s.t. } p = \bar{q}$$

Define  $\lambda_n = n$  for all  $n \in \mathbb{N}$ . For each  $n \in \mathbb{N}$ , we have  $\lambda_n \min_{q \in Q} R(p||q) = 0$  if and only if  $p \in Q$ . So, for each  $p \in \Delta$ ,

$$\lim_n \lambda_n \min_{q \in Q} R(p||q) = \begin{cases} 0 & \text{if } p \in Q \\ +\infty & \text{if } p \notin Q \end{cases}$$

Since  $\lambda_n \min_{q \in Q} R(p||q) = 0$  for each  $n \in \mathbb{N}$  if and only if  $p \in Q$ , by Proposition 5.4, Remark 5.5, and Theorem 7.4 of Dal Maso (1993) we have

$$\lim_n \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda_n \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} \int u(f) dq \quad \forall f \in \mathcal{F}$$

Finally, by (27), we have that for each  $f \in \mathcal{F}$

$$\begin{aligned} \min_{q \in Q} \int u(f) dq &\leq \lim_n \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda_n \min_{q \in Q} R(p||q) \right\} \\ &\leq \lim_{\lambda \uparrow \infty} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \leq \min_{q \in Q} \int u(f) dq \end{aligned}$$

yielding the statement.  $\blacksquare$

**Proof of Theorem 2** We prove the “only if”, the converse being obvious. Consider  $d_Q$  as defined above. Define  $\succ_Q^*$  by  $f \succ_Q^* g$  if and only if  $\int u(f) dq \geq \int u(g) dq$  for all  $q \in \overline{c}Q$ . By hypothesis, the pair  $(\succ_Q^*, \succ_Q)$  satisfies consistency.<sup>41</sup> Let  $f \not\succeq_Q^* x$ . Then, there exists  $q \in \overline{c}Q$  such that  $u(x_f^q) = \int u(f) dq < u(x)$ . Hence,  $x \succ_Q x_f^q$ . By Lemma 1 and since  $d_Q^{-1}(0) = \overline{c}Q$ , we have that  $x \succ_Q f$ . So, the pair  $(\succ_Q^*, \succ_Q)$  satisfies default to certainty. By Theorem 4 of Gilboa et al. (2010), this pair admits the representation

$$f \succ_Q^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in \overline{c}Q$$

<sup>41</sup>It is immediate to verify that  $f \succ_Q^* g$  if and only if  $\int u(f) dq \geq \int u(g) dq$  for all  $q \in Q$ .

and

$$f \succsim_Q g \iff \min_{q \in \overline{\text{co}}Q} \int u(f) \, dq \geq \min_{q \in \overline{\text{co}}Q} \int u(g) \, dq$$

Note that, in the notation of Gilboa et al. (2010), we have  $C = \overline{\text{co}}Q$  because  $C$  is unique up to closure and convexity and  $\overline{\text{co}}Q$  is closed and convex. Since  $\min_{q \in Q} \int u(f) \, dq = \min_{q \in \overline{\text{co}}Q} \int u(f) \, dq$  for all  $f \in \mathcal{F}$ , the statement follows.  $\blacksquare$

**Proof of Corollary 2** (i) implies (ii). Fix  $Q \in \mathcal{Q}$ . By Proposition 3 and if  $\succsim_Q^*$  is misspecification neutral at  $Q$ , then

$$f \succsim_Q^* g \iff \int u(f) \, dq \geq \int u(g) \, dq \quad \forall q \in Q$$

Since  $(\succsim_Q^*, \succsim_Q)$  jointly satisfy consistency,  $\succsim_Q$  is misspecification neutral at  $Q$ .

(ii) implies (iii). Consider  $q \in \Delta^\sigma$ . By Theorem 2 and since  $\succsim_q$  is misspecification neutral,  $f \succsim_q g$  if and only if  $\int u(f) \, dq \geq \int u(g) \, dq$ . In other words,  $\succsim_q$  is represented by the functional  $V_q : \mathcal{F} \rightarrow \mathbb{R}$  defined by

$$V_q(f) = \min_{p \in \Delta} \left\{ \int u(f) \, dp + \delta_{\{q\}}(p) \right\} \quad \forall f \in \mathcal{F}$$

By Proposition 6 of Maccheroni et al. (2006) and since  $p \mapsto c(p, q)$  is grounded, lower semi-continuous and convex and  $u$  is onto, we have that  $c(\cdot, q) = \delta_q$ , proving the implication.

(iii) implies (i). Fix  $Q \in \mathcal{Q}$ . By (48) and since  $c(p, q) = \delta_{\{q\}}(p)$  for all  $p \in \Delta$  and for all  $q \in \Delta^\sigma$ , it follows that  $f \succsim_Q^* g$  if and only if  $\int u(f) \, dq \geq \int u(g) \, dq$  for all  $q \in Q$ , proving that  $\succsim_Q^*$  satisfies independence and, in particular, is misspecification neutral at  $Q$ .

Finally, (29) is proved in (iii) implies (i) while (30) follows from point (ii) paired with Theorem 2.  $\blacksquare$

**Proof of Proposition 6** Consider first  $\lambda \in (0, \infty)$ . By Lemma 15 of Maccheroni et al. (2006),  $c(\cdot, q) = \lambda D_\phi(\cdot || q)$  is Shur convex (with respect to  $q$ ) for all  $q \in Q$ . Consider  $A, B \in \Sigma$ . Assume that  $q(A) \geq q(B)$  for all  $q \in Q$ . Let  $q \in Q$ . Consider  $x, y \in X$  such that  $x \succ_Q y$ . It follows that

$$\int v(u(xAy)) \, dq \geq \int v(u(xBy)) \, dq$$

for each  $v : \mathbb{R} \rightarrow \mathbb{R}$  increasing and concave. By Theorem 2 of Cerreia-Vioglio et al. (2012) and since  $q$  was arbitrarily chosen, it follows that

$$\min_{p \in \Delta} \left\{ \int u(xAy) \, dp + \lambda D_\phi(p || q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(xBy) \, dp + \lambda D_\phi(p || q) \right\} \quad \forall q \in Q$$

yielding that  $xAy \succsim_Q^* xBy$  and, in particular,  $xAy \succsim_Q xBy$ . If  $\lambda = \infty$  instead, we have that  $c(\cdot, q) = \lambda D_\phi(\cdot || q) = \delta_{\{q\}}(\cdot)$  for all  $q \in Q$ . This implies that (18) takes the max-min form over

the set  $Q$ , which trivially implies bet-consistency. ■

### B.1.3 Remaining results

The proof of Proposition 1 follows immediately from the following lemma. Here, as usual,  $\phi$  is extended to  $\mathbb{R}$  by setting  $\phi(t) = +\infty$  if  $t \notin [0, \infty)$ . In particular,  $\phi^*$  is real valued and increasing.

**Lemma 3** *For each  $Q \subseteq \Delta^\sigma$  and for each  $\lambda \in (0, \infty)$ ,*

$$\inf_{p \in \Delta} \left\{ \int u(f) dp + \lambda \inf_{q \in Q} D_\phi(p||q) \right\} = \lambda \inf_{q \in Q} \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^* \left( \eta - \frac{u(f)}{\lambda} \right) dq \right\}$$

for all  $u : X \rightarrow \mathbb{R}$  and all  $f : S \rightarrow X$  such that  $u \circ f$  is bounded and  $\Sigma$ -measurable.

**Proof** By Theorem 4.2 of Ben-Tal and Teboulle (2007), for each  $q \in \Delta^\sigma$  it holds

$$\inf_{p \in \Delta} \left\{ \int \xi dp + D_\phi(p||q) \right\} = \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^*(\eta - \xi) dq \right\}$$

for all  $\xi \in L^\infty(q)$ . Then, if  $u \circ f$  is bounded and measurable, then  $u \circ f \in L^\infty(q)$  for all  $q \in \Delta^\sigma$ , it follows that

$$\begin{aligned} \inf_{p \in \Delta} \left\{ \int u(f) dp + \lambda D_\phi(p||q) \right\} &= \lambda \inf_{p \in \Delta} \left\{ \int \frac{u(f)}{\lambda} dp + D_\phi(p||q) \right\} \\ &= \lambda \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^* \left( \eta - \frac{u(f)}{\lambda} \right) dq \right\} \end{aligned}$$

for all  $\lambda > 0$ , as desired. By taking the inf over  $Q$  on both sides of the equation, the statement follows. ■

**Proof of Proposition 7** We only prove (i) implies (ii), the converse and uniqueness being routine. We keep the notation of the proof of Theorem 1. Compared to that result, we only need to prove that  $c$  is jointly convex. Fix  $\varphi \in B_0(\Sigma)$ ,  $q, q' \in \Delta^\sigma$  and  $\lambda \in (0, 1)$ . By model hybridization aversion and since  $u$  is affine, we have that

$$\begin{aligned} J(\varphi, \lambda q + (1 - \lambda) q') &= u(x_{f, \lambda q + (1 - \lambda) q'}) \leq u(\lambda x_{f, q} + (1 - \lambda) x_{f, q'}) \\ &= \lambda u(x_{f, q}) + (1 - \lambda) u(x_{f, q'}) = \lambda J(\varphi, q) + (1 - \lambda) J(\varphi, q') \end{aligned}$$

where  $f \in \mathcal{F}$  is such that  $u(f) = \varphi$ . Since  $\varphi, q, q'$  and  $\lambda$  were arbitrarily chosen, this yields that  $J$  is convex in the second argument. Since  $J$  is convex in the second argument, the map  $(p, q) \mapsto J(\varphi, q) - \int \varphi dp$ , defined over  $\Delta \times \Delta^\sigma$ , is jointly convex for all  $\varphi \in B_0(\Sigma)$ . By (43) and the definition of  $c$ , we conclude that  $c$  is convex, proving the implication. ■

**Proof of Corollary 3** (i) implies (ii). By the definitions of robust and sensitive, it is immediate. (ii) implies (iii). A careful inspection of the proof of (i) implies (ii) in Theorem 1 reveals that we only used  $Q$ -coherence restricted to singletons in Steps 6 and 7, proving the implication. (iii) implies (i). It is implication (ii) implies (i) of Theorem 1. As for uniqueness, given the equivalence between (i) and (iii), it follows again from Theorem 1. ■

**Proof of Proposition 9** We begin by making two observations. It is well known that, given a continuous function  $F : Q \rightarrow \mathbb{R}$ ,

$$\lim_{\xi \rightarrow 0^+} \phi_\xi^{-1} \left( \int_Q \phi_\xi (F(q)) d\mu_Q(q) \right) = \min_{q \in \text{supp } \mu_Q} F(q) = \min_{q \in Q} F(q) \quad (52)$$

and

$$\phi_\xi^{-1} \left( \int_Q \phi_\xi (F(q)) d\mu_Q \right) = \min_{\nu \ll \mu_Q} \left\{ \int F d\nu + \xi R(\nu || \mu_Q) \right\} \quad (53)$$

where  $\phi_\xi(t) = -e^{-\frac{1}{\xi}t}$  for all  $t \in \mathbb{R}$  and  $\xi > 0$ . Fix  $f \in \mathcal{F}$  and  $\lambda \in (0, \infty]$ . If  $\lambda < \infty$ , then set  $F_\lambda(q) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} = \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right)$  for all  $q \in Q$ , where  $\phi_\lambda(t) = -e^{-\frac{1}{\lambda}t}$  for all  $t \in \mathbb{R}$ . If  $\lambda = \infty$ , then set  $F_\lambda(q) = \int u(f) dq$  for all  $q \in Q$ . Since each  $f \in \mathcal{F}$  is finitely valued, it is immediate to see that in both cases  $F_\lambda$  is continuous.

By (52), (36) follows. By Proposition 12 of Maccheroni et al. (2006) and (53) and since  $\lim_{\xi \rightarrow \infty} \xi R(\nu || \mu_Q) = \infty$  if  $\nu \neq \mu_Q$  and  $\lim_{\xi \rightarrow \infty} \xi R(\nu || \mu_Q) = 0$  if  $\nu = \mu_Q$ , (37) follows. By (37), we have that

$$\lim_{\xi \rightarrow \infty} V_Q^{\lambda, \xi}(f) = \int_Q \left( \min_{p \in \Delta} \left\{ \int_S u(f(s)) dp(s) + \lambda R(p||q) \right\} \right) d\mu_Q(q)$$

By Proposition 12 of Maccheroni et al. (2006) and since  $\lim_{\lambda \rightarrow \infty} \lambda R(p||q) = \infty$  if  $p \neq q$  and  $\lim_{\lambda \rightarrow \infty} \lambda R(p||q) = 0$  if  $p = q$ , we have that  $\lim_{\lambda \rightarrow \infty} F_\lambda(q) = \int u(f) dq = F_\infty(q)$  for all  $q \in Q$ . By the Lebesgue Dominated Convergence Theorem (applied to any sequence in  $\{F_\lambda\}_{\lambda \in (0, \infty)}$ ) and since  $\{F_\lambda\}_{\lambda \in (0, \infty)}$  is uniformly bounded, the second equality of (38) follows. The first has a similar proof and we omit it. ■

## B.2 Additional material

### B.2.1 Non-convex set of structured models

Let us consider two decision makers who adopt criterion (19), the first one posits a, possibly non-convex but compact, set of structured models  $Q$  and the second one posits its closed convex hull  $\overline{\text{co}}Q$ . So, the second decision maker considers also all the mixtures of structured models posited by the first decision maker. Next we show that their preferences over acts actually agree. We deal with the case  $\lambda \in (0, \infty)$ , being  $\lambda = \infty$  trivial. It is thus without loss of generality to assume that the set of posited structured models is convex for our entropic specification.

Before doing so we prove formula (20). Observe that given a compact subset  $Q \subseteq \Delta^\sigma$ , be that convex or not, we have

$$\begin{aligned} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} &= \min_{p \in \Delta} \min_{q \in Q} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \\ &= \min_{q \in Q} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \\ &= \min_{q \in Q} \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right) \end{aligned}$$

where  $\phi_\lambda(t) = -e^{-\frac{1}{\lambda}t}$  for all  $t \in \mathbb{R}$  and  $\lambda > 0$ .

**Proposition 10** *If  $Q \subseteq \Delta^\sigma$  is compact, then for each  $f \in \mathcal{F}$*

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in \overline{\text{co}} Q} R(p||q) \right\}$$

**Proof** First observe that  $\overline{\text{co}} Q \subseteq \Delta^\sigma$ . Indeed, since  $Q$  is a compact subset of  $\Delta^\sigma$ , the set function  $\nu : \Sigma \rightarrow [0, 1]$ , defined by  $\nu(E) = \min_{q \in Q} q(E)$  for all  $E \in \Sigma$  is an exact capacity which is continuous at  $S$ . This implies that  $Q \subseteq \text{core } \nu \subseteq \Delta^\sigma$ , yielding that  $\overline{\text{co}} Q \subseteq \text{core } \nu \subseteq \Delta^\sigma$ . Given what we have shown before we can conclude that

$$\begin{aligned} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} &= \min_{q \in Q} \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right) \\ &= \phi_\lambda^{-1} \left( \min_{q \in Q} \int \phi_\lambda(u(f)) dq \right) \\ &= \phi_\lambda^{-1} \left( \min_{q \in \overline{\text{co}} Q} \left( \int \phi_\lambda(u(f)) dq \right) \right) \\ &= \min_{q \in \overline{\text{co}} Q} \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right) \\ &= \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in \overline{\text{co}} Q} R(p||q) \right\} \end{aligned}$$

proving the statement. ■

After (22), we claimed that the Gini criterion is a monotone version of the max-min mean-variance criterion. To be more precise, given a probability  $q \in \Delta^\sigma$  and a weight  $1/2\lambda > 0$  for the variance, the mean-variance criterion is not monotone over its entire domain, but it is normalized, translation invariant, and monotone in an area containing the constant functions (see Theorem 24 and its proof of Maccheroni et al., 2006). At the same time, the variational preference with cost function the Gini index  $\lambda\chi^2(\cdot||q)$  is monotone and coincides with the mean-variance criterion over such an area. A similar argument, *mutatis mutandis*, holds for the

max-min mean-variance criterion and our formula (21). This allows us to see the corresponding variational criteria as a monotonicization of the corresponding mean-variance ones.

### B.2.2 Representation with fixed $Q$

In this appendix, we provide a foundation of our main criterion by keeping  $Q$  fixed, compact and convex. The primitive will be a pair  $(\succsim_Q^*, \succsim_Q) = (\succsim^*, \succsim)$  with  $Q$  fixed where  $\succsim^*$  is an unbounded dominance relation,  $\succsim$  is a rational preference, both are  $Q$ -coherent and jointly satisfy caution and consistency. The proof is based on two pillars. The first step (Section B.2.2) proves that  $\succsim^*$  admits a multi-variational representation which can further be refined to be parametrized by  $Q$ , the second step (Section B.2.2) shows that  $\succsim$  can be represented by our main criterion, given that  $\succsim$  is a cautious completion of  $\succsim^*$ . Given  $c : \Delta \times Q \rightarrow [0, \infty]$ , we say that  $c$  is variational if  $p \mapsto c(p, q)$  is grounded, lower semicontinuous and convex for all  $q \in Q$  and  $c_Q(\cdot) = \min_{q \in Q} c(\cdot, q)$  is well defined and shares the same properties. We say that a variational  $c$  is a variational pseudo-statistical distance if  $c_Q^{-1}(0) = Q$ .

**A Bewley-type representation** The next result is a multi-utility (variational) representation for unbounded dominance relations.

**Lemma 4** *Let  $\succsim^*$  be a binary relation on  $\mathcal{F}$ , where  $(S, \Sigma)$  is a standard Borel space. The following statements are equivalent:*

- (i)  $\succsim^*$  is an unbounded dominance relation which satisfies objective  $Q$ -coherence;
- (ii) there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational  $c : \Delta \times Q \rightarrow [0, \infty]$  such that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  and

$$f \succsim^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (54)$$

To prove this result, we need to introduce one mathematical object. Let  $\succeq^*$  be a binary relation on  $B_0(\Sigma)$ . We say that  $\succeq^*$  is *convex niveloidal* if and only if  $\succeq^*$  is a preorder that satisfies the following five properties:

1. For each  $\varphi, \psi \in B_0(\Sigma)$  and for each  $k \in \mathbb{R}$

$$\varphi \succeq^* \psi \implies \varphi + k \succeq^* \psi + k$$

2. If  $\varphi, \psi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  are such that  $k_n \uparrow k$  and  $\varphi - k_n \succeq^* \psi$  for all  $n \in \mathbb{N}$ , then  $\varphi - k \succeq^* \psi$ ;



3. For each  $\varphi, \psi \in B_0(\Sigma)$ ,

$$\varphi \succeq \psi \implies \varphi \succeq^* \psi$$

4. For each  $k, h \in \mathbb{R}$  and for each  $\varphi \in B_0(\Sigma)$ ,

$$k > h \implies \varphi + k \succeq^* \varphi + h$$

5. For each  $\varphi, \psi, \xi \in B_0(\Sigma)$  and for each  $\lambda \in (0, 1)$ ,

$$\varphi \succeq^* \xi \text{ and } \psi \succeq^* \xi \implies \lambda\varphi + (1 - \lambda)\psi \succeq^* \xi$$

**Lemma 5** *If  $\succeq^*$  is an unbounded dominance relation, then there exists an onto affine function  $u : X \rightarrow \mathbb{R}$  such that*

$$x \succeq^* y \iff u(x) \geq u(y) \tag{55}$$

**Proof** Since  $\succeq^*$  is a non-trivial preorder on  $\mathcal{F}$  that satisfies c-completeness, continuity and weak c-independence, it is immediate to conclude that  $\succeq^*$  restricted to  $X$  satisfies weak order, continuity and risk independence. By Herstein and Milnor (1953), it follows that there exists an affine function  $u : X \rightarrow \mathbb{R}$  that satisfies (55). Since  $\succeq^*$  is a non-trivial c-complete preorder on  $\mathcal{F}$  that satisfies monotonicity, we have that  $\succeq^*$  is non-trivial on  $X$ . By Lemma 59 of Cerreia-Vioglio et al. (2011b) and since  $\succeq^*$  is non-trivial on  $X$  and satisfies unboundedness, we can conclude that  $u$  is onto.  $\blacksquare$

Since  $u$  is affine and onto, note that  $\{u(f) : f \in \mathcal{F}\} = B_0(\Sigma)$ . In light of this observation, we can define a binary relation  $\succeq^*$  on  $B_0(\Sigma)$  by

$$\varphi \succeq^* \psi \iff f \succeq^* g \text{ where } u(f) = \varphi \text{ and } u(g) = \psi \tag{56}$$

**Lemma 6** *If  $\succeq^*$  is an unbounded dominance relation, then  $\succeq^*$ , defined as in (56), is a well defined convex niveloidal binary relation. Moreover, if  $\succeq^*$  is objectively Q-coherent, then  $\varphi \stackrel{Q}{=} \psi$  implies  $\varphi \sim^* \psi$ .*

**Proof** We begin by showing that  $\succeq^*$  is well defined and does not depend on the representing elements of  $\psi$  and  $\varphi$ . Assume that  $f_1, f_2, g_1, g_2 \in \mathcal{F}$  are such that  $u(f_i) = \varphi$  and  $u(g_i) = \psi$  for all  $i \in \{1, 2\}$ . It follows that  $u(f_1(s)) = u(f_2(s))$  and  $u(g_1(s)) = u(g_2(s))$  for all  $s \in S$ . By Lemma 5, this implies that  $f_1(s) \sim^* f_2(s)$  and  $g_1(s) \sim^* g_2(s)$  for all  $s \in S$ . Since  $\succeq^*$  is a preorder that satisfies monotonicity, this implies that  $f_1 \sim^* f_2$  and  $g_1 \sim^* g_2$ . Since  $\succeq^*$  is a preorder, if  $f_1 \succeq^* g_1$ , then

$$f_2 \succeq^* f_1 \succeq^* g_1 \succeq^* g_2 \implies f_2 \succeq^* g_2$$

that is,  $f_1 \succsim^* g_1$  implies  $f_2 \succsim^* g_2$ . Similarly, we can prove that  $f_2 \succsim^* g_2$  implies  $f_1 \succsim^* g_1$ . In other words,  $f_1 \succsim^* g_1$  if and only if  $f_2 \succsim^* g_2$ , proving that  $\succsim^*$  is well defined and does not depend on the representing elements of  $\psi$  and  $\varphi$ . It is immediate to prove that  $\succsim^*$  is a preorder. We next prove properties 1–5.

1. Consider  $\varphi, \psi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$ . Assume that  $\varphi \succsim^* \psi$ . Let  $f, g \in \mathcal{F}$  and  $x, y \in X$  be such that  $u(f) = 2\varphi$ ,  $u(g) = 2\psi$ ,  $u(x) = 0$  and  $u(y) = 2k$ . Since  $u$  is affine, it follows that

$$\begin{aligned} u\left(\frac{1}{2}f + \frac{1}{2}x\right) &= \frac{1}{2}u(f) + \frac{1}{2}u(x) = \varphi \succsim^* \psi \\ &= \frac{1}{2}u(g) + \frac{1}{2}u(x) = u\left(\frac{1}{2}g + \frac{1}{2}x\right) \end{aligned}$$

proving that  $\frac{1}{2}f + \frac{1}{2}x \succsim^* \frac{1}{2}g + \frac{1}{2}x$ . Since  $\succsim^*$  satisfies weak c-independence and  $u$  is affine, we have that  $\frac{1}{2}f + \frac{1}{2}y \succsim^* \frac{1}{2}g + \frac{1}{2}y$ , yielding that

$$\begin{aligned} \varphi + k &= \frac{1}{2}u(f) + \frac{1}{2}u(y) = u\left(\frac{1}{2}f + \frac{1}{2}y\right) \succsim^* u\left(\frac{1}{2}g + \frac{1}{2}y\right) \\ &= \frac{1}{2}u(g) + \frac{1}{2}u(y) = \psi + k \end{aligned}$$

2. Consider  $\varphi, \psi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  such that  $k_n \uparrow k$  and  $\varphi - k_n \succsim^* \psi$  for all  $n \in \mathbb{N}$ . We have two cases:

- (a)  $k > 0$ . Consider  $f, g, h \in \mathcal{F}$  such that

$$u(f) = \varphi, u(g) = \varphi - k \text{ and } u(h) = \psi$$

Since  $k > 0$  and  $k_n \uparrow k$ , there exists  $\bar{n} \in \mathbb{N}$  such that  $k_n > 0$  for all  $n \geq \bar{n}$ . Define  $\lambda_n = 1 - k_n/k$  for all  $n \in \mathbb{N}$ . It follows that  $\lambda_n \in [0, 1]$  for all  $n \geq \bar{n}$ . Since  $u$  is affine, for each  $n \geq \bar{n}$

$$u(\lambda_n f + (1 - \lambda_n)g) = \lambda_n u(f) + (1 - \lambda_n)u(g) = \varphi - k_n \succsim^* \psi = u(h)$$

yielding that  $\lambda_n f + (1 - \lambda_n)g \succsim^* h$  for all  $n \geq \bar{n}$ . Since  $\succsim^*$  satisfies continuity and  $\lambda_n \rightarrow 0$ , we have that  $g \succsim^* h$ , that is,

$$\varphi - k = u(g) \succsim^* u(h) = \psi$$

- (b)  $k \leq 0$ . Since  $\{k_n\}_{n \in \mathbb{N}}$  is convergent,  $\{k_n\}_{n \in \mathbb{N}}$  is bounded. Thus, there exists  $h > 0$  such that  $k_n + h > 0$  for all  $n \in \mathbb{N}$ . Moreover,  $k_n + h \uparrow k + h > 0$ . By point 1, we

also have that  $\varphi - (k_n + h) = (\varphi - k_n) - h \succeq^* \psi - h$  for all  $n \in \mathbb{N}$ . By subpoint a, we can conclude that  $(\varphi - k) - h = \varphi - (k + h) \succeq^* \psi - h$ . By point 1, we obtain that  $\varphi - k \succeq^* \psi$ .

3. Consider  $\varphi, \psi \in B_0(\Sigma)$  such that  $\varphi \geq \psi$ . Let  $f, g \in \mathcal{F}$  be such that  $u(f) = \varphi$  and  $u(g) = \psi$ . It follows that  $u(f(s)) \geq u(g(s))$  for all  $s \in S$ . By Lemma 5, this implies that  $f(s) \succsim^* g(s)$  for all  $s \in S$ . Since  $\succsim^*$  satisfies monotonicity, this implies that  $f \succsim^* g$ , yielding that  $\varphi = u(f) \succeq^* u(g) = \psi$ .
4. Consider  $k, h \in \mathbb{R}$  and  $\varphi \in B_0(\Sigma)$ . We first assume that  $k > h$  and  $k = 0$ . By point 3, we have that  $\varphi = \varphi + k \succeq^* \varphi + h$ . By contradiction, assume that  $\varphi \not\sim^* \varphi + h$ . It follows that  $\varphi \sim^* \varphi + h$ , yielding that  $I = \{w \in \mathbb{R} : \varphi \sim^* \varphi + w\}$  is a non-empty set which contains 0 and  $h$ . We next prove that  $I = \mathbb{R}$ . First, consider  $w_1, w_2 \in I$ . Without loss of generality, assume that  $w_1 \geq w_2$ . By point 3 and since  $w_1, w_2 \in I$ , we have that for each  $\lambda \in (0, 1)$

$$\varphi \succeq^* \varphi + w_1 \succeq^* \varphi + (\lambda w_1 + (1 - \lambda) w_2) \succeq^* \varphi + w_2 \succeq^* \varphi$$

proving that  $\varphi \sim^* \varphi + (\lambda w_1 + (1 - \lambda) w_2)$ , that is,  $\lambda w_1 + (1 - \lambda) w_2 \in I$ . Next, we observe that  $I \cap (-\infty, 0) \neq \emptyset \neq I \cap (0, \infty)$ . Since  $h \in I$  and  $h < 0$ , we have that  $I \cap (-\infty, 0) \neq \emptyset$ . Since  $I$  is an interval and  $0, h \in I$ , we have that  $h/2 \in I$ . By point 1 and since  $\varphi \sim^* \varphi + h/2$ , we have that  $\varphi - h/2 \sim^* (\varphi + h/2) - h/2 = \varphi$ , proving that  $0 < -h/2 \in I \cap (0, \infty)$ . By definition of  $I$ , note that if  $w \in I \setminus \{0\}$ , then  $\varphi + w \sim^* \varphi$ . By point 1 and since  $w/2 \in I$  and  $\succeq^*$  is a preorder, we have that  $(\varphi + w) + w/2 \sim^* \varphi + w/2 \sim^* \varphi$ , that is,  $\frac{3}{2}w, \frac{1}{2}w \in I$ . Since  $I$  is an interval, we have that either  $[\frac{3}{2}w, \frac{1}{2}w] \subseteq I$  if  $w < 0$  or  $[\frac{1}{2}w, \frac{3}{2}w] \subseteq I$  if  $w > 0$ . This will help us in proving that  $I$  is unbounded from below and above. By contradiction, assume that  $I$  is bounded from below and define  $m = \inf I$ . Since  $I \cap (-\infty, 0) \neq \emptyset$ , we have that  $m < 0$ . Consider  $\{w_n\}_{n \in \mathbb{N}} \subseteq I \cap (-\infty, 0)$  such that  $w_n \downarrow m$ . Since  $[\frac{3}{2}w_n, \frac{1}{2}w_n] \subseteq I$  for all  $n \in \mathbb{N}$ , it follows that  $m \leq \frac{3}{2}w_n$  for all  $n \in \mathbb{N}$ . By passing to the limit, we obtain that  $m \leq \frac{3}{2}m < 0$ , a contradiction. By contradiction, assume that  $I$  is bounded from above and define  $M = \sup I$ . Since  $I \cap (0, \infty) \neq \emptyset$ , we have that  $M > 0$ . Consider  $\{w_n\}_{n \in \mathbb{N}} \subseteq I \cap (0, \infty)$  such that  $w_n \uparrow M$ . Since  $[\frac{1}{2}w_n, \frac{3}{2}w_n] \subseteq I$  for all  $n \in \mathbb{N}$ , it follows that  $M \geq \frac{3}{2}w_n$  for all  $n \in \mathbb{N}$ . By passing to the limit, we obtain that  $M \geq \frac{3}{2}M > 0$ , a contradiction. To sum up,  $I$  is a non-empty unbounded interval, that is,  $I = \mathbb{R}$ . This implies that  $\varphi \sim^* \varphi + w$  for all  $w \in \mathbb{R}$ . In particular, select  $w_1 = \|\varphi\|_\infty + 1$  and  $w_2 = -\|\varphi\|_\infty - 1$ . Since  $\succeq^*$  is a preorder, we have that  $\varphi + w_1 \sim^* \varphi + w_2$ . Moreover,  $\varphi + w_1 \geq 1 > -1 \geq \varphi + w_2$ . By point 3, this implies that  $\varphi + w_1 \succeq^* 1 \succeq^* -1 \succeq^* \varphi + w_2$ . Since  $\succeq^*$  is a preorder and  $\varphi + w_1 \sim^* \varphi + w_2$ , we can conclude that  $1 \sim^* -1$ . Note also that there exist  $x, y \in X$  such that  $u(x) = 1$  and  $u(y) = -1$ . By Lemma 5, this implies that  $x \succ^* y$ . By definition of  $\succeq^*$  and since  $u(x) = 1 \sim^* -1 = u(y)$ , we also have that  $y \succsim^* x$ , a contradiction. Thus, we proved that if  $k > h$  and  $k = 0$ , then  $\varphi + k \succ^* \varphi + h$ .

Assume simply that  $k > h$ . This implies that  $0 > h - k$  and  $\varphi \succ^* \varphi + (h - k)$ . By point 1, we can conclude that  $\varphi + k \succ^* \varphi + (h - k) + k = \varphi + h$ .

5. Consider  $\varphi, \psi, \xi \in B_0(\Sigma)$  and  $\lambda \in (0, 1)$ . Assume that  $\varphi \succeq^* \xi$  and  $\psi \succeq^* \xi$ . Let  $f, g, h \in \mathcal{F}$  be such that  $u(f) = \varphi$ ,  $u(g) = \psi$  and  $u(h) = \xi$ . By assumption and definition of  $\succeq^*$ , we have that  $f \succsim^* h$  and  $g \succsim^* h$ . Since  $\succsim^*$  satisfies convexity and  $u$  is affine, this implies that  $\lambda f + (1 - \lambda)g \succsim^* h$ , yielding that  $\lambda\varphi + (1 - \lambda)\psi = \lambda u(f) + (1 - \lambda)u(g) = u(\lambda f + (1 - \lambda)g) \succeq^* u(h) = \xi$ .

Points 1–5 prove the first part of the statement. Finally, consider  $\varphi, \psi \in B_0(\Sigma)$ . Note that there exist a partition  $\{A_i\}_{i=1}^n \subseteq \Sigma$  of  $S$  and  $\{\alpha_i\}_{i=1}^n$  and  $\{\beta_i\}_{i=1}^n$  in  $\mathbb{R}$  such that

$$\varphi = \sum_{i=1}^n \alpha_i 1_{A_i} \text{ and } \psi = \sum_{i=1}^n \beta_i 1_{A_i}$$

Note that  $\{s \in S : \varphi(s) \neq \psi(s)\} = \cup_{i \in \{1, \dots, n\} : \alpha_i \neq \beta_i} A_i$ . Since  $\varphi \stackrel{Q}{=} \psi$ , we have that  $q(A_i) = 0$  for all  $q \in Q$  and for all  $i \in \{1, \dots, n\}$  such that  $\alpha_i \neq \beta_i$ . Since  $u$  is unbounded, define  $\{x_i\}_{i=1}^n \subseteq X$  to be such that  $u(x_i) = \alpha_i$  for all  $i \in \{1, \dots, n\}$ . Since  $u$  is unbounded, define  $\{y_i\}_{i=1}^n \subseteq X$  to be such that  $y_i = x_i$  for all  $i \in \{1, \dots, n\}$  such that  $\alpha_i = \beta_i$  and  $u(y_i) = \beta_i$  otherwise. Define  $f, g : S \rightarrow X$  by  $f(s) = x_i$  and  $g(s) = y_i$  for all  $s \in A_i$  and for all  $i \in \{1, \dots, n\}$ . It is immediate to see that  $f \stackrel{Q}{=} g$  as well as  $u(f) = \varphi$  and  $u(g) = \psi$ . Since  $\succsim^*$  is objectively  $Q$ -coherent, we have that  $f \sim^* g$ , yielding that  $\varphi \sim^* \psi$  and proving the second part of the statement.  $\blacksquare$

The next three results (Lemmas 7 and 8 as well as Proposition 11) will help us representing  $\succeq^*$ . This paired with Lemma 5 and Proposition 12 will yield the proof of Lemma 4.

**Lemma 7** *Let  $\succeq^*$  be a convex niveloidal binary relation. If  $\psi \in B_0(\Sigma)$ , then  $U(\psi) = \{\varphi \in B_0(\Sigma) : \varphi \succeq^* \psi\}$  is a non-empty convex set such that:*

1.  $\psi \in U(\psi)$ ;
2. if  $\varphi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  are such that  $k_n \uparrow k$  and  $\varphi - k_n \in U(\psi)$  for all  $n \in \mathbb{N}$ , then  $\varphi - k \in U(\psi)$ ;
3. if  $k > 0$ , then  $\psi - k \notin U(\psi)$ ;
4. if  $\varphi_1 \geq \varphi_2$  and  $\varphi_2 \in U(\psi)$ , then  $\varphi_1 \in U(\psi)$ ;
5. if  $k \geq 0$  and  $\varphi_2 \in U(\psi)$ , then  $\varphi_2 + k \in U(\psi)$ .

**Proof** Since  $\succeq^*$  is reflexive, we have that  $\psi \in U(\psi)$ , proving that  $U(\psi)$  is non-empty and point 1. Consider  $\varphi_1, \varphi_2 \in U(\psi)$  and  $\lambda \in (0, 1)$ . By definition, we have that  $\varphi_1 \succeq^* \psi$  and

$\varphi_2 \succeq^* \psi$ . Since  $\succeq^*$  satisfies convexity, we have that  $\lambda\varphi_1 + (1 - \lambda)\varphi_2 \succeq^* \psi$ , proving convexity of  $U(\psi)$ . Consider  $\varphi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  such that  $k_n \uparrow k$  and  $\varphi - k_n \in U(\psi)$  for all  $n \in \mathbb{N}$ . It follows that  $\varphi - k_n \succeq^* \psi$  for all  $n \in \mathbb{N}$ , then  $\varphi - k \succeq^* \psi$ , that is,  $\varphi - k \in U(\psi)$ , proving point 2. If  $k > 0$ , then  $0 > -k$  and  $\psi = \psi + 0 \succ^* \psi - k$ , that is,  $\psi - k \notin U(\psi)$ , proving point 3. Consider  $\varphi_1 \geq \varphi_2$  such that  $\varphi_2 \in U(\psi)$ , then  $\varphi_1 \succeq^* \varphi_2$  and  $\varphi_2 \succeq^* \psi$ , yielding that  $\varphi_1 \succeq^* \psi$  and, in particular,  $\varphi_1 \in U(\psi)$ , proving point 4. Finally, to prove point 5, it is enough to set  $\varphi_1 = \varphi_2 + k$  in point 4.  $\blacksquare$

Before stating the next result, we define few properties that will turn out to be useful later on. A functional  $I : B_0(\Sigma) \rightarrow \mathbb{R}$  is:

1. a niveloid if  $I(\varphi) - I(\psi) \leq \sup_{s \in S} (\varphi(s) - \psi(s))$  for all  $\varphi, \psi \in B_0(\Sigma)$ ;
2. normalized if  $I(k) = k$  for all  $k \in \mathbb{R}$ ;
3. monotone if for each  $\varphi, \psi \in B_0(\Sigma)$

$$\varphi \geq \psi \implies I(\varphi) \geq I(\psi)$$

4.  $\succeq^*$ -consistent if for each  $\varphi, \psi \in B_0(\Sigma)$

$$\varphi \succeq^* \psi \implies I(\varphi) \geq I(\psi)$$

5. concave if for each  $\varphi, \psi \in B_0(\Sigma)$  and  $\lambda \in (0, 1)$

$$I(\lambda\varphi + (1 - \lambda)\psi) \geq \lambda I(\varphi) + (1 - \lambda)I(\psi)$$

6. translation invariant if for each  $\varphi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$

$$I(\varphi + k) = I(\varphi) + k$$

**Lemma 8** *Let  $\succeq^*$  be a convex niveloidal binary relation. If  $\psi \in B_0(\Sigma)$ , then the functional  $I_\psi : B_0(\Sigma) \rightarrow \mathbb{R}$ , defined by*

$$I_\psi(\varphi) = \max \{k \in \mathbb{R} : \varphi - k \in U(\psi)\} \quad \forall \varphi \in B_0(\Sigma)$$

*is a concave niveloid which is  $\succeq^*$ -consistent and such that  $I_\psi(\psi) = 0$ . Moreover, we have that:*

1. *The functional  $\bar{I}_\psi = I_\psi - I_\psi(0)$  is a normalized concave niveloid which is  $\succeq^*$ -consistent.*
2. *If  $\succeq^*$  satisfies*

$$\psi \stackrel{Q}{\sim} \psi' \implies \psi \sim^* \psi'$$

then

$$\psi \stackrel{Q}{=} \psi' \implies I_\psi = I_{\psi'} \text{ and } \bar{I}_\psi = \bar{I}_{\psi'}$$

**Proof** Consider  $\varphi \in B_0(\Sigma)$ . Define  $C_\varphi = \{k \in \mathbb{R} : \varphi - k \in U(\psi)\}$ . Note that  $C_\varphi$  is non-empty. Indeed, if we set  $k = -\|\varphi\|_\infty - \|\psi\|_\infty$ , then we obtain that  $\varphi - k = \varphi + \|\varphi\|_\infty + \|\psi\|_\infty \geq 0 + \|\psi\|_\infty \geq \psi \in U(\psi)$ . By property 4 of Lemma 7, we can conclude that  $\varphi - k \in U(\psi)$ , that is,  $k \in C_\varphi$ . Since  $U(\psi)$  is convex, it follows that  $C_\varphi$  is an interval. Since  $\varphi \in B_0(\Sigma)$ , note that there exists  $\hat{k} \in \mathbb{R}$  such that  $\psi \geq \varphi - \hat{k}$ . It follows that  $\psi \succeq^* \varphi - \hat{k}$ . In particular, we can conclude that  $\psi \succ^* \varphi - (\hat{k} + \varepsilon)$  for all  $\varepsilon > 0$ . This yields that  $C_\varphi$  is bounded from above. Finally, assume that  $\{k_n\}_{n \in \mathbb{N}} \subseteq C_\varphi$  and  $k_n \uparrow k$ . By property 2 of Lemma 7, we can conclude that  $k \in C_\varphi$ . To sum up,  $C_\varphi$  is a non-empty bounded from above interval of  $\mathbb{R}$  that satisfies the property

$$\{k_n\}_{n \in \mathbb{N}} \subseteq C_\varphi \text{ and } k_n \uparrow k \implies k \in C_\varphi \quad (57)$$

The first part yields that  $\sup\{k \in \mathbb{R} : \varphi - k \in U(\psi)\} = \sup C_\varphi \in \mathbb{R}$  is well defined. By (57), we also have that  $\sup C_\varphi \in C_\varphi$ , that is,  $\sup C_\varphi = \max C_\varphi$ , proving that  $I_\psi$  is well defined. Next, we prove that  $I_\psi$  is a concave niveloid. We first show that  $I_\psi$  is monotone and translation invariant. By Proposition 2 of Cerreia-Vioglio et al. (2014), this implies that  $I_\psi$  is a niveloid. Rather than proving monotonicity, we prove that  $I_\psi$  is  $\succeq^*$ -consistent.<sup>42</sup> Consider  $\varphi_1, \varphi_2 \in B_0(\Sigma)$  such that  $\varphi_1 \succeq^* \varphi_2$ . By the properties of  $\succeq^*$  and definition of  $I_\psi$ , we have that

$$\varphi_1 - I_\psi(\varphi_2) \succeq^* \varphi_2 - I_\psi(\varphi_2) \text{ and } \varphi_2 - I_\psi(\varphi_2) \in U(\psi)$$

and, in particular,  $\varphi_2 - I_\psi(\varphi_2) \succeq^* \psi$ . Since  $\succeq^*$  is a preorder, this implies that  $\varphi_1 - I_\psi(\varphi_2) \succeq^* \psi$ , that is,  $\varphi_1 - I_\psi(\varphi_2) \in U(\psi)$  and  $I_\psi(\varphi_2) \in C_{\varphi_1}$ , proving that  $I_\psi(\varphi_1) \geq I_\psi(\varphi_2)$ . We next prove translation invariance. Consider  $\varphi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$ . By definition of  $I_\psi$ , we can conclude that

$$(\varphi + k) - (I_\psi(\varphi) + k) = \varphi - I_\psi(\varphi) \in U(\psi)$$

This implies that  $I_\psi(\varphi) + k \in C_{\varphi+k}$  and, in particular,  $I_\psi(\varphi + k) \geq I_\psi(\varphi) + k$ . Since  $k$  and  $\varphi$  were arbitrarily chosen, we have that

$$I_\psi(\varphi + k) \geq I_\psi(\varphi) + k \quad \forall \varphi \in B_0(\Sigma), \forall k \in \mathbb{R}$$

This implies that  $I_\psi(\varphi + k) = I_\psi(\varphi) + k$  for all  $\varphi \in B_0(\Sigma)$  and for all  $k \in \mathbb{R}$ . We move to prove that  $I_\psi$  is concave. Consider  $\varphi_1, \varphi_2 \in B_0(\Sigma)$  and  $\lambda \in (0, 1)$ . By definition of  $I_\psi$ , we have that

$$\varphi_1 - I_\psi(\varphi_1) \in U(\psi) \text{ and } \varphi_2 - I_\psi(\varphi_2) \in U(\psi)$$

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<sup>42</sup>Since if  $\varphi_1 \geq \varphi_2$ , then  $\varphi_1 \succeq^* \varphi_2$ , it follows that  $\succeq^*$ -consistency implies monotonicity.

Since  $U(\psi)$  is convex, we have that

$$\begin{aligned} & (\lambda\varphi_1 + (1-\lambda)\varphi_2) - (\lambda I_\psi(\varphi_1) + (1-\lambda)I_\psi(\varphi_2)) \\ &= \lambda(\varphi_1 - I_\psi(\varphi_1)) + (1-\lambda)(\varphi_2 - I_\psi(\varphi_2)) \in U(\psi) \end{aligned}$$

yielding that  $\lambda I_\psi(\varphi_1) + (1-\lambda)I_\psi(\varphi_2) \in C_{\lambda\varphi_1 + (1-\lambda)\varphi_2}$  and, in particular,  $I_\psi(\lambda\varphi_1 + (1-\lambda)\varphi_2) \geq \lambda I_\psi(\varphi_1) + (1-\lambda)I_\psi(\varphi_2)$ .

Finally, since  $\psi \in U(\psi)$ , note that  $0 \in C_\psi$  and  $I_\psi(\psi) \geq 0$ . By definition of  $I_\psi$ , if  $I_\psi(\psi) > 0$ , then  $\psi - I_\psi(\psi) \in U(\psi)$ , a contradiction with property 3 of Lemma 7.

1. It is routine to check that  $\bar{I}_\psi$  is a normalized concave niveloid which is  $\succeq^*$ -consistent.

2. Clearly, we have that if  $\psi \sim^* \psi'$ , then  $U(\psi) = U(\psi')$ , yielding that  $I_\psi = I_{\psi'}$  and, in particular,  $I_\psi(0) = I_{\psi'}(0)$  as well as  $\bar{I}_\psi = \bar{I}_{\psi'}$ . The point trivially follows.  $\blacksquare$

**Proposition 11** *Let  $\succeq^*$  be a binary relation on  $B_0(\Sigma)$ . The following statements are equivalent:*

(i)  $\succeq^*$  is convex niveloidal;

(ii) there exists a family of concave niveloids  $\{I_\alpha\}_{\alpha \in A}$  on  $B_0(\Sigma)$  such that

$$\varphi \succeq^* \psi \iff I_\alpha(\varphi) \geq I_\alpha(\psi) \quad \forall \alpha \in A \quad (58)$$

(iii) there exists a family of normalized concave niveloids  $\{\bar{I}_\alpha\}_{\alpha \in A}$  on  $B_0(\Sigma)$  such that

$$\varphi \succeq^* \psi \iff \bar{I}_\alpha(\varphi) \geq \bar{I}_\alpha(\psi) \quad \forall \alpha \in A \quad (59)$$

**Proof** (iii) implies (i). It is trivial.

(i) implies (ii). Let  $A = B_0(\Sigma)$ . We next show that

$$\varphi_1 \succeq^* \varphi_2 \iff I_\psi(\varphi_1) \geq I_\psi(\varphi_2) \quad \forall \psi \in B_0(\Sigma)$$

where  $I_\psi$  is defined as in Lemma 8 for all  $\psi \in B_0(\Sigma)$ . By Lemma 8, we have that  $I_\psi$  is  $\succeq^*$ -consistent for all  $\psi \in B_0(\Sigma)$ . This implies that

$$\varphi_1 \succeq^* \varphi_2 \implies I_\psi(\varphi_1) \geq I_\psi(\varphi_2) \quad \forall \psi \in B_0(\Sigma)$$

Vice versa, consider  $\varphi_1, \varphi_2 \in B_0(\Sigma)$ . Assume that  $I_\psi(\varphi_1) \geq I_\psi(\varphi_2)$  for all  $\psi \in B_0(\Sigma)$ . Let  $\psi = \varphi_2$ . By Lemma 8, we have that  $I_{\varphi_2}(\varphi_1) \geq I_{\varphi_2}(\varphi_2) = 0$ , yielding that  $\varphi_1 \geq \varphi_1 - I_{\varphi_2}(\varphi_1) \in U(\varphi_2)$ . By point 4 of Lemma 7, this implies that  $\varphi_1 \in U(\varphi_2)$ , that is,  $\varphi_1 \succeq^* \varphi_2$ .

(ii) implies (iii). Given a family of concave niveloids  $\{I_\alpha\}_{\alpha \in A}$ , define  $\bar{I}_\alpha = I_\alpha - I_\alpha(0)$  for all  $\alpha \in A$ . It is immediate to verify that  $\bar{I}_\alpha$  is a normalized concave niveloid for all  $\alpha \in A$ . It is also immediate to observe that

$$I_\alpha(\varphi_1) \geq I_\alpha(\varphi_2) \quad \forall \alpha \in A \iff \bar{I}_\alpha(\varphi_1) \geq \bar{I}_\alpha(\varphi_2) \quad \forall \alpha \in A$$

proving the implication. ■

**Remark 1** Given a convex niveloidal binary relation  $\succeq^*$  on  $B_0(\Sigma)$ , we call *canonical* (resp., *canonical normalized*) the representation  $\{I_\psi\}_{\psi \in B_0(\Sigma)}$  (resp.,  $\{\bar{I}_\psi\}_{\psi \in B_0(\Sigma)}$ ) obtained from Lemma 8 and the proof of Proposition 11. By the previous proof, clearly,  $\{I_\psi\}_{\psi \in B_0(\Sigma)}$  and  $\{\bar{I}_\psi\}_{\psi \in B_0(\Sigma)}$  satisfy (58) and (59) respectively.

The next result clarifies what the relation is between any representation of  $\succeq^*$  and the canonical ones. This will be useful in establishing an extra property of  $\{\bar{I}_\psi\}_{\psi \in B_0(\Sigma)}$  in Corollary 4.

**Lemma 9** *Let  $\succeq^*$  be a convex niveloidal binary relation. If  $B$  is an index set and  $\{J_\beta\}_{\beta \in B}$  is a family of normalized concave niveloids such that*

$$\varphi \succeq^* \psi \iff J_\beta(\varphi) \geq J_\beta(\psi) \quad \forall \beta \in B$$

then for each  $\psi \in B_0(\Sigma)$

$$I_\psi(\varphi) = \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi)) \quad \forall \varphi \in B_0(\Sigma) \tag{60}$$

and

$$\bar{I}_\psi(\varphi) = \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi)) + \sup_{\beta \in B} J_\beta(\psi) \quad \forall \varphi \in B_0(\Sigma) \tag{61}$$

**Proof** Fix  $\varphi \in B_0(\Sigma)$  and  $\psi \in B_0(\Sigma)$ . By definition, we have that

$$I_\psi(\varphi) = \max \{k \in \mathbb{R} : \varphi - k \in U(\psi)\}$$

Since  $\{J_\beta\}_{\beta \in B}$  represents  $\succeq^*$  and each  $J_\beta$  is translation invariant, note that for each  $k \in \mathbb{R}$

$$\begin{aligned} \varphi - k \in U(\psi) &\iff \varphi - k \succeq^* \psi \iff J_\beta(\varphi - k) \geq J_\beta(\psi) \quad \forall \beta \in B \\ &\iff J_\beta(\varphi) - k \geq J_\beta(\psi) \quad \forall \beta \in B \iff J_\beta(\varphi) - J_\beta(\psi) \geq k \quad \forall \beta \in B \\ &\iff \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi)) \geq k \end{aligned}$$

By definition of  $I_\psi$  and since  $\varphi - I_\psi(\varphi) \in U(\psi)$ , this implies that  $I_\psi(\varphi) = \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi))$ . Since  $\varphi$  and  $\psi$  were arbitrarily chosen, (60) follows. Since  $\bar{I}_\psi = I_\psi - I_\psi(0)$ , we only need to com-



pute  $-I_\psi(0)$ . Since each  $J_\beta$  is normalized, we have that  $-I_\psi(0) = -\inf_{\beta \in B}(J_\beta(0) - J_\beta(\psi)) = -\inf_{\beta \in B}(-J_\beta(\psi)) = \sup_{\beta \in B} J_\beta(\psi)$ , proving (61).  $\blacksquare$

**Corollary 4** *If  $\succeq^*$  is a convex niveloidal binary relation, then  $\bar{I}_0 \leq \bar{I}_\psi$  for all  $\psi \in B_0(\Sigma)$ .*

**Proof** By Lemma 9 and Remark 1 and since each  $\bar{I}_{\psi'}$  is a normalized concave niveloid, we have that

$$\bar{I}_0(\varphi) = \inf_{\psi' \in B_0(\Sigma)} (\bar{I}_{\psi'}(\varphi) - \bar{I}_{\psi'}(0)) + \sup_{\psi' \in B_0(\Sigma)} \bar{I}_{\psi'}(0) = \inf_{\psi' \in B_0(\Sigma)} \bar{I}_{\psi'}(\varphi) \leq \bar{I}_\psi(\varphi) \quad \forall \varphi \in B_0(\Sigma)$$

for all  $\psi \in B_0(\Sigma)$ , proving the statement.  $\blacksquare$

The next result is instrumental in providing a multi-variational representation of  $\succsim^*$  parametrized by  $Q$ , when  $|Q| \geq 2$ . In order to discuss it, we need a piece of terminology. We denote by  $V$  the quotient space  $B_0(\Sigma)/M$  where  $M$  is the vector subspace  $\{\varphi \in B_0(\Sigma) : \varphi \stackrel{Q}{=} 0\}$ . Recall that the elements of  $V$  are equivalence classes  $[\psi]$  with  $\psi \in B_0(\Sigma)$  where  $\psi', \psi'' \in [\psi]$  if and only if  $\psi \stackrel{Q}{=} \psi' \stackrel{Q}{=} \psi''$ . Recall that  $Q$  is convex.

**Proposition 12** *If  $(S, \Sigma)$  is a standard Borel space and  $|Q| \geq 2$ , then there exists a bijection  $f : V \rightarrow Q$ .*

**Proof** We begin by observing that:

$$|ca(\Sigma)| \leq |ca_+(\Sigma) \times ca_+(\Sigma)| = |ca_+(\Sigma)| = |(0, \infty) \times \Delta^\sigma| = |\Delta^\sigma|$$

The first inequality holds because the map  $g : ca(\Sigma) \rightarrow ca_+(\Sigma) \times ca_+(\Sigma)$ , defined by  $\mu \mapsto (\mu^+, \mu^-)$ , is injective. By Theorem 1.4.5 of Srivastava (1998) and since  $\Sigma$  is non-trivial, we have that  $ca_+(\Sigma)$  is infinite, yielding that a bijection justifying the first equality exists. As to the second equality, the map  $g : ca_+(\Sigma) \setminus \{0\} \rightarrow (0, \infty) \times \Delta^\sigma$ , defined by  $\mu \mapsto (\mu(S), \mu/\mu(S))$ , is a bijection and so  $|ca_+(\Sigma) \setminus \{0\}| = |(0, \infty) \times \Delta^\sigma|$ . By Theorem 1.3.1 of Srivastava (1998), we can conclude that  $|ca_+(\Sigma)| = |ca_+(\Sigma) \setminus \{0\}| = |(0, \infty) \times \Delta^\sigma|$ . As to the last equality, by Theorem 1.4.5 and Exercise 1.5.1 of Srivastava (1998), being  $|(0, \infty)| = |(0, 1)| \leq |\Delta^\sigma|$ , we have  $|\Delta^\sigma| \leq |(0, \infty) \times \Delta^\sigma| = |(0, 1) \times \Delta^\sigma| \leq |\Delta^\sigma \times \Delta^\sigma| = |\Delta^\sigma|$ , yielding that  $|(0, \infty) \times \Delta^\sigma| = |\Delta^\sigma|$ .

We conclude that  $|ca(\Sigma)| \leq |\Delta^\sigma|$ , that is, there exists an injective map  $g : ca(\Sigma) \rightarrow \Delta^\sigma$ . Since  $Q$  is a compact and convex subset of  $\Delta^\sigma$ , there exists  $\bar{q} \in Q$  such that  $q \ll \bar{q}$  for all  $q \in Q$ . We define  $h : V \rightarrow ca(\Sigma)$  by

$$h([\psi])(A) = \int_A \psi d\bar{q} \quad \forall A \in \Sigma$$

Note that  $h$  is well defined. For, if  $\psi' \in [\psi]$ , that is,  $\psi \stackrel{Q}{=} \psi'$ , then  $\psi \stackrel{\bar{q}}{=} \psi'$ , yielding that  $\int_A \psi d\bar{q} = \int_A \psi' d\bar{q}$  for all  $A \in \Sigma$ . Similarly,  $h([\psi]) = h([\psi'])$  implies that  $\psi \stackrel{\bar{q}}{=} \psi'$ . Since

$q \ll \bar{q}$  for all  $q \in Q$ , this implies that  $\psi \stackrel{Q}{=} \psi'$  and  $[\psi] = [\psi']$ , proving  $h$  is injective. This implies that  $\tilde{f} = g \circ h$  is a well defined injective function from  $V$  to  $\Delta^\sigma$ . Clearly, we have that  $|\Delta^\sigma| \geq |\tilde{f}(V)| \geq |[0, 1]|$ . Since  $(S, \Sigma)$  is a standard Borel space and  $Q$  is convex and  $|Q| \geq 2$ , we also have that  $[0, 1] \geq |\Delta^\sigma| \geq |Q| \geq |[0, 1]|$ . This implies that  $|V| = |\tilde{f}(V)| = |Q|$ , proving the statement.  $\blacksquare$

We can now prove our multi-variational representation result for dominance relations.

**Proof of Lemma 4** (ii) implies (i). It is trivial.

(i) implies (ii). Since  $\succsim^*$  is a dominance relation, if  $|Q| = 1$ , that is  $Q = \{\bar{q}\}$ , then  $\succsim^*$  is complete. By Maccheroni et al. (2006) and since  $\succsim^*$  is unbounded, it follows that there exists an onto and affine  $u : X \rightarrow \mathbb{R}$  and a grounded, lower semicontinuous and convex  $c_{\bar{q}} : \Delta \rightarrow [0, \infty]$  such that  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c_{\bar{q}}(p) \right\} \quad \forall f \in \mathcal{F}$$

represents  $\succsim^*$ . If we define  $c : \Delta \times Q \rightarrow [0, \infty]$  by  $c(p, q) = c_{\bar{q}}(p)$  for all  $(p, q) \in \Delta \times Q$ , then we have that  $c$  is variational. By Lemma 2 and since  $\succsim^*$  is objectively  $Q$ -coherent, it follows that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$ , proving the implication. Assume  $|Q| > 1$ . By Lemma 5, there exists an onto affine function  $u : X \rightarrow \mathbb{R}$  which represents  $\succsim^*$  on  $X$ . By Lemma 6, this implies that we can consider the convex niveloidal binary relation  $\succeq^*$  defined as in (56). By definition of  $\succeq^*$  and Proposition 11 (and Remark 1), we have that

$$f \succsim^* g \iff u(f) \succeq^* u(g) \iff \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in B_0(\Sigma)$$

where each  $\bar{I}_\psi$  is a normalized concave niveloid. As before, consider  $V = B_0(\Sigma)/M$  where  $M$  is the vector subspace  $\{\varphi \in B_0(\Sigma) : \varphi \stackrel{Q}{=} 0\}$ . For each equivalence class  $[\psi]$ , select exactly one  $\psi' \in B_0(\Sigma)$  such that  $\psi' \in [\psi]$ . In particular, let  $\psi' = 0$  when  $[\psi] = [0]$ . We denote this subset of  $B_0(\Sigma)$  by  $\tilde{V}$ . Clearly, we have that

$$\bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in B_0(\Sigma) \implies \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in \tilde{V}$$

Vice versa, assume that  $\bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g))$  for all  $\psi \in \tilde{V}$ . Consider  $\hat{\psi} \in B_0(\Sigma)$ . It follows that there exists  $[\psi]$  in  $V$  such that  $\hat{\psi} \in [\psi]$ . Similarly, consider  $\psi' \in \tilde{V}$  such that  $\psi' \in [\psi]$ . It follows that  $\hat{\psi} \stackrel{Q}{=} \psi'$ . By Lemmas 6 and 8 and since  $\succsim^*$  is objectively  $Q$ -coherent, then  $\bar{I}_{\hat{\psi}} = \bar{I}_{\psi'}$ , yielding that  $\bar{I}_{\hat{\psi}}(u(f)) \geq \bar{I}_{\hat{\psi}}(u(g))$ . Since  $\hat{\psi}$  was arbitrarily chosen  $\bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g))$  for all  $\psi \in B_0(\Sigma)$ . By construction, observe that there exists a bijection  $\tilde{f} : \tilde{V} \rightarrow V$ . By Proposition 12, we have that there exists a bijection  $f : V \rightarrow Q$ . Define  $\bar{f} = f \circ \tilde{f}$ . By Corollary 4, if we

define  $\hat{I}_q = \bar{I}_{\bar{f}^{-1}(q)}$  for all  $q \in Q$ , then we have that  $\hat{I}_{\bar{f}(0)} \leq \hat{I}_q$  for all  $q \in Q$  and

$$\begin{aligned} f \succ^* g &\iff \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in B_0(\Sigma) \iff \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in \tilde{V} \\ &\iff \hat{I}_q(u(f)) \geq \hat{I}_q(u(g)) \quad \forall q \in Q \end{aligned}$$

Since each  $\hat{I}_q$  is a normalized concave niveloid, we have that for each  $q \in Q$  there exists a function  $c_q : \Delta \rightarrow [0, \infty]$  which is grounded, lower semicontinuous, convex and such that

$$\hat{I}_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c_q(p) \right\} \quad \forall \varphi \in B_0(\Sigma)$$

Define  $c : \Delta \times Q \rightarrow [0, \infty]$  by  $c(p, q) = c_q(p)$  for all  $(p, q) \in \Delta \times Q$ . Clearly, the  $q$ -sections of  $c$  are grounded, lower semicontinuous and convex and (54) holds. By Lemma 2 and (54) and since  $\succ^*$  is objectively  $Q$ -coherent, it follows that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$ . Finally, recall that

$$c(p, q) = \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_q(\varphi) - \int \varphi dp \right\} \quad \forall p \in \Delta, \forall q \in Q$$

Since  $\hat{I}_{\bar{f}(0)} \leq \hat{I}_q$  for all  $q \in Q$ , we have that for each  $q \in Q$

$$c(p, \bar{f}(0)) = \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_{\bar{f}(0)}(\varphi) - \int \varphi dp \right\} \leq \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_q(\varphi) - \int \varphi dp \right\} = c(p, q) \quad \forall p \in \Delta$$

Since  $c(\cdot, \bar{f}(0))$  is grounded, lower semicontinuous and convex and  $\bar{f}(0) \in Q$ , this implies that  $\min_{q \in Q} c(\cdot, q) = c(\cdot, \bar{f}(0))$  is well defined and shares the same properties, proving that  $c$  is variational.  $\blacksquare$

**Main criterion with fixed  $Q$**  We can now state our main representation theorem with  $Q$  fixed. To this end, we say that a function  $c : \Delta \times Q \rightarrow [0, \infty]$  is *uniquely null* if, for all  $(p, q) \in \Delta \times Q$ , the sets  $c_p^{-1}(0)$  and  $c_q^{-1}(0)$  are at most singletons. We are now ready to state our first representation result.

**Theorem 3** *Let  $(S, \Sigma, X, Q, \succ^*, \succ)$  be a two-preference decision environment under model uncertainty, where  $(S, \Sigma)$  is a standard Borel space. The following statements are equivalent:*

- (i)  $\succ^*$  is an unbounded dominance relation and  $\succ$  is a rational preference that are both  $Q$ -coherent and jointly satisfy consistency and caution;
- (ii) there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational pseudo-statistical distance  $c : \Delta \times Q \rightarrow [0, \infty]$ , with  $\text{dom } c_Q \subseteq \Delta^{\ll}(Q)$ , such that, for all acts  $f, g \in \mathcal{F}$ ,

$$f \succ^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (62)$$

and

$$f \succsim g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\} \quad (63)$$

If, in addition,  $c$  is uniquely null, then it can be chosen to be such that  $c(p, q) = 0$  if and only if  $p = q$ .

**Proof** (i) implies (ii). We proceed by steps. Before starting, we make one observation. By Lemma 4 and since  $\succsim^*$  is an unbounded dominance relation which is objectively  $Q$ -coherent there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational  $c : \Delta \times Q \rightarrow [0, \infty]$  such that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  (in particular,  $\text{dom } c_Q(\cdot) \subseteq \cup_{q \in Q} \text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$ ) and

$$f \succsim^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

We are left to show that  $c_Q : \Delta \rightarrow [0, \infty]$  is such that

$$f \succsim g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c_Q(p) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c_Q(p) \right\} \quad (64)$$

and  $c_Q^{-1}(0) = Q$ . To prove this we consider  $c$  as in the proof of (i) implies (ii) of Lemma 4. This covers both cases  $|Q| = 1$  and  $|Q| > 1$ . In particular, for each  $q \in Q$  define  $\hat{I}_q : B_0(\Sigma) \rightarrow \mathbb{R}$  by

$$\hat{I}_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} \quad \forall \varphi \in B_0(\Sigma)$$

and recall that there exists  $\hat{q}(= \bar{f}(0) \in Q$  when  $|Q| > 1$ ) such that  $c(\cdot, \hat{q}) \leq c(\cdot, q)$ , thus  $\hat{I}_{\hat{q}} \leq \hat{I}_q$ , for all  $q \in Q$ .

*Step 1.*  $\succsim$  agrees with  $\succsim^*$  on  $X$ . In particular,  $u : X \rightarrow \mathbb{R}$  represents  $\succsim^*$  and  $\succsim$ .

*Proof of the Step* Note that  $\succsim^*$  and  $\succsim$  restricted to  $X$  are continuous weak orders that satisfy risk independence. Moreover, by the observation above,  $\succsim^*$  is represented by  $u$ . By Herstein and Milnor (1953) and since  $\succsim$  is non-trivial, it follows that there exists a non-constant and affine function  $v : X \rightarrow \mathbb{R}$  that represents  $\succsim$  on  $X$ . Since  $(\succsim^*, \succsim)$  jointly satisfy consistency, it follows that for each  $x, y \in X$

$$u(x) \geq u(y) \implies v(x) \geq v(y)$$

By Corollary B.3 of Ghirardato et al. (2004),  $u$  and  $v$  are equal up to an affine and positive transformation, hence the statement. We can set  $v = u$ .  $\square$

Step 2. There exists a normalized and monotone functional  $I : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succsim g \iff I(u(f)) \geq I(u(g))$$

*Proof of the Step* By the same arguments of Step 5 in the proof of Theorem 1 and since  $\succsim$  is a rational preference relation, the statement follows.  $\square$

Step 3.  $I(\varphi) \leq \inf_{q \in Q} \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$ .

*Proof of the Step* Consider  $\varphi \in B_0(\Sigma)$ . Since each  $\hat{I}_q$  is normalized and monotone and  $u$  is onto, we have that  $\hat{I}_q(\varphi) \in [\inf_{s \in S} \varphi(s), \sup_{s \in S} \varphi(s)] \subseteq \text{Im } u$  for all  $q \in Q$ . Since  $\varphi \in B_0(\Sigma)$ , it follows that there exists  $f \in \mathcal{F}$  such that  $\varphi = u(f)$  and  $x \in X$  such that  $u(x) = \inf_{q \in Q} \hat{I}_q(\varphi)$ . For each  $\varepsilon > 0$  there exists  $x_\varepsilon \in X$  such that  $u(x_\varepsilon) = u(x) + \varepsilon$ . Since  $\inf_{q \in Q} \hat{I}_q(\varphi) = u(x)$ , it follows that for each  $\varepsilon > 0$  there exists  $q \in Q$  such that  $\hat{I}_q(u(f)) = \hat{I}_q(\varphi) < u(x_\varepsilon) = \hat{I}_q(u(x_\varepsilon))$ , yielding that  $f \not\prec^* x_\varepsilon$ . Since  $(\succsim^*, \succsim)$  jointly satisfy caution, we have that  $x_\varepsilon \succsim f$  for all  $\varepsilon > 0$ . By Step 2, this implies that

$$u(x) + \varepsilon = u(x_\varepsilon) = I(u(x_\varepsilon)) \geq I(u(f)) = I(\varphi) \quad \forall \varepsilon > 0$$

that is,  $\inf_{q \in Q} \hat{I}_q(\varphi) = u(x) \geq I(\varphi)$ , proving the step.  $\square$

Step 4.  $I(\varphi) \geq \inf_{q \in Q} \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$ .

*Proof of the Step* Consider  $\varphi \in B_0(\Sigma)$ . We use the same objects and notation of Step 3. Note that for each  $q' \in Q$

$$\hat{I}_{q'}(u(f)) = \hat{I}_{q'}(\varphi) \geq \inf_{q \in Q} \hat{I}_q(\varphi) = u(x) = \hat{I}_{q'}(u(x))$$

that is,  $f \succsim^* x$ . Since  $(\succsim^*, \succsim)$  jointly satisfy consistency, we have that  $f \succsim x$ . By Step 2, this implies that

$$I(\varphi) = I(u(f)) \geq I(u(x)) = u(x) = \inf_{q \in Q} \hat{I}_q(\varphi)$$

proving the step.  $\square$

Step 5.  $I(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c_Q(p) \right\}$  for all  $\varphi \in B_0(\Sigma)$ .

*Proof of the Step* By Steps 3 and 4 and since  $\hat{I}_{\hat{q}} \leq \hat{I}_q$  for all  $q \in Q$ , we have that

$$I(\varphi) = \min_{q \in Q} \hat{I}_q(\varphi) = \hat{I}_{\hat{q}}(\varphi) \quad \forall \varphi \in B_0(\Sigma)$$

Since  $c(\cdot, \hat{q}) = c_Q(\cdot)$ , it follows that for each  $\varphi \in B_0(\Sigma)$

$$I(\varphi) = \hat{I}_{\hat{q}}(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, \hat{q}) \right\} = \min_{p \in \Delta} \left\{ \int \varphi dp + c_Q(p) \right\}$$

proving the step.  $\square$

Step 6.  $c_Q^{-1}(0) = Q$ .

*Proof of the Step* By Steps 2 and 5, we have that  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c_Q(p) \right\}$$

represents  $\succsim$ . By Lemma 1 and since  $\succsim$  is subjectively  $Q$ -coherent and  $c_Q$  is well defined, grounded, lower semicontinuous and convex, we can conclude that  $c_Q^{-1}(0) = Q$ .  $\square$

Thus, (64) follows from Steps 2 and 5 while, by Step 6,  $c_Q^{-1}(0) = Q$ . This completes the proof.

(ii) implies (i). It is routine.

Next, assume that  $c$  is uniquely null. Define the correspondence  $\Gamma : Q \rightrightarrows Q$  by

$$\Gamma(q) = \{p \in \Delta : c(p, q) = 0\} = \arg \min c_q$$

Since  $c_Q \leq c_q$  for all  $q \in Q$  and  $c_Q^{-1}(0) = Q$ , we have that  $\Gamma$  is well defined. Since  $c_q$  is grounded, it follows that  $\Gamma(q) \neq \emptyset$  for all  $q \in Q$ . Since  $c$  is uniquely null and  $c_q$  is grounded, we have that  $c_q^{-1}(0)$  is a singleton, that is,

$$c(p, q) = c(p', q) = 0 \implies p = p'$$

This implies that  $\Gamma(q)$  is a singleton, therefore  $\Gamma$  is a function. Since  $c_Q^{-1}(0) = Q$ , observe that

$$\cup_{q \in Q} \Gamma(q) = \cup_{q \in Q} \arg \min c_q = \arg \min c_Q = Q$$

that is,  $\Gamma$  is surjective. Since  $c$  is uniquely null, we have that  $c_p^{-1}(0)$  is at most a singleton, that is,

$$c(p, q) = c(p, q') = 0 \implies q = q'$$

yielding that  $\Gamma$  is injective. To sum up,  $\Gamma$  is a bijection. Define  $\tilde{c} : \Delta \times Q \rightarrow [0, \infty]$  by  $\tilde{c}(p, q) = c(p, \Gamma^{-1}(q))$  for all  $(p, q) \in \Delta \times Q$ . Note that  $\tilde{c}(\cdot, q)$  is grounded, lower semicontinuous, convex and  $\text{dom } \tilde{c}(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  and  $\text{dom } \tilde{c}_Q(\cdot) \subseteq \Delta^{\ll}(Q)$ . Next, we show that  $\tilde{c}_Q = c_Q$ . Since  $c_Q$  is well defined, for each  $p \in \Delta$  there exists  $q_p \in Q$  such that

$$\tilde{c}(p, \Gamma(q_p)) = c(p, q_p) = \min_{q \in Q} c(p, q) \leq c(p, q') = \tilde{c}(p, \Gamma(q')) \quad \forall q' \in Q$$

Since  $\Gamma$  is a bijection, we have that  $\tilde{c}(p, \Gamma(q_p)) \leq \tilde{c}(p, q)$  for all  $q \in Q$ . Since  $p$  was arbitrarily chosen, it follows that

$$c_Q(p) = \min_{q \in Q} c(p, q) = \tilde{c}(p, \Gamma(q_p)) = \min_{q \in Q} \tilde{c}(p, q) = \tilde{c}_Q(p) \quad \forall p \in \Delta$$

To sum up,  $\tilde{c}_Q = c_Q$  and  $\tilde{c}_Q^{-1}(0) = c_Q^{-1}(0) = Q$ . In turn, since  $c_Q$  is grounded, lower semicontinuous and convex, this implies that  $\tilde{c}_Q$  is grounded, lower semicontinuous and convex. Since  $\Gamma$  is a bijection, we can conclude that (62) holds with  $\tilde{c}$  in place of  $c$  and (63) holds with  $\tilde{c}_Q$  in place of  $c_Q$ .

We are left to show that  $\tilde{c}(p, q) = 0$  if and only if  $p = q$ . Since  $c_q^{-1}(0)$  is a singleton for all  $q \in Q$  and  $\Gamma$  is a bijection, if  $\tilde{c}(p, q) = 0$ , then  $c(p, \Gamma^{-1}(q)) = 0$ , yielding that  $p = \Gamma(\Gamma^{-1}(q)) = q$ . On the other hand,  $\tilde{c}(q, q) = c(q, \Gamma^{-1}(q)) = 0$ . We can conclude that  $\tilde{c}(p, q) = 0$  if and only if  $p = q$ , proving the last part of the statement. ■

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