

# Repeated Games: An Elementary Analysis

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## Abstract

We present and illustrate some elementary results about the uniqueness, or multiplicity of subgame perfect equilibria in a special class of multistage games with observable actions: repeated games with perfect monitoring.

[These slides summarize Chapter 13.1-2 of GT-AST. For the OD Principle in infinite games see Ch. 10.5 of GT-AST.]

# Repetition of the Prisoners' Dilemma

- The Prisoners' Dilemma (PD) is the simplest stylized example of social dilemma whereby—unlike perfectly competitive markets without externalities—the pursuit of individual interests leads to a loss for the group (but maybe not for society at large: the group could be a set of firms that try to collude, or even a criminal organization):

$$G :$$

<b>1 \ 2</b>	<i>C</i>	<i>D</i>
<i>C</i>	<b>4, 4</b>	<b>0, 5</b>
<i>D</i>	<b>5, 0</b>	<b>2, 2</b>

- Is defection an inevitable result? It depends:
  - Is the PD played only for a finite (commonly known) number of times, or—at least potentially—indefinitely often?
  - The role of time is essential: Here, stages and periods coincide; within periods, instantaneous payoffs are realized. How much do players care about future payoffs?

# Finitely Repeated PD

- *If the PD game  $G$  is played finitely many times (with a commonly known end), with one-period—possibly discounted—payoffs cumulated in time, then BI implies permanent defection:*
- In the last period, players must choose the one-period dominant action  $D$ .
- Suppose players' expect that  $(D, D)$  will be played in the last  $k$  periods. Then, at each  $h$  with  $L(\Gamma(h)) = k + 1$ , they expect that *future payoffs are independent of their current actions*. Hence, they choose the one-period dominant action.
- [**Note:** Strong rationalizability yields the same result.]

# Infinitely Repeated PD

- If the PD game  $G$  is played infinitely many times (with discounting) and players are sufficiently patient, then there is a multiplicity of SPEs:
- Obviously, “always defect” is a SPE: if future payoffs are expected to be independent of current actions, players choose the one-period best reply,  $D$ .
- Consider the symmetric “**Nash reversion**” strategy pair  $s^*$  whereby
  - players start with  $C$ , and keep playing  $C$  as long as  $(C, C)$  was played in the past;
  - if there is (at least one) deviation  $D$ , then they switch forever to the one-period dominant action  $D$ .
- If  $\delta$  (discount factor) is high enough, this is a SPE. Key insight: if  $(C, C)$  in the past, playing  $D$  triggers  $(D, D)$  forever.
  - Relevant comparison in expected present value:  $4/(1 - \delta)$  if  $C$  vs  $5 + \delta(2/(1 - \delta))$  if  $D$ .
  - Such  $s^*$  is an SPE iff  $\frac{4}{1-\delta} \geq 5 + \delta \frac{2}{1-\delta}$  iff  $\delta \geq \frac{1}{3}$ .

# PD Augmented with Punishments

- Now add to the PD a “punishment” action:

$G'$  :

$1 \backslash 2$	$C$	$D$	$P$
$C$	<b>4, 4</b>	<b>0, 5</b>	<b>-1, 0</b>
$D$	<b>5, 0</b>	<b>2, 2</b>	<b>-1, 0</b>
$P$	<b>0, -1</b>	<b>0, -1</b>	<b>0, 0</b>

- Even if  $G'$  is finitely repeated, initial cooperation is SPE-possible.
  - Key observation:  $G'$  has two (Pareto ranked) equilibria.
  - Start playing  $(C, C)$ , then play a one-period eq. in the last  $k$  periods, play  $(P, P)$  forever after a deviation. A “punishing switch” from playing  $(D, D)$  to playing  $(P, P)$  in the last  $k$  periods triggered by a deviation from  $(C, C)$  is consistent with SPE in the last  $k$  periods.
  - If such switch is expected at histories  $h$  with  $L(\Gamma(h)) = k + 1$ , the

$$\text{relevant present-value comparison is } 4 + \delta \frac{2(1-\delta^{k+1})}{1-\delta} \stackrel{(\text{if } C)}{\geq} \stackrel{(\text{if } D)}{5 + 0}.$$

# Repeated Games with Discounting

- Fix a static game  $G = \langle I, (A_i, v_i)_{i \in I} \rangle$  with  $v_i$  *bounded* for each  $i \in I$ . The  **$T$ -repeated game with** (perfect monitoring, and) **discount factor**  $\delta \in (0, 1)$  (with  $T \in \mathbb{N} \cup \{\infty\}$ ) is the multistage game with observable actions  $\Gamma^{\delta, T}(G) = \langle I, (A_i, \mathcal{A}_i(\cdot), u_i)_{i \in I} \rangle$  with
  - $\mathcal{A}_i(h) = A_i$  for every  $i \in I$  and  $h \in A^{<\mathbb{N}_0}$  with  $\ell(h) < T$ ;
  - $\mathcal{A}_i(h) = \emptyset$  for every  $i \in I$  and  $h \in A^T$ , if  $T < \infty$  (hence,  $Z = A^T$ );
  - $u_i \left( (a^t)_{t=1}^T \right) = \sum_{t=1}^T \delta^{t-1} v_i(a^t)$  for every  $i \in I$  and  $(a^t)_{t=1}^T \in Z = A^T$ .
- **Observations:** To avoid trivialities, let  $T \geq 2$ ; then:
  - Time is key: stages are periods, one-period payoffs realize at the end of each period and are aggregated *via* discounting (each  $u_i$  is well defined even if  $T = \infty$ , because  $v_i$  is bounded).
  - $\Gamma^{\delta, T}(G)$  is: meaningless if  $\delta = 0$ ; meaningful if  $\delta = 1$  and  $T < \infty$ .
  - If  $G$  is compact-continuous, so is  $\Gamma^{\delta, T}(G)$ .
  - *The OD principle holds (see below).*

# Intermezzo I: Infinite Games 1, Continuity

- Consider any multistage game  $\Gamma$ . Suppose that  $A \subseteq \mathbb{R}^n$  is bounded. Fix  $\delta \in (0, 1)$ . For each  $T \in \mathbb{N} \cup \{\infty\}$ , endow  $A^T$  with the following “**discounting metric**”:

$$d_T \left( (a^t)_{t=1}^T, (\bar{a}^t)_{t=1}^T \right) = \sum_{t=1}^T \delta^{t-1} d(a^t, \bar{a}^t)$$

( $d$  is the metric in  $\mathbb{R}^n$ ; by boundedness and  $0 < \delta < 1$ ,  $d_T$  is a metric even if  $T = \infty$ ). Thus,  $(A^T, d_T)$  is a metric space. Let  $Z_T := Z \cap A^T$  be the set of terminal histories of length  $T$ .

## Definition

Game  $\Gamma$  is **compact-continuous** if  $Z_T$  is compact in metric space  $(A^T, d_T)$  for each  $T \in \mathbb{N} \cup \{\infty\}$  and  $u_i$  is continuous on  $Z_T$  for each  $T \in \mathbb{N} \cup \{\infty\}$  and  $i \in I$ .

- [Recall: A subset  $K$  of a metric space is compact if, for every cover of  $K$  with open sets, there is a finite sub-cover of  $K$ .]



## Intermezzo I: Infinite Games 2, One-Step Optimality

- We take folding-back (FB) optimality as our basic notion of rational planning. But, by definition, the *FB algorithm cannot be applied to infinite-horizon games*.
- If the game has *finite horizon*, but it is infinite (because some feasible action set  $\mathcal{A}_i(h)$  is infinite), then maximizations may be impossible (we will study a prominent example concerning bargaining).
- But the definitions (with sup) still apply (as written, if each  $\beta^i(\cdot|h)$  has finite/countable support) and versions of the *FB, Optimality, and OD principles hold*.
- With this, we take the *one-step optimality (OSO)* as our *general* characterization of *rational planning*. [**Note:** OSO is also relevant for sophisticated agents with dynamically inconsistent preferences, e.g., because of non-exponential discounting.]

## Intermezzo I: Infinite Games 3, OD Principle

- The following result extends the OD principle to compact-continuous games.

### Theorem

**(Generalized OD principle)** *In every compact-continuous game the OD principle holds: for every  $i$ ,  $s_i$ , and  $\beta^i$ , strategy  $s_i$  is sequentially optimal given conjecture  $\beta^i$  IFF  $s_i$  is one-step optimal given  $\beta^i$ .*

- **Intuition** (by *contraposition*): If  $s_i$  is not sequentially optimal given  $\beta^i$  in the compact-continuous game  $\Gamma$ , then we can find a finite-horizon approximation of  $\Gamma$ , viz.  $\bar{\Gamma}$ , such that the restriction of  $s_i$  to  $\bar{\Gamma}$  is not sequentially optimal in  $\bar{\Gamma}$  given (the restriction of)  $\beta^i$ ; hence (by the OD principle for finite-horizon games), it fails one-step optimality in  $\bar{\Gamma}$ . Given that  $\bar{\Gamma}$  is a sufficiently good approximation of  $\Gamma$ ,  $s_i$  must fail one-step optimality in  $\Gamma$ . ♡
  - Further generalization: it is enough that  $\Gamma$  satisfies the weaker property of "**continuity at infinity**" (see book).

## Intermezzo II: Strategies and Automata

- Back to *repeated games*: the set of **non-terminal histories** is

$$H = A^{<\mathbb{N}_0} \text{ if } T = \infty \text{ and } H = A^{<T} := \bigcup_{t=0}^{T-1} A^t \text{ if } T < \infty.$$

- The set of strategies of  $i$  is  $S_i = (A_i)^H$ . (How many strategies does  $i$  have if  $\Gamma^{\delta, T}(G)$  is finite?)
- Convenient representation of strategy profiles (and, similarly, strategies), especially if  $T = \infty$ , with **automata**, i.e., structures  $(\Psi, \psi_0, \gamma, \varphi)$  where
  - $\Psi$  is a set of **states** (interpret as players' "moods");
  - $\psi_0 \in \Psi$  is the **initial state**;
  - $\gamma : \Psi \rightarrow A$  is the **behavioral rule**;
  - $\varphi : \Psi \times A \rightarrow \Psi$  is the **transition function**.
- **Example**: The "Nash reversion" strategy pair  $s^*$  in the infinitely-repeated PD is represented with  $\Psi = \{\mathbf{c}, \mathbf{d}\}$ ,  $\psi_0 = \mathbf{c}$ ,  $\gamma(\mathbf{c}) = (C, C)$ ,  $\gamma(\mathbf{d}) = (D, D)$ ,  $\varphi(\mathbf{c}, (C, C)) = \mathbf{c}$ ,  $\varphi(\mathbf{c}, a) = \mathbf{d}$  if  $a \neq (C, C)$ , and  $\varphi(\mathbf{d}, a) = \mathbf{d}$ .

## Theorem

**(One-period NEs)** Let  $(a^t)_{t=1}^T \in NE(G)^T$  and let  $\bar{s}$  be defined by  $\bar{s}(h) = a^t$  for all  $t$  and  $h$  with  $1 \leq t < T$  and  $h \in A^{t-1}$ . Then  $\bar{s}$  is an SPE of  $\Gamma^{\delta, T}(G)$ .

- **Proof:** Apply the OD principle. Note: the *behavior described by  $\bar{s}$*  may depend on calendar time, but it *is independent of past actions*  $\Rightarrow$  *future behavior is expected to be independent of current choice.*

- No incentive to deviate if, for all  $1 \leq t < T$ ,  $h \in A^{t-1}$ , and  $i \in I$ ,

$$\forall a_i \in A_i, v_i(a^t) + \sum_{k=t+1}^T \delta^{k-t} v_i(a^k) \geq v_i(a_i, a_{-i}^t) + \sum_{k=t+1}^T \delta^{k-t} v_i(a^k)$$

(where  $\sum_{k=t+1}^T \delta^{k-t} v_i(a^k) = 0$  if  $t = T < \infty$ ).

- The 2nd terms of both sides cancel out:  $\forall i \in I, \forall a_i \in A_i$ ,  $v_i(a^t) \geq v_i(a_i, a_{-i}^t)$  satisfied because  $a^t \in NE(G)$ .
- By the OD principle,  $\bar{s}$  is a SPE. ■

# Unique SPE in Finitely Repeated Games

## Theorem

**(Unique SPE)** Suppose that  $G$  has a unique Nash equilibrium  $a^\circ$  and  $T < \infty$ ; then the unique SPE of  $\Gamma^{\delta, T}(G)$  is the profile  $s^\circ$  with  $s^\circ(h) = a^\circ$  for every  $h \in H$ .

- **Proof:** Recall: by def., sequential optimality  $\Rightarrow$  One-Step Optimality.
  - By **Theorem One-Period NEs**,  $s^\circ$  is a SPE. Prove by induction on  $L(\Gamma(h))$  that ( $s$  SPE)  $\Rightarrow s = s^\circ$ . Let  $s$  be a SPE; then each  $s_i$  satisfies **One-Step Optimality** given  $s_{-i}$ .
  - **Basis step:**  $L(\Gamma(h)) = 1$  ( $h \in A^{T-1}$ ). By the OSO of each  $s_i$  given  $s_{-i}$ ,  $s(h) \in NE(G) = \{a^\circ\}$ , that is,  $s(h) = a^\circ = s^\circ(h)$ .
  - **Inductive step:** Suppose that  $s(h') = a^\circ$  for each  $h'$  with  $L(\Gamma(h')) \leq k$  (IH). Let  $L(\Gamma(h)) = k + 1$ . By IH and OSO of each  $s_i$  given  $s_{-i}$ ,  $\forall i \in I, \forall a_i \in A_i$ ,
$$v_i(s(h)) + \sum_{\ell=1}^k \delta^\ell v_i(a^\circ) \geq v_i(a_i, s_{-i}(h)) + \sum_{\ell=1}^k \delta^\ell v_i(a^\circ).$$
  - The 2nd terms of both sides cancel out:  $\forall i \in I, \forall a_i \in A_i$ ,
$$v_i(s(h)) \geq v_i(a_i, s_{-i}(h)).$$
 Thus,  $s(h) \in NE(G) = \{a^\circ\}$ , that is,  $s(h) = a^\circ = s^\circ(h)$ . ■

# Multiplicity of SPEs: Examples

- If either assumption of **Theorem Unique-SPE** fails, then there may be a multiplicity of SPEs, where some SPEs  $s^*$  prescribe  $s^*(h) \notin NE(G)$  at least in early periods, provided players are patient.
- Consider  $G = PD$  and  $\Gamma^{\delta, \infty}(G)$ . Then, if  $\delta \geq 1/3$ , the strategy pair  $s^*$  described by  $\Psi = \{\mathbf{c}, \mathbf{d}\}$ ,  $\psi_0 = \mathbf{c}$ ,  $\gamma(\mathbf{c}) = (C, C)$ ,  $\gamma(\mathbf{d}) = (D, D)$ ,  $\varphi(\mathbf{c}, (C, C)) = \mathbf{c}$ ,  $\varphi(\mathbf{c}, a) = \mathbf{d}$  if  $a \neq (C, C)$ ,  $\varphi(\mathbf{d}, a) = \mathbf{d}$  for each  $a \in A$  is a SPE.
- Consider  $G' = PD + \text{punishment}$  and  $\Gamma^{\delta, 2}(G')$ . Let  $s^*(\emptyset) = (C, C)$ ,  $s^*((C, C)) = (D, D)$ ,  $s^*(a) = (P, P)$  if  $a \neq (C, C)$ . Then  $s^*$  is an SPE if  $4 + 2\delta \geq 5$ , that is,  $\delta \geq 1/2$ .

## Theorem

**(Nash-Reversion)** Let  $G$  be such that for some  $a^\circ \in NE(G)$  and  $a^* \in A$ ,  $a^*$  strictly Pareto-dominates  $a^\circ$ , that is,

$$\forall i \in I, v_i(a^*) > v_i(a^\circ).$$

Consider  $\Gamma^{\delta, \infty}(G)$  and the profile  $s^*$  described by  $\Psi = \{\mathbf{c}, \mathbf{d}\}$ ,  $\psi_0 = \mathbf{c}$ ,  $\gamma(\mathbf{c}) = a^*$ ,  $\gamma(\mathbf{d}) = a^\circ$ ,  $\varphi(\mathbf{c}, a^*) = \mathbf{c}$ ,  $\varphi(\mathbf{c}, a) = \mathbf{d}$  if  $a \neq a^*$ ,  $\varphi(\mathbf{d}, a) = \mathbf{d}$  for each  $a \in A$ . Then,  $s^*$  is an SPE if and only if,

$$\forall i \in I, v_i(a^*) \geq (1 - \delta) \sup_{a_i \in A_i} v_i(a_i, a_{-i}^*) + \delta v_i(a^\circ), \quad (\text{IC})$$

that is, iff

$$\forall i \in I, \delta \geq \bar{\delta}_i(a^\circ, a^*) := \frac{\sup_{a_i \in A_i} v_i(a_i, a_{-i}^*) - v_i(a^*)}{\sup_{a_i \in A_i} v_i(a_i, a_{-i}^*) - v_i(a^\circ)}.$$

# Comments on Nash-Reversion Theorem

- It is an abstract, general version of the result about the  $\infty$ -repeated PD.
- The hypotheses imply: threshold  $\bar{\delta}_i (a^\circ, a^*) \in [0, 1)$ .
- (The automaton describing)  $s^*$  starts with  $a^*$  (cooperative state  $\mathbf{c}$ ,  $\gamma(\mathbf{c}) = a^*$ ) and switches forever to  $a^\circ$  as soon as a deviation from  $a^*$  occurs (non-cooperative state  $\mathbf{d}$ ,  $\varphi(\mathbf{c}, a^*) = a^*$ ,  $\varphi(\mathbf{c}, a) = \mathbf{d}$  if  $a \neq a^*$ ,  $\varphi(\mathbf{d}, a) = \mathbf{d}$  for all  $a$ ). Thus deviations from  $a^*$  “trigger” permanent defection.
- Most economists interpret SPE as a *self-enforcement requirement* for non-binding, self-enforcing agreements (to play a strategy profile).
- With this, the result is widely used to analyze cooperation, e.g., among sovereign states, collusion among firms, and organized crime.
- $G$  is *not* assumed compact-continuous: it may be a Bertrand oligopoly (discontinuous). That is why we write sup instead of max.





# Proof of the Nash-Reversion Theorem

- We apply the OD principle (which holds even if  $G$  is not compact-continuous, because  $\Gamma^{\delta, \infty}(G)$  satisfies continuity at infinity). We only need to check that there are no incentives for one-shot deviations.
- There are two types of finite histories: those without defections,  $h = \emptyset$  and  $h = (a^*, \dots, a^*)$ , and the others.
- If a defection occurred in  $h$ , then  $s^*(h') = a^\circ$  for each (finite)  $h' \succeq h$ . Thus, no incentive to deviate (see **Theorem One-period NEs**).
- If no defection occurred in  $h$ , then there is no incentive to deviate iff

$$\forall i \in I, \forall a_i \in A_i, \frac{1}{1-\delta} v_i(a^*) \geq v_i(a_i, a_{-i}^*) + \frac{\delta}{1-\delta} v_i(a^\circ),$$

which is equivalent to condition (IC). ■

-  BATTIGALLI, P., E. CATONINI, AND N. DE VITO (2023): *Game Theory: Analysis of Strategic Thinking*. Typescript, Bocconi University.
-  BATTIGALLI, P. (2023): *Mathematical Language and Game Theory*. Typescript, Bocconi University.

# REPEATED GAMES AND AUTOMATA

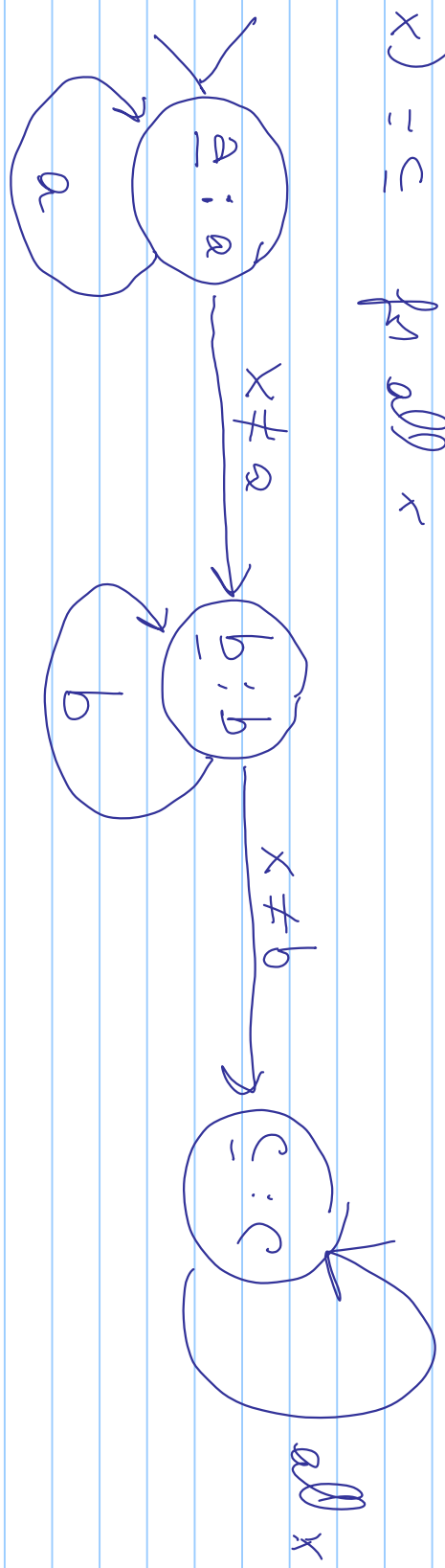
Example of automaton with 3 states  $\Psi = \{ \bar{a}, \bar{b}, \bar{c} \}$

$$\gamma_0 = \bar{a} \quad \delta(\bar{a}) = \bar{a}, \quad \delta(\bar{b}) = \bar{b}, \quad \delta(\bar{c}) = \bar{c}$$

$$\varphi(\bar{a}, a) = \bar{a}, \quad \varphi(\bar{a}, x) = \bar{b} \quad \forall x \neq a$$

$$\varphi(\bar{b}, b) = \bar{b}, \quad \varphi(\bar{b}, x) = \bar{c} \quad \forall x \neq b$$

$$\varphi(\bar{c}, x) = \bar{c} \quad \text{for all } x$$



# TRIGGER STRATEGIES

$a^0 \in NE(G)$   $\forall i \in I, \forall (a^i) \succ v_i(a^i)$

$\Psi = \{ \underline{c}, \underline{d} \}$   $v_0 = \underline{c}$ ,  $\chi(\underline{c}) = a^*$ ,  $\chi(\underline{d}) = a^0$

$\varphi(\underline{c}, a^*) = a^*$ ,  $\varphi(\underline{c}, a) = \underline{d}$  if  $a \neq a^*$   
 $\varphi(\underline{d}, a) = \underline{d}$  for all  $a$

